

## Sold Price Analysis Report (July 03, 2012 to July 31, 2012)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81138713	1905 Quail Meadow Road	\$1,999,888	\$1,578,000	\$1,578,000	79%	100%	251
Country Club	81216320	1711 Whitham Avenue	\$1,559,000	\$1,559,000	\$1,620,000	104%	104%	13
Country Club	81218535	1692 Whitham Avenue	\$1,689,800	\$1,599,800	\$1,650,000	98%	103%	26
Highlands	81220177	2120 Stonehaven Drive	\$1,998,000	\$1,998,000	\$2,000,000	100%	100%	11
Highlands	81220234	2110 Stonehaven Drive	\$1,570,000	\$1,570,000	\$1,613,888	103%	103%	8
Highlands	81222214	1515 Cedar Place	\$1,350,000	\$1,350,000	\$1,401,000	104%	104%	16
North Los Altos	81143434	77 Alma Court	\$2,349,000	\$2,269,000	\$2,125,000	90%	94%	226
North Los Altos	81215263	330 Yerba Santa Avenue	\$3,650,000	\$3,650,000	\$3,450,000	95%	95%	41
North Los Altos	81216514	777 Edgewood Lane	\$3,095,000	\$3,095,000	\$3,010,000	97%	97%	39
North Los Altos	81216515	233 West Edith Avenue	\$2,995,000	\$2,995,000	\$2,805,000	94%	94%	48
North Los Altos	81217490	227 West Edith Avenue	\$2,995,000	\$2,995,000	\$2,800,000	93%	93%	49
North Los Altos	81219869	231 Yerba Buena Avenue	\$1,798,000	\$1,798,000	\$2,070,000	115%	115%	7
North Los Altos	81221097	701 Meadow Lane	\$1,699,888	\$1,699,888	\$1,900,000	112%	112%	4
North Los Altos	81221402	1060 Laureles Drive	\$2,199,000	\$2,199,000	\$2,100,000	95%	95%	18
North Los Altos	81221420	787 Edgewood Lane	\$3,295,000	\$3,295,000	\$3,275,000	99%	99%	13
North Los Altos	81221427	273 Del Monte Avenue	\$1,495,000	\$1,495,000	\$1,605,000	107%	107%	6
North Los Altos	81221995	275 Langton Avenue	\$1,749,000	\$1,749,000	\$1,761,000	101%	101%	10
North Los Altos	81222898	158 Frederick Court	\$2,199,000	\$2,199,000	\$2,199,000	100%	100%	9
North Los Altos	81223114	205 Galli Drive	\$2,549,000	\$2,549,000				7
North Los Altos	81223307	187 Garland Way	\$4,495,000	\$4,495,000	\$4,336,000	96%	96%	0
North Los Altos	81223881	546 Van Buren Street	\$2,495,000	\$2,495,000	\$3,306,000	133%	133%	17
South of El Monte	81214258	728 Brentwood Court	\$1,249,000	\$1,249,000	\$1,520,000	122%	122%	16
South of El Monte	81214419	321 Cuesta Drive	\$1,795,000	\$1,695,000	\$1,650,000	92%	97%	56
South of El Monte	81215033	1761 Lantis Lane	\$2,250,000	\$2,135,000	\$1,950,000	87%	91%	45
South of El Monte	81215119	316 Costello Drive	\$4,195,000	\$3,980,000	\$3,900,000	93%	98%	44
South of El Monte	81217265	1248 Stanwirth Court	\$1,975,000	\$1,975,000	\$1,950,000	99%	99%	7
South of El Monte	81218064	545 Rosita Avenue	\$3,395,000	\$3,395,000	\$3,275,000	96%	96%	25
South of El Monte	81219504	22171 Berkeley Court	\$1,698,000	\$1,698,000	\$1,590,000	94%	94%	37
South of El Monte	81220129	1260 Patlen Drive	\$1,395,000	\$1,395,000	\$1,651,000	118%	118%	10
South of El Monte	81220386	1071 Peninsular Court	\$1,350,000	\$1,288,000	\$1,273,000	94%	99%	26
South of El Monte	81220420	1335 Oakhurst Avenue	\$2,850,000	\$2,850,000	\$2,815,000	99%	99%	11
South of El Monte	81221470	1832 Farndon Avenue	\$1,189,000	\$1,189,000	\$1,388,000	117%	117%	11
South of El Monte	81222393	681 Springer Terrace	\$1,399,000	\$1,399,000	\$1,509,000	108%	108%	8
South of El Monte	81222455	606 Stardust Lane	\$2,199,000	\$2,199,000	\$2,250,000	102%	102%	6
South of El Monte	81223411	790 Sunshine Drive	\$2,398,000	\$2,398,000	\$2,437,500	102%	102%	7
South of El Monte	81223964	1058 Eastwood Drive	\$1,879,000	\$1,879,000	\$1,950,000	104%	104%	4
South of El Monte	81224093	480 Rosita Avenue	\$1,395,000	\$1,395,000	\$1,725,000	124%	124%	15
South of El Monte	81224814	812 Riverside Drive	\$2,088,000	\$2,088,000	\$2,150,000	103%	103%	4
			<b>\$2,208,515</b>	<b>\$2,179,992</b>	<b>\$2,205,092</b>	<b>97%</b>	<b>98%</b>	<b>30</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81214130	70 Cuesta Drive	\$1,195,000	\$1,195,000	\$1,100,000	92%	92%	45

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Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81214149	515 Tyndall Street	\$1,195,000	\$1,195,000	\$1,115,000	93%	93%	65
North Los Altos	81214156	78 Cuesta Drive	\$1,195,000	\$1,195,000	\$1,075,000	90%	90%	63
North Los Altos	81221279	73 3Rd Street #11	\$630,500	\$630,500	\$850,000	135%	135%	15
North Los Altos	81221464	676 North San Antonio Road	\$419,000	\$419,000	\$420,000	100%	100%	7
North Los Altos	81224154	4388 El Camino Real #248	\$688,888	\$688,888	\$685,000	99%	99%	9
			<b>\$887,231</b>	<b>\$887,231</b>	<b>\$874,167</b>	<b>99%</b>	<b>99%</b>	<b>34</b>