

Sold Price Analysis Report (August 01, 2012 to August 31, 2012)

Single Family Residential

| Area | MLS # | Address | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-------------------|----------|---------------------------|--------------------|--------------------|--------------------|--------------|---------------|-----------|
| Country Club | 81206889 | 11652 Putter Court | \$1,999,000 | \$1,999,000 | \$1,970,000 | 99% | 99% | 143 |
| Country Club | 81210655 | 585 Joandra Court | \$5,200,000 | \$4,950,000 | \$4,800,000 | 92% | 97% | 119 |
| Country Club | 81214423 | 1597 Shirley Avenue | \$2,798,000 | \$2,698,000 | \$2,457,000 | 88% | 91% | 90 |
| Country Club | 81226804 | 975 Lundy Lane | \$1,100,000 | \$1,100,000 | \$1,350,000 | 123% | 123% | 12 |
| Highlands | 81220439 | 2265 Deodara Drive | \$1,350,000 | \$1,225,000 | \$1,200,000 | 89% | 98% | 55 |
| Highlands | 81223371 | 1450 Redwood Drive | \$1,695,000 | \$1,695,000 | \$1,751,000 | 103% | 103% | 10 |
| Highlands | 81227022 | 1015 Crooked Creek Drive | \$1,375,000 | \$1,375,000 | \$1,515,000 | 110% | 110% | 5 |
| North Los Altos | 81215459 | 175 Coronado Avenue | \$3,798,000 | \$3,495,000 | \$3,495,000 | 92% | 100% | 61 |
| North Los Altos | 81219031 | 211 Solana Drive | \$2,699,000 | \$2,549,000 | \$2,475,000 | 92% | 97% | 72 |
| North Los Altos | 81222387 | 706 Los Ninos Way | \$1,849,000 | \$1,849,000 | \$1,958,000 | 106% | 106% | 19 |
| North Los Altos | 81225846 | 507 Los Ninos Way | \$1,495,000 | \$1,495,000 | \$1,750,000 | 117% | 117% | 7 |
| North Los Altos | 81225998 | 119 Solana Drive | \$2,359,000 | \$2,359,000 | \$2,375,388 | 101% | 101% | 11 |
| North Los Altos | 81227885 | 500 University Avenue | \$4,650,000 | \$4,650,000 | \$4,900,000 | 105% | 105% | 20 |
| North Los Altos | 81227993 | 315 Angela Court | \$2,195,000 | \$2,195,000 | \$2,310,500 | 105% | 105% | 6 |
| North Los Altos | 81229472 | 268 Alicia Way | \$1,488,000 | \$1,488,000 | \$1,600,000 | 108% | 108% | 9 |
| South of El Monte | 81149168 | 999 Loraine Avenue | \$1,125,000 | \$1,099,000 | \$1,061,000 | 94% | 97% | 204 |
| South of El Monte | 81203536 | 24151 Young Court | \$2,685,000 | \$2,588,000 | \$2,500,000 | 93% | 97% | 156 |
| South of El Monte | 81221463 | 335 West Costello Drive | \$2,795,000 | \$2,795,000 | \$2,785,000 | 100% | 100% | 14 |
| South of El Monte | 81223265 | 1380 Ranchita Drive | \$1,995,000 | \$1,995,000 | \$1,900,000 | 95% | 95% | 16 |
| South of El Monte | 81223362 | 898 University Avenue | \$1,785,000 | \$1,785,000 | \$1,920,000 | 108% | 108% | 8 |
| South of El Monte | 81224279 | 287 South El Monte Avenue | \$1,299,000 | \$1,299,000 | \$1,435,000 | 110% | 110% | 13 |
| South of El Monte | 81225227 | 1105 Fremont Avenue | \$1,798,000 | \$1,798,000 | \$1,835,000 | 102% | 102% | 12 |
| South of El Monte | 81225658 | 1513 Julie Lane | \$1,695,000 | \$1,695,000 | \$1,915,130 | 113% | 113% | 9 |
| South of El Monte | 81225753 | 1967 Newcastle Drive | \$1,495,000 | \$1,495,000 | \$1,600,000 | 107% | 107% | 8 |
| South of El Monte | 81225785 | 1864 Farndon Avenue | \$2,299,000 | \$2,299,000 | \$2,265,000 | 99% | 99% | 10 |
| South of El Monte | 81225918 | 1415 Kring Way | \$1,469,000 | \$1,469,000 | \$1,500,000 | 102% | 102% | 10 |
| South of El Monte | 81226048 | 691 Benvenue Avenue | \$1,549,900 | \$1,549,900 | \$1,827,000 | 118% | 118% | 19 |
| South of El Monte | 81227024 | 880 Echo Drive | \$1,395,000 | \$1,395,000 | \$1,910,000 | 137% | 137% | 6 |
| South of El Monte | 81227908 | 1541 Awalt Court | \$1,249,000 | \$1,249,000 | \$1,525,000 | 122% | 122% | 7 |
| South of El Monte | 81227931 | 1740 Havenhurst Drive | \$1,400,000 | \$1,400,000 | \$1,708,000 | 122% | 122% | 6 |
| South of El Monte | 81227998 | 1424 Ranchita Drive | \$1,398,000 | \$1,398,000 | \$1,530,000 | 109% | 109% | 7 |
| South of El Monte | 81228613 | 1286 Richardson Avenue | \$1,996,000 | \$1,996,000 | \$1,975,000 | 99% | 99% | 67 |
| South of El Monte | 81228651 | 355 Arboleda Drive | \$2,050,000 | \$2,050,000 | \$2,350,000 | 115% | 115% | 8 |
| South of El Monte | 81229486 | 1207 Payne Drive | \$1,485,000 | \$1,485,000 | \$1,475,000 | 99% | 99% | 27 |
| South of El Monte | 81231162 | 1072 Parma Way | \$2,040,000 | \$2,040,000 | \$2,040,000 | 100% | 100% | 1 |
| | | | \$2,030,083 | \$2,000,054 | \$2,084,658 | 103% | 104% | 36 |

Townhouse/Condo (Comm Int Dev)

| Area | MLS # | Address | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-----------------|----------|-------------------------|------------------|------------------|------------------|--------------|---------------|-----------|
| North Los Altos | 81215958 | 1070 Mercedes Avenue #6 | \$495,000 | \$495,000 | \$516,000 | 104% | 104% | 11 |
| North Los Altos | 81228457 | 2 Bay Tree Lane | \$1,200,000 | \$1,200,000 | \$1,200,000 | 100% | 100% | 14 |
| | | | \$847,500 | \$847,500 | \$858,000 | 101% | 101% | 13 |