

## Sold Price Analysis Report (November 01, 2011 to November 30, 2011)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81119786	1551 Plateau Avenue	\$2,988,000	\$2,598,000	\$2,325,000	78%	89%	172
Highlands	81143464	1081 Saint Joseph Avenue	\$1,295,000	\$1,295,000	\$1,300,000	100%	100%	14
North Los Altos	81043534	255 Lyell Street	\$3,275,000	\$2,595,000	\$2,325,000	71%	90%	423
North Los Altos	81125087	570 Cherry Avenue	\$2,550,000	\$2,295,000	\$2,250,000	88%	98%	135
North Los Altos	81127569	225 Del Monte Avenue	\$1,795,000	\$1,795,000	\$1,738,400	97%	97%	108
North Los Altos	81137054	370 North Clark Avenue	\$2,688,000	\$2,688,000	\$2,610,000	97%	97%	16
North Los Altos	81139246	450 Juanita Way	\$2,850,000	\$2,695,000	\$2,550,000	89%	95%	48
North Los Altos	81139965	782 Dixon Way	\$3,750,000	\$3,750,000	\$3,450,000	92%	92%	142
North Los Altos	81140644	390 San Domingo Way	\$2,549,000	\$2,549,000	\$2,458,000	96%	96%	23
North Los Altos	81141434	880 Dover Court	\$2,695,000	\$2,695,000	\$2,711,000	101%	101%	9
North Los Altos	81142105	520 Valencia Drive	\$1,500,000	\$1,500,000	\$1,640,000	109%	109%	10
North Los Altos	81142456	106 Arbuelo Way	\$1,475,000	\$1,475,000	\$1,425,000	97%	97%	17
North Los Altos	81146097	570 Torwood Lane	\$1,949,000	\$1,949,000	\$1,949,000	100%	100%	7
South of El Monte	81116029	295 Covington Road	\$3,995,000	\$3,295,000	\$3,075,000	77%	93%	162
South of El Monte	81138697	1305 Garthwick Drive	\$1,449,000	\$1,398,000	\$1,318,000	91%	94%	49
South of El Monte	81139780	1671 Kensington Avenue	\$1,580,000	\$1,580,000	\$1,550,000	98%	98%	34
South of El Monte	81141497	507 Magdalena Avenue	\$1,100,000	\$1,100,000	\$1,050,000	95%	95%	42
South of El Monte	81141544	2077 Eugenia Way	\$1,348,000	\$1,348,000	\$1,268,000	94%	94%	24
South of El Monte	81141570	1345 Miravalle Avenue	\$1,798,000	\$1,798,000	\$1,675,000	93%	93%	9
South of El Monte	81142033	284 South Clark Avenue	\$1,249,000	\$1,249,000	\$1,190,000	95%	95%	13
South of El Monte	81142500	1643 Austin Avenue	\$1,495,000	\$1,495,000	\$1,435,000	96%	96%	20
South of El Monte	81142587	1520 Fallen Leaf Lane	\$1,298,000	\$1,298,000	\$1,362,000	105%	105%	7
South of El Monte	81142596	1560 Kensington Circle	\$1,550,000	\$1,550,000	\$1,655,000	107%	107%	7
South of El Monte	81143499	688 Camellia Way	\$1,500,000	\$1,500,000	\$1,475,000	98%	98%	16
South of El Monte	81144106	970 Parma Way	\$1,595,000	\$1,499,000	\$1,400,000	88%	93%	30
South of El Monte	81144178	1244 Richardson Avenue	\$3,395,000	\$3,395,000	\$3,198,750	94%	94%	70
South of El Monte	81144236	1235 Payne Drive	\$1,495,000	\$1,495,000	\$1,628,000	109%	109%	9
South of El Monte	81145382	289 Quinnhill Road	\$1,798,000	\$1,798,000	\$1,800,000	100%	100%	6
			<b>\$2,071,571</b>	<b>\$1,988,464</b>	<b>\$1,921,827</b>	<b>93%</b>	<b>97%</b>	<b>58</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81135015	2 Los Altos Square	\$825,000	\$825,000	\$785,000	95%	95%	53
North Los Altos	81139626	1070 Mercedes Avenue #1	\$415,000	\$415,000	\$425,000	102%	102%	15
North Los Altos	81140729	104 2Nd Street	\$929,000	\$929,000	\$910,000	98%	98%	13
North Los Altos	81143558	36 Deep Well Lane	\$1,450,000	\$1,450,000	\$1,400,000	97%	97%	13
North Los Altos	81144038	1 West Edith Avenue #B113	\$213,655	\$213,655	\$213,655	100%	100%	10
			<b>\$766,531</b>	<b>\$766,531</b>	<b>\$746,731</b>	<b>97%</b>	<b>97%</b>	<b>21</b>