

Sold Price Analysis Report (March 01, 2012 to March 29, 2012)

Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81138586	1545 Niblick Avenue	\$2,699,000	\$2,395,000	\$2,388,000	88%	100%	264
Country Club	81201127	1310 Villa Drive	\$3,799,000	\$3,799,000	\$3,450,000	91%	91%	61
Country Club	81201901	11634 Winding Way	\$1,600,000	\$1,600,000	\$1,650,000	103%	103%	10
Country Club	81203944	858 Hierra Court	\$1,599,000	\$1,599,000	\$1,807,000	113%	113%	7
Country Club	81204932	834 Terrace Drive	\$1,899,000	\$1,899,000	\$2,040,000	107%	107%	4
Country Club	81207573	1547 Plateau Avenue	\$2,290,000	\$2,290,000	\$2,340,000	102%	102%	4
Highlands	81147641	1085 Saint Joseph Avenue	\$1,868,000	\$1,868,000	\$1,860,000	100%	100%	91
Highlands	81204861	1215 Monte Verde Court	\$1,548,000	\$1,548,000	\$1,751,111	113%	113%	14
Highlands	81207753	1115 Highlands Circle	\$1,625,000	\$1,625,000	\$1,785,000	110%	110%	7
Highlands	81208927	573 Pinecrest Drive	\$2,725,000	\$2,725,000	\$2,617,500	96%	96%	0
North Los Altos	81139656	26 Pasa Robles Avenue	\$1,149,000	\$1,099,000	\$1,110,000	97%	101%	142
North Los Altos	81144438	791 Woodstock Lane	\$1,449,000	\$1,398,000	\$1,350,000	93%	97%	88
North Los Altos	81148317	26 North El Monte Avenue	\$1,498,000	\$1,498,000	\$1,415,000	94%	94%	57
North Los Altos	81201278	559 Cherry Avenue	\$3,289,000	\$3,289,000	\$3,100,000	94%	94%	36
North Los Altos	81203016	809 Pico Lane	\$2,595,000	\$2,595,000	\$2,460,000	95%	95%	14
North Los Altos	81203784	421 Juanita Way	\$2,675,000	\$2,675,000	\$2,600,000	97%	97%	22
North Los Altos	81204010	20 Chester Circle	\$1,249,000	\$1,249,000	\$1,275,000	102%	102%	12
North Los Altos	81204553	131 West Portola Avenue	\$1,295,000	\$1,295,000	\$1,295,000	100%	100%	10
North Los Altos	81204620	519 Distel Drive	\$1,420,000	\$1,420,000	\$1,530,000	108%	108%	6
North Los Altos	81206795	307 Verano Drive	\$3,395,000	\$3,395,000	\$3,395,000	100%	100%	3
North Los Altos	81206804	877 Los Altos Avenue	\$2,450,000	\$2,450,000	\$2,450,000	100%	100%	5
North Los Altos	81207374	720 Los Ninos Way	\$1,275,000	\$1,275,000	\$1,650,000	129%	129%	10
North Los Altos	81207428	945 Los Altos Avenue	\$1,375,000	\$1,375,000	\$1,428,000	104%	104%	11
North Los Altos	81207756	390 Hacienda Court	\$1,698,000	\$1,698,000	\$2,025,000	119%	119%	11
North Los Altos	81208290	88 Del Monte Avenue	\$1,450,000	\$1,450,000	\$1,500,000	103%	103%	2
North Los Altos	81208818	1019 Ray Avenue	\$1,350,000	\$1,350,000	\$1,555,100	115%	115%	7
North Los Altos	81210959	73 West Portola Avenue	\$1,900,000	\$1,900,000	\$1,900,000	100%	100%	0
South of El Monte	81126368	1505 Grant Road	\$1,488,800	\$1,399,000	\$1,370,000	92%	98%	248
South of El Monte	81203067	1232 Richardson Avenue	\$3,155,000	\$3,155,000	\$3,080,000	98%	98%	17
South of El Monte	81203985	744 Edge Lane	\$1,595,000	\$1,695,000	\$1,675,000	105%	99%	35
South of El Monte	81203990	710 Covington Road	\$2,499,000	\$2,499,000	\$2,475,000	99%	99%	19
South of El Monte	81206711	1420 Marinovich Way	\$1,749,000	\$1,749,000	\$1,930,000	110%	110%	8
South of El Monte	81206844	595 Camellia Way	\$2,195,000	\$2,195,000	\$2,380,000	108%	108%	7
South of El Monte	81207597	1816 Farndon Avenue	\$2,299,999	\$2,299,999	\$2,268,000	99%	99%	8
South of El Monte	81207729	1370 Don Kirk Street	\$2,098,000	\$2,098,000	\$2,050,000	98%	98%	7
South of El Monte	81211543	1671 Jolly Court	\$2,289,000	\$2,289,000	\$2,200,000	96%	96%	0
			\$2,014,800	\$2,003,833	\$2,032,075	101%	101%	35

Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81146784	47 Los Altos Square	\$725,000	\$699,000	\$660,000	91%	94%	60
North Los Altos	81151175	50 West Edith Avenue #5	\$728,000	\$728,000	\$728,000	100%	100%	40
North Los Altos	81202602	4388 El Camino Real #189	\$659,000	\$659,000	\$665,000	101%	101%	12

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Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81202677	124 2Nd Street #4	\$1,195,000	\$1,195,000	\$1,275,000	107%	107%	9
North Los Altos	81202925	19 Bay Tree Lane	\$1,375,000	\$1,375,000	\$1,276,350	93%	93%	26
North Los Altos	81204818	106 Lyell Street	\$560,000	\$560,000	\$544,000	97%	97%	16
North Los Altos	81206239	70 Bay Tree Lane	\$1,450,000	\$1,450,000	\$1,625,000	112%	112%	5
North Los Altos	81209415	44 Bay Tree Lane	\$1,350,000	\$1,350,000	\$1,403,000	104%	104%	8
			\$1,005,250	\$1,002,000	\$1,022,044	102%	102%	22