

**Sold Price Analysis Report (January 03, 2012 to January 31, 2012)**

**Single Family Residential**

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81141658	618 Orange Avenue	\$3,998,000	\$3,998,000	\$3,500,000	88%	88%	83
North Los Altos	81142188	1191 Laureles Drive	\$1,290,000	\$1,290,000	\$1,170,000	91%	91%	73
North Los Altos	81148430	45 Maynard Way	\$1,695,000	\$1,695,000	\$1,800,000	106%	106%	15
North Los Altos	81201303	132 Del Monte Avenue	\$995,000	\$995,000	\$1,005,000	101%	101%	7
South of El Monte	81142522	1602 Christina Drive	\$1,188,000	\$1,138,000	\$1,115,000	94%	98%	64
South of El Monte	81146232	480 Border Hill Road	\$4,225,000	\$4,225,000	\$4,150,000	98%	98%	45
South of El Monte	81200426	1306 Don Kirk Street	\$1,149,000	\$1,149,000	\$1,150,000	100%	100%	12
			<b>\$2,077,143</b>	<b>\$2,070,000</b>	<b>\$1,984,286</b>	<b>96%</b>	<b>96%</b>	<b>43</b>

**Townhouse/Condo (Comm Int Dev)**

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81136241	1070 Mercedes Avenue #28	\$549,000	\$499,000	\$495,000	90%	99%	96
North Los Altos	81137010	470 Gabilan Street #1	\$844,500	\$799,000	\$772,500	91%	97%	116
North Los Altos	81145256	43 Bay Tree Lane	\$1,275,000	\$1,275,000	\$1,250,000	98%	98%	41
			<b>\$889,500</b>	<b>\$857,667</b>	<b>\$839,167</b>	<b>94%</b>	<b>98%</b>	<b>84</b>