

Sold Price Analysis Report (October 07, 2011 to October 31, 2011)

Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Highlands	81134046	1885 Capistrano Way	\$1,449,000	\$1,399,950	\$1,375,000	95%	98%	44
Highlands	81138431	2168 Deodara Drive	\$1,750,000	\$1,699,000	\$1,690,000	97%	99%	32
North Los Altos	81055047	568 Shirlynn Court	\$2,158,238	\$1,998,000	\$1,810,000	84%	91%	224
North Los Altos	81125572	152 Del Monte Avenue	\$1,250,000	\$1,150,000	\$1,060,000	85%	92%	98
North Los Altos	81127717	295 Los Altos Avenue	\$3,890,000	\$3,890,000	\$3,700,000	95%	95%	65
North Los Altos	81135863	802 Pico Lane	\$998,000	\$998,000	\$1,068,000	107%	107%	9
North Los Altos	81138789	136 Almond Avenue	\$2,150,000	\$2,150,000	\$1,950,000	91%	91%	23
North Los Altos	81139722	262 Pasa Robles Avenue	\$1,195,000	\$1,195,000	\$1,300,000	109%	109%	3
North Los Altos	81140575	640 Kingswood Way	\$1,659,000	\$1,659,000	\$1,767,000	107%	107%	7
North Los Altos	81140720	214 North Clark Avenue	\$1,675,000	\$1,675,000	\$1,740,000	104%	104%	8
North Los Altos	81140966	55 Stuart Court	\$1,698,000	\$1,698,000	\$1,775,000	105%	105%	11
North Los Altos	81141278	293 Alicia Way	\$2,295,000	\$2,295,000	\$2,250,000	98%	98%	10
North Los Altos	81144169	176 Galli Drive	\$1,395,000	\$1,395,000	\$1,720,000	123%	123%	3
South of El Monte	81127760	839 Parma Way	\$2,298,000	\$2,198,000	\$2,153,000	94%	98%	79
South of El Monte	81132003	1303 Holly Avenue	\$2,275,000	\$2,275,000	\$2,130,000	94%	94%	59
South of El Monte	81132004	700 Benvenue Avenue	\$2,598,000	\$2,598,000	\$2,398,000	92%	92%	57
South of El Monte	81134035	1384 Garthwick Drive	\$1,580,000	\$1,580,000	\$1,526,000	97%	97%	31
South of El Monte	81134787	694 Coral Court	\$1,388,000	\$1,349,000	\$1,330,000	96%	99%	39
South of El Monte	81136692	1140 Portland Avenue	\$2,749,000	\$2,749,000	\$2,815,000	102%	102%	11
South of El Monte	81137905	425 Benvenue Avenue	\$1,899,000	\$1,899,000	\$2,000,000	105%	105%	10
South of El Monte	81138415	1035 Russell Avenue	\$1,598,000	\$1,598,000	\$1,600,000	100%	100%	8
South of El Monte	81138720	1161 Covington Road	\$1,195,000	\$1,149,000	\$1,160,000	97%	101%	13
South of El Monte	81139778	1081 Valley View Court	\$1,875,000	\$1,875,000	\$1,950,000	104%	104%	22
South of El Monte	81140332	645 Birchwood Court	\$1,500,000	\$1,500,000	\$1,600,000	107%	107%	10
South of El Monte	81140564	1016 Dartmouth Lane	\$1,895,000	\$1,895,000				5
South of El Monte	81140721	1081 Miramonte Avenue	\$975,000	\$949,900	\$875,000	90%	92%	9
South of El Monte	81141486	1448 Fowler Lane	\$2,100,000	\$2,100,000				2
South of El Monte	81141648	745 Parma Way	\$1,998,000	\$1,998,000	\$2,000,000	100%	100%	6
South of El Monte	81144695	1230 Payne Drive	\$1,200,000	\$1,200,000	\$1,200,000	100%	100%	-1
			\$1,816,732	\$1,797,064	\$1,775,630	91%	92%	31

Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81130843	139 Cuesta Drive	\$1,250,000	\$1,189,000	\$1,149,000	92%	97%	59
North Los Altos	81134018	658 North San Antonio Road	\$410,000	\$369,000	\$369,000	90%	100%	67
North Los Altos	81137440	65 Los Altos Square	\$719,888	\$719,888	\$725,000	101%	101%	12
North Los Altos	81137878	4388 El Caminio Real #98	\$870,888	\$870,888	\$861,000	99%	99%	10
			\$812,694	\$787,194	\$776,000	95%	99%	37