

Sold Price Analysis Report (September 02, 2011 to September 30, 2011)

Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81130898	1400 Fairway Drive	\$2,595,000	\$2,595,000	\$2,350,000	91%	91%	29
Highlands	81115916	1821 Granger Avenue	\$1,380,000	\$1,380,000	\$1,300,000	94%	94%	223
Highlands	81131528	1220 Eva Avenue	\$1,199,000	\$1,199,000	\$1,140,000	95%	95%	18
Highlands	81134566	1285 Montclair Way	\$1,398,000	\$1,398,000	\$1,455,000	104%	104%	10
North Los Altos	81116188	569 University Avenue	\$1,575,000	\$1,550,000	\$1,490,000	95%	96%	138
North Los Altos	81117554	345 North San Antonio Road	\$1,379,000	\$1,349,000	\$1,278,000	93%	95%	104
North Los Altos	81120815	135 West Portola Avenue	\$1,688,000	\$1,599,000	\$1,502,485	89%	94%	92
North Los Altos	81126771	235 Lyell Street	\$1,998,000	\$1,998,000	\$1,862,500	93%	93%	46
North Los Altos	81129750	140 South Gordon Way	\$1,650,000	\$1,650,000	\$1,510,000	92%	92%	25
North Los Altos	81133011	80 East Portola Avenue	\$1,800,000	\$1,800,000	\$1,850,000	103%	103%	8
North Los Altos	81133737	626 Twelve Acres Drive	\$1,699,000	\$1,699,000	\$1,805,000	106%	106%	9
North Los Altos	81134905	40 Osage Avenue	\$5,250,000	\$4,750,000	\$4,500,000	86%	95%	43
North Los Altos	81136122	541 Cecelia Court	\$1,650,000	\$1,650,000	\$1,702,000	103%	103%	6
North Los Altos	81139611	339 Verano Drive	\$2,700,000	\$2,700,000	\$2,700,000	100%	100%	1
South of El Monte	81114541	673 Springer Terrace	\$1,688,000	\$1,495,000	\$1,400,000	83%	94%	142
South of El Monte	81123321	563 Magdalena Avenue	\$1,325,000	\$1,199,000	\$1,225,000	92%	102%	88
South of El Monte	81124274	1300 Oak Avenue	\$1,499,000	\$1,299,999	\$1,350,000	90%	104%	79
South of El Monte	81130610	1065 Leonello Avenue	\$2,895,000	\$2,795,000	\$2,600,000	90%	93%	49
South of El Monte	81132008	975 Hayman Place	\$2,198,000	\$2,198,000	\$2,125,000	97%	97%	30
South of El Monte	81132009	1959 Annette Lane	\$1,489,000	\$1,489,000	\$1,512,000	102%	102%	5
South of El Monte	81134106	1060 Seena Avenue	\$1,449,000	\$1,449,000	\$1,400,000	97%	97%	21
South of El Monte	81134938	1700 Holt Avenue	\$1,565,000	\$1,565,000	\$1,565,000	100%	100%	23
South of El Monte	81135033	668 Springer Terrace	\$1,199,000	\$1,199,000	\$1,275,000	106%	106%	6
South of El Monte	81137347	1411 Marinovich Way	\$2,398,000	\$2,398,000	\$2,398,000	100%	100%	11
South of El Monte	81138359	822 Amber Lane	\$1,458,000	\$1,458,000	\$1,460,000	100%	100%	9
South of El Monte	81138668	1424 Fallen Leaf Lane	\$1,199,000	\$1,199,000	\$1,260,000	105%	105%	6
South of El Monte	81139621	683 Benvenue Avenue	\$1,295,000	\$1,295,000	\$1,385,000	107%	107%	9
			\$1,837,704	\$1,790,963	\$1,755,555	96%	98%	46

Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81131464	551 Lassen Street	\$600,000	\$600,000	\$575,000	96%	96%	66
			\$600,000	\$600,000	\$575,000	96%	96%	66