

## Sold Price Analysis Report (November 01, 2012 to November 30, 2012)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81209581	11734 Winding Way	\$1,375,000	\$1,300,000	\$1,200,000	87%	92%	217
Country Club	81217531	1601 Shirley Avenue	\$2,075,000	\$1,899,000	\$1,899,000	92%	100%	143
Country Club	81228638	1491 Topar Avenue	\$1,390,000	\$1,390,000	\$1,340,000	96%	96%	76
Country Club	81230342	790 Mora Drive	\$1,795,000	\$1,795,000	\$1,765,000	98%	98%	56
Highlands	81236217	1025 Highlands Circle	\$1,450,000	\$1,450,000	\$1,550,000	107%	107%	8
Highlands	81238782	1005 Robinhood Court	\$1,798,000	\$1,798,000	\$2,055,000	114%	114%	7
North Los Altos	81101567	151 Giffin Road	\$2,650,000	\$1,999,000	\$1,900,000	72%	95%	649
North Los Altos	81232975	808 Carmel Avenue	\$1,295,000	\$1,295,000	\$1,250,000	97%	97%	23
North Los Altos	81233875	315 Alicia Way	\$2,800,000	\$2,800,000	\$2,700,000	96%	96%	18
North Los Altos	81235540	170 Formway Court	\$1,750,000	\$1,750,000	\$1,700,000	97%	97%	19
North Los Altos	81236145	410 Hacienda Court	\$1,849,988	\$1,849,988	\$2,150,000	116%	116%	10
North Los Altos	81236381	200 Manresa Court	\$2,250,000	\$1,999,000	\$2,000,000	89%	100%	24
North Los Altos	81237074	80 Alma Court	\$1,795,000	\$1,795,000	\$1,915,000	107%	107%	8
North Los Altos	81237895	108 Pepper Drive	\$4,495,000	\$4,495,000	\$4,500,000	100%	100%	13
North Los Altos	81238115	353 Marich Way	\$1,799,000	\$1,749,000	\$1,864,800	104%	107%	5
North Los Altos	81238599	683 Vera Cruz Avenue	\$1,789,000	\$1,789,000	\$2,050,000	115%	115%	12
North Los Altos	81238797	657 Los Ninos Way	\$1,595,000	\$1,595,000	\$1,774,750	111%	111%	8
North Los Altos	81240109	431 Casita Court	\$1,798,000	\$1,798,000	\$1,930,000	107%	107%	9
North Los Altos	81240206	101 Lyell Street	\$1,099,000	\$1,099,000	\$1,165,000	106%	106%	11
South of El Monte	81209137	671 Benvenue Avenue	\$3,499,000	\$3,399,000	\$3,150,000	90%	93%	195
South of El Monte	81229336	230 North Springer Road	\$1,795,000	\$1,649,000	\$1,620,000	90%	98%	66
South of El Monte	81231851	1226 Green Oak Lane	\$2,100,000	\$1,900,000	\$1,850,000	88%	97%	70
South of El Monte	81233754	1436 Marlborough Avenue	\$1,698,000	\$1,698,000	\$1,608,750	95%	95%	20
South of El Monte	81234753	1259 Heritage Court	\$1,545,000	\$1,545,000	\$1,512,980	98%	98%	39
South of El Monte	81235576	1614 Oak Avenue	\$1,538,000	\$1,538,000	\$1,625,250	106%	106%	14
South of El Monte	81236168	979 Stanley Avenue	\$1,749,000	\$1,749,000	\$1,850,000	106%	106%	17
South of El Monte	81236497	1646 Dallas Court	\$2,195,000	\$2,195,000	\$2,325,000	106%	106%	12
South of El Monte	81236915	858 Riverside Drive	\$2,395,000	\$2,395,000	\$2,545,000	106%	106%	2
South of El Monte	81237084	1674 Clay Drive	\$1,665,000	\$1,665,000	\$1,750,000	105%	105%	8
South of El Monte	81237949	1161 Buckingham Drive	\$1,738,000	\$1,738,000	\$1,810,000	104%	104%	10
South of El Monte	81238079	1714 Austin Avenue	\$2,395,000	\$2,395,000	\$2,450,000	102%	102%	4
South of El Monte	81240290	1040 Covington Road	\$1,350,000	\$1,350,000	\$1,470,000	109%	109%	9
			<b>\$1,953,437</b>	<b>\$1,901,906</b>	<b>\$1,946,110</b>	<b>100%</b>	<b>102%</b>	<b>56</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81234655	4388 El Camino Real #39	\$950,000	\$950,000	\$925,000	97%	97%	64
North Los Altos	81236636	122 Cuesta Drive	\$850,000	\$850,000	\$875,000	103%	103%	5
			<b>\$900,000</b>	<b>\$900,000</b>	<b>\$900,000</b>	<b>100%</b>	<b>100%</b>	<b>35</b>