

## Sold Price Analysis Report (December 03, 2012 to December 31, 2012)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81233885	11720 Winding Way	\$2,095,000	\$1,999,990	\$1,925,000	92%	96%	74
Country Club	81236058	735 Greenview Place	\$1,999,999	\$1,999,999	\$1,685,000	84%	84%	39
Country Club	81236380	1732 Whitham Avenue	\$1,898,000	\$1,799,000	\$1,680,000	89%	93%	36
Country Club	81236417	1570 Plateau Avenue	\$1,875,000	\$1,750,000	\$1,700,000	91%	97%	28
Country Club	81241275	1375 Fairway Drive	\$1,649,999	\$1,649,999	\$1,550,000	94%	94%	63
Country Club	81242525	1540 Hillview Drive	\$3,075,000	\$3,075,000	\$3,075,000	100%	100%	0
North Los Altos	81232919	412 Mundel Way	\$1,980,000	\$1,980,000	\$1,980,000	100%	100%	9
North Los Altos	81234123	1002 Mercedes Avenue	\$1,299,000	\$1,299,000	\$1,290,000	99%	99%	40
North Los Altos	81234648	884 Santa Rita Avenue	\$2,700,000	\$2,500,000	\$2,160,000	80%	86%	53
North Los Altos	81238633	1175 Orilla Court	\$1,595,000	\$1,595,000	\$1,610,000	101%	101%	12
North Los Altos	81239492	644 Leaf Court	\$1,648,000	\$1,648,000	\$1,725,000	105%	105%	7
North Los Altos	81239623	35 Alma Court	\$1,849,000	\$1,849,000	\$2,102,000	114%	114%	8
North Los Altos	81241951	449 Casita Court	\$1,650,000	\$1,650,000	\$1,710,000	104%	104%	7
North Los Altos	81242405	41 Jordan Avenue	\$998,000	\$998,000	\$1,250,000	125%	125%	10
North Los Altos	81242533	5 Hampton Court	\$1,598,000	\$1,598,000	\$1,755,000	110%	110%	8
South of El Monte	81233753	350 Bellevue Court	\$2,795,000	\$2,695,000	\$2,540,000	91%	94%	57
South of El Monte	81233927	882 Parma Way	\$3,698,000	\$3,500,000	\$3,495,000	95%	100%	65
South of El Monte	81236495	1998 Newcastle Drive	\$1,498,000	\$1,498,000	\$1,450,000	97%	97%	27
South of El Monte	81238833	644 Mills Avenue	\$1,389,000	\$1,389,000	\$1,650,000	119%	119%	8
South of El Monte	81239416	1448 Fowler Lane	\$2,495,000	\$2,495,000	\$2,350,000	94%	94%	35
South of El Monte	81240049	875 Riverside Drive	\$2,395,000	\$2,395,000	\$2,500,000	104%	104%	7
South of El Monte	81240254	1550 Kensington Circle	\$2,295,000	\$2,295,000	\$2,458,888	107%	107%	10
South of El Monte	81241654	1330 Carvo Court	\$2,168,000	\$2,168,000	\$2,398,888	111%	111%	9
South of El Monte	81241747	485 Arboleda Drive	\$1,395,000	\$1,395,000	\$1,620,000	116%	116%	9
South of El Monte	81241966	1424 Brookmill Road	\$1,378,000	\$1,378,000	\$1,300,000	94%	94%	14
South of El Monte	81242500	2002 Crist Drive	\$1,200,000	\$1,200,000	\$1,260,000	105%	105%	8
South of El Monte	81243579	314 Costello Drive	\$1,699,000	\$1,699,000	\$1,830,000	108%	108%	3
			<b>\$1,937,593</b>	<b>\$1,907,333</b>	<b>\$1,927,769</b>	<b>99%</b>	<b>101%</b>	<b>24</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81234774	226 West Edith Avenue #15	\$825,000	\$799,000	\$775,000	94%	97%	61
North Los Altos	81237252	1 West Edith Avenue #D128	\$750,000	\$699,000	\$699,000	93%	100%	33
North Los Altos	81238111	38 3Rd Street #303	\$1,095,000	\$1,095,000	\$1,075,000	98%	98%	32
North Los Altos	81238823	150 West Edith Avenue #4	\$575,000	\$575,000	\$565,000	98%	98%	13
North Los Altos	81238874	150 West Edith Avenue #32	\$588,000	\$588,000	\$620,000	105%	105%	3
North Los Altos	81242298	1 West Edith Avenue #B209	\$1,150,000	\$1,150,000	\$1,150,000	100%	100%	1
North Los Altos	81243078	1 West Edith Avenue #D223	\$749,000	\$749,000	\$774,000	103%	103%	2
			<b>\$818,857</b>	<b>\$807,857</b>	<b>\$808,286</b>	<b>99%</b>	<b>100%</b>	<b>21</b>