

## Sold Price Analysis Report (November 01, 2012 to November 30, 2012)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Allied Arts / Downtown	81230167	657 College Avenue	\$1,795,000	\$1,765,000	\$1,765,000	98%	100%	67
Allied Arts / Downtown	81235056	850 Cambridge Avenue	\$1,425,000	\$1,425,000	\$1,435,000	101%	101%	13
Allied Arts / Downtown	81235112	715 Cambridge Avenue	\$1,575,000	\$1,495,000	\$1,515,000	96%	101%	18
Allied Arts / Downtown	81235168	628 Cambridge Avenue	\$750,000	\$750,000	\$700,000	93%	93%	11
Allied Arts / Downtown	81235922	727 Middle Avenue	\$899,000	\$899,000	\$988,000	110%	110%	9
Allied Arts / Downtown	81235938	918 Creek Drive	\$1,875,000	\$1,875,000	\$2,000,000	107%	107%	3
Central Menlo	81222693	1360 Arbor Road	\$3,800,000	\$2,750,000	\$2,675,000	70%	97%	154
Central Menlo	81225433	49 Politzer Drive	\$1,998,500	\$1,795,000	\$1,725,000	86%	96%	108
Central Menlo	81231017	1100 Arbor Road	\$2,795,000	\$2,795,000	\$2,400,000	86%	86%	49
Central Menlo	81234344	1365 Bay Laurel Drive	\$3,950,000	\$3,950,000	\$3,630,000	92%	92%	42
Central Menlo	81235045	1843 Santa Cruz Avenue	\$1,295,000	\$1,099,000	\$1,080,000	83%	98%	22
Central Menlo	81235972	1875 Oak Avenue	\$1,679,000	\$1,679,000	\$1,689,000	101%	101%	9
Central Menlo	81235987	57 Politzer Drive	\$2,299,000	\$2,299,000	\$2,339,000	102%	102%	9
County / Alameda Area	81235028	2156 Valparaiso Avenue	\$2,348,000	\$2,348,000	\$2,300,000	98%	98%	145
County / Alameda Area	81235648	1882 Camino A Los Cerros	\$1,329,950	\$1,329,950	\$1,555,000	117%	117%	13
County / Alameda Area	81235778	2108 Camino A Los Cerros	\$1,378,000	\$1,378,000	\$1,425,000	103%	103%	9
County / Alameda Area	81241414	1281 Orange Avenue	\$1,099,000	\$1,099,000	\$1,100,000	100%	100%	0
County Area / Fair Oaks Ave	81224320	27 Loyola Avenue	\$549,900	\$549,900	\$585,000	106%	106%	78
County Area / Fair Oaks Ave	81234948	864 15Th Avenue	\$649,000	\$649,000	\$654,000	101%	101%	8
County Area / Fair Oaks Ave	81235124	180 Loyola Avenue	\$799,000	\$799,000	\$799,000	100%	100%	22
County Area / Fair Oaks Ave	81236568	460 7Th Avenue	\$698,000	\$698,000	\$750,000	107%	107%	9
County Area / Fair Oaks Ave	81236714	504 9Th Avenue	\$719,000	\$719,000	\$725,000	101%	101%	17
County Area / Fair Oaks Ave	81238332	655 San Benito Avenue	\$465,000	\$465,000	\$532,000	114%	114%	13
County Area / Fair Oaks Ave	81238505	725 12Th Avenue	\$779,000	\$779,000	\$779,000	100%	100%	12
East of U.S. 101	81229357	1246 Hollyburne Avenue	\$474,000	\$474,000	\$425,000	90%	90%	22
East of U.S. 101	81235205	1129 Henderson Avenue	\$468,000	\$399,000	\$476,000	102%	119%	25
Felton Gables	81223753	1620 Tudor Drive	\$2,295,000	\$2,145,000	\$1,900,000	83%	89%	97
Flood Park Area	81233295	807 Bay Road	\$699,000	\$660,000	\$650,000	93%	98%	38
Flood Park Area	81238457	23 Lorelei Lane	\$670,000	\$670,000	\$770,000	115%	115%	13
Flood Park Area	81240010	1007 Peggy Lane	\$797,000	\$797,000	\$915,000	115%	115%	10
Menlo Oaks Area	81232525	530 Menlo Oaks Drive	\$1,900,000	\$1,799,000	\$1,755,000	92%	98%	38
Middlefield to El Camino	81236688	1555 Laurel Place	\$1,698,000	\$1,698,000	\$1,725,000	102%	102%	9
Sharon Heights / Stanford Hills	81232383	2332 Crest Lane	\$1,695,000	\$1,625,000	\$1,625,000	96%	100%	48
Sharon Heights / Stanford Hills	81234221	945 Siskiyou Drive	\$1,949,000	\$1,949,000	\$1,890,000	97%	97%	27
Sharon Heights / Stanford Hills	81241902	915 Monte Rosa Drive	\$1,825,000	\$1,825,000	\$1,825,000	100%	100%	-46
Willows / O'Conner Area	81221605	439 Oconnor Street	\$899,000	\$825,000	\$750,000	83%	91%	138
Willows / O'Conner Area	81224655	1357 Woodland Avenue	\$2,200,000	\$1,999,000	\$1,765,000	80%	88%	120
Willows / O'Conner Area	81235892	531 Gilbert Avenue	\$1,050,000	\$1,050,000	\$1,030,000	98%	98%	22
Willows / O'Conner Area	81235921	208 Willow Road	\$848,000	\$848,000	\$837,500	99%	99%	12
Willows / O'Conner Area	81237441	342 Willow Road	\$695,000	\$695,000	\$755,000	109%	109%	12
Willows / O'Conner Area	81237703	685 Woodland Avenue	\$1,589,000	\$1,589,000	\$1,589,000	100%	100%	11
			<b>\$1,431,716</b>	<b>\$1,376,509</b>	<b>\$1,361,646</b>	<b>95%</b>	<b>99%</b>	<b>35</b>

**Sold Price Analysis Report (November 01, 2012 to November 30, 2012)****Townhouse/Condo (Comm Int Dev)**

<b>Area</b>	<b>MLS #</b>	<b>Address</b>	<b>Org Price</b>	<b>List Price</b>	<b>Sold Price</b>	<b>Sold\$/Org\$</b>	<b>Sold\$/List\$</b>	<b>DOM</b>
Allied Arts / Downtown	81238546	3 Versailles Street	\$1,385,000	\$1,385,000	\$1,385,000	100%	100%	3
Central Menlo	81233142	445 Oak Grove Avenue #9	\$698,950	\$698,950	\$650,000	93%	93%	34
County Area / Fair Oaks Ave	81234022	122 Amherst Avenue	\$695,000	\$649,000	\$617,000	89%	95%	40
Middlefield to El Camino	81236607	1032 Pine Street #2	\$1,695,000	\$1,695,000	\$1,675,000	99%	99%	11
Middlefield to El Camino	81236900	21 Willow Road #2	\$399,000	\$399,000	\$410,000	103%	103%	4
Sharon Heights / Stanford Hills	81240500	2315 Eastridge Avenue #711	\$614,950	\$614,950	\$667,000	108%	108%	8
			<b>\$914,650</b>	<b>\$906,983</b>	<b>\$900,667</b>	<b>98%</b>	<b>99%</b>	<b>17</b>