

## Sold Price Analysis Report (February 01, 2011 to February 28, 2011)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81052109	1365 Fairway Drive	\$1,895,000	\$1,895,000	\$1,896,125	100%	100%	86
Highlands	81053829	2090 Stonehaven Drive	\$1,720,000	\$1,625,000	\$1,610,000	94%	99%	86
Highlands	81101551	475 Fir Lane	\$1,590,000	\$1,590,000	\$1,565,000	98%	98%	8
Highlands	81102547	1934 Knollwood Lane	\$1,649,800	\$1,649,800	\$1,655,000	100%	100%	9
Highlands	81103503	956 Saint Joseph Avenue	\$1,548,888	\$1,548,888	\$1,675,000	108%	108%	9
North Los Altos	81024633	664 Jay Street	\$3,595,000	\$3,195,000	\$3,000,000	83%	94%	250
North Los Altos	81057011	191 Frederick Court	\$1,395,000	\$1,395,000	\$1,355,750	97%	97%	18
North Los Altos	81103473	659 Hollingsworth Drive	\$1,249,000	\$1,249,000	\$1,403,000	112%	112%	9
North Los Altos	81103524	17 Carriage Court	\$1,649,000	\$1,649,000	\$1,687,000	102%	102%	9
South of El Monte	81044211	1616 Randolph Parkway	\$1,198,888	\$1,120,000	\$1,100,000	92%	98%	129
South of El Monte	81052959	595 Rosita Avenue	\$3,795,000	\$3,795,000				35
South of El Monte	81056178	1952 Fallen Leaf Lane	\$1,875,000	\$1,875,000	\$1,795,000	96%	96%	22
South of El Monte	81101469	805 Parma Way	\$1,495,000	\$1,495,000	\$1,495,000	100%	100%	8
South of El Monte	81103330	1343 Mckenzie Avenue	\$2,845,000	\$2,845,000	\$2,845,000	100%	100%	7
			<b>\$1,964,327</b>	<b>\$1,923,335</b>	<b>\$1,775,529</b>	<b>84%</b>	<b>86%</b>	<b>49</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81040898	78 Los Altos Square	\$795,000	\$749,000	\$725,000	91%	97%	159
North Los Altos	81048986	56 Bay Tree Lane	\$1,150,000	\$1,098,000	\$1,000,000	87%	91%	99
			<b>\$972,500</b>	<b>\$923,500</b>	<b>\$862,500</b>	<b>89%</b>	<b>93%</b>	<b>129</b>