

Sold Price Analysis Report (June 01, 2012 to June 29, 2012)

Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81146114	11672 Putter Way	\$2,398,000	\$2,398,000	\$2,398,000	100%	100%	111
Country Club	81146135	11662 Putter Way	\$2,198,000	\$2,198,000	\$2,135,000	97%	97%	108
Country Club	81147799	1360 Villa Drive	\$2,680,000	\$2,680,000	\$2,500,000	93%	93%	140
Country Club	81214342	1520 Fairway Drive	\$2,595,000	\$2,595,000	\$2,550,000	98%	98%	24
Highlands	81215377	1430 Kring Way	\$1,299,000	\$1,299,000	\$1,350,000	104%	104%	8
Highlands	81215436	1410 Redwood Drive	\$1,449,000	\$1,449,000	\$1,495,000	103%	103%	7
Highlands	81218480	1210 Arthur Court	\$1,399,000	\$1,399,000	\$1,451,000	104%	104%	9
Highlands	81218602	5770 Arboretum Drive	\$1,585,000	\$1,585,000	\$1,751,000	110%	110%	5
Highlands	81219266	2072 Kent Drive	\$1,874,900	\$1,874,900	\$1,891,000	101%	101%	8
North Los Altos	81215416	145 West Portola Avenue	\$1,595,000	\$1,595,000	\$1,815,000	114%	114%	9
North Los Altos	81216129	432 Rinconada Court	\$2,495,000	\$2,495,000	\$2,595,000	104%	104%	8
North Los Altos	81216305	24 Oak Street	\$1,598,000	\$1,598,000	\$1,918,000	120%	120%	15
North Los Altos	81217085	623 Morningside Road	\$3,000,000	\$3,000,000	\$3,000,000	100%	100%	1
North Los Altos	81217314	19 East Portola Avenue	\$1,545,000	\$1,398,000	\$1,340,000	87%	96%	28
North Los Altos	81217981	252 Del Monte Avenue	\$950,000	\$950,000	\$1,026,000	108%	108%	10
North Los Altos	81218526	108 Loucks Avenue	\$1,649,000	\$1,649,000	\$1,750,000	106%	106%	9
North Los Altos	81218527	454 Cypress Drive	\$1,575,000	\$1,575,000	\$1,720,000	109%	109%	7
North Los Altos	81218530	410 Pine Lane	\$1,629,000	\$1,729,000	\$1,705,000	105%	105%	9
North Los Altos	81218567	5 Cypress Court	\$1,799,000	\$1,799,000	\$1,850,000	103%	103%	7
North Los Altos	81221413	702 Orange Avenue	\$1,598,000	\$1,598,000	\$1,700,000	106%	106%	7
South of El Monte	81206912	990 Berry Avenue	\$1,425,000	\$1,333,000	\$1,345,000	94%	101%	69
South of El Monte	81207736	581 Paco Drive	\$2,468,000	\$2,399,000	\$2,300,888	93%	96%	64
South of El Monte	81213372	1644 Fallen Leaf Lane	\$1,699,000	\$1,699,000	\$1,649,000	97%	97%	19
South of El Monte	81213399	1009 Eastwood Drive	\$1,788,888	\$1,650,000	\$1,500,000	84%	91%	30
South of El Monte	81214391	1694 Fallen Leaf Lane	\$1,578,000	\$1,578,000	\$1,475,000	93%	93%	23
South of El Monte	81215136	1190 Grant Road	\$1,348,000	\$1,249,000	\$1,285,000	95%	103%	24
South of El Monte	81215410	680 Oakwood Court	\$1,775,000	\$1,775,000	\$1,850,000	104%	104%	9
South of El Monte	81215451	1205 Portland Avenue	\$2,095,000	\$2,095,000	\$1,925,000	92%	92%	19
South of El Monte	81216492	651 Covington Road	\$1,595,000	\$1,595,000	\$1,600,000	100%	100%	11
South of El Monte	81216500	1069 Eastwood Court	\$1,850,000	\$1,850,000	\$1,806,750	98%	98%	9
South of El Monte	81216980	1454 Marlborough Court	\$1,850,000	\$1,850,000	\$1,800,000	97%	97%	16
South of El Monte	81217212	308 Costello Drive	\$1,970,000	\$1,970,000	\$1,970,000	100%	100%	16
South of El Monte	81217356	1998 Newcastle Drive	\$1,025,000	\$1,025,000	\$1,015,000	99%	99%	23
South of El Monte	81217501	2275 Grant Road	\$1,138,888	\$1,138,888	\$1,135,888	100%	100%	11
South of El Monte	81218564	947 Castilleja Court	\$1,429,000	\$1,429,000	\$1,725,000	121%	121%	6
South of El Monte	81218587	1665 Clay Drive	\$1,585,000	\$1,585,000	\$1,625,000	103%	103%	8
South of El Monte	81218616	1400 Brookmill Road	\$1,498,000	\$1,498,000	\$1,600,000	107%	107%	11
South of El Monte	81219962	699 Coral Court	\$1,295,000	\$1,295,000	\$1,350,000	104%	104%	10
South of El Monte	81220151	756 Casa Bonita Court	\$2,295,000	\$2,295,000	\$2,450,000	107%	107%	10
South of El Monte	81220271	310 Costello Drive	\$1,798,000	\$1,798,000	\$2,201,550	122%	122%	7
South of El Monte	81223402	565 Rosita Avenue	\$3,699,000	\$3,699,000	\$3,567,000	96%	96%	1
			\$1,807,699	\$1,794,385	\$1,832,099	101%	102%	23

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Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81217890	456 Gabilan Street #1	\$1,010,000	\$1,010,000	\$1,015,000	100%	100%	1
North Los Altos	81218501	1070 Mercedes Avenue #24	\$530,000	\$530,000	\$525,000	99%	99%	7
North Los Altos	81218517	38 3Rd Street #102	\$1,195,000	\$1,195,000	\$1,195,000	100%	100%	11
			\$911,667	\$911,667	\$911,667	100%	100%	6