

**Sold Price Analysis Report (January 05, 2011 to January 31, 2011)****Single Family Residential**

| <b>Area</b>       | <b>MLS #</b> | <b>Address</b>         | <b>Org Price</b>   | <b>List Price</b>  | <b>Sold Price</b>  | <b>Sold\$/Org\$</b> | <b>Sold\$/List\$</b> | <b>DOM</b> |
|-------------------|--------------|------------------------|--------------------|--------------------|--------------------|---------------------|----------------------|------------|
| Highlands         | 81045714     | 524 Deodara Drive      | \$1,699,000        | \$1,499,000        | \$1,445,000        | 85%                 | 96%                  | 85         |
| Highlands         | 81055511     | 485 Aspen Way          | \$1,698,000        | \$1,698,000        | \$1,645,000        | 97%                 | 97%                  | 30         |
| North Los Altos   | 81046848     | 614 Torwood Lane       | \$1,548,000        | \$1,395,000        | \$1,350,000        | 87%                 | 97%                  | 79         |
| North Los Altos   | 81052845     | 655 Almond Avenue      | \$1,599,000        | \$1,599,000        | \$1,520,000        | 95%                 | 95%                  | 22         |
| North Los Altos   | 81057054     | 170 North Avalon Drive | \$1,699,000        | \$1,699,000        | \$1,745,000        | 103%                | 103%                 | 8          |
| South of El Monte | 81046308     | 1291 Thurston Avenue   | \$1,698,000        | \$1,598,000        | \$1,550,000        | 91%                 | 97%                  | 77         |
| South of El Monte | 81048375     | 1507 Carob Lane        | \$1,295,000        | \$1,225,000        | \$1,170,000        | 90%                 | 96%                  | 65         |
| South of El Monte | 81054872     | 1464 Wessex Avenue     | \$1,300,000        | \$1,300,000        | \$1,450,000        | 112%                | 112%                 | 15         |
| South of El Monte | 81057990     | 2305 Friars Lane       | \$1,349,000        | \$1,349,000        | \$1,300,000        | 96%                 | 96%                  | 18         |
|                   |              |                        | <b>\$1,542,778</b> | <b>\$1,484,667</b> | <b>\$1,463,889</b> | <b>95%</b>          | <b>99%</b>           | <b>44</b>  |

**Townhouse/Condo (Comm Int Dev)**

| <b>Area</b>     | <b>MLS #</b> | <b>Address</b>    | <b>Org Price</b> | <b>List Price</b> | <b>Sold Price</b> | <b>Sold\$/Org\$</b> | <b>Sold\$/List\$</b> | <b>DOM</b> |
|-----------------|--------------|-------------------|------------------|-------------------|-------------------|---------------------|----------------------|------------|
| North Los Altos | 81035178     | 73 3Rd Street #16 | \$549,000        | \$510,000         | \$500,000         | 91%                 | 98%                  | 152        |
| North Los Altos | 81048919     | 14 Bay Tree Lane  | \$1,258,000      | \$1,165,000       | \$1,150,000       | 91%                 | 99%                  | 71         |
|                 |              |                   | <b>\$903,500</b> | <b>\$837,500</b>  | <b>\$825,000</b>  | <b>91%</b>          | <b>99%</b>           | <b>112</b> |