

Sold Price Analysis Report (August 02, 2011 to August 31, 2011)

Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81111283	926 Lundy Lane	\$2,495,000	\$2,195,000	\$2,100,000	84%	96%	90
Country Club	81126763	1286 Arbor Avenue	\$1,999,000	\$1,999,000	\$2,100,000	105%	105%	16
Country Club	81134137	991 Lundy Lane	\$1,075,000	\$1,075,000	\$1,065,000	99%	99%	9
Highlands	81129759	2000 Scott Lane	\$1,375,000	\$1,375,000	\$1,460,000	106%	106%	6
Highlands	81134143	2205 Vineyard Court	\$1,668,000	\$1,668,000	\$1,650,000	99%	99%	9
North Los Altos	81114980	410 Monterey Place	\$2,985,000	\$2,985,000	\$2,985,000	100%	100%	91
North Los Altos	81115871	415 Old Oak Court	\$1,849,000	\$1,849,000	\$1,525,000	82%	82%	100
North Los Altos	81121769	341 Blue Oak Lane	\$2,100,000	\$2,100,000	\$2,040,000	97%	97%	16
North Los Altos	81122104	540 Los Altos Avenue	\$1,730,000	\$1,690,000	\$1,640,000	95%	97%	54
North Los Altos	81122294	338 Toyon Avenue	\$1,599,000	\$1,499,000	\$1,410,000	88%	94%	60
North Los Altos	81126375	327 Mariposa Avenue	\$1,649,000	\$1,649,000	\$1,707,000	104%	104%	15
North Los Altos	81127580	237 Del Monte	\$1,695,000	\$1,695,000	\$1,695,000	100%	100%	23
North Los Altos	81127839	135 Fremont Avenue	\$1,198,000	\$1,198,000	\$1,129,000	94%	94%	34
North Los Altos	81129619	562 Shirlynn Court	\$1,750,000	\$1,750,000	\$1,600,000	91%	91%	37
North Los Altos	81131934	181 Yerba Santa Avenue	\$1,499,000	\$1,499,000	\$1,575,000	105%	105%	7
North Los Altos	81133600	560 Los Altos Avenue	\$1,799,000	\$1,799,000	\$1,735,000	96%	96%	0
South of El Monte	81102531	1061 Parma Way	\$4,495,000	\$4,495,000	\$4,000,000	89%	89%	111
South of El Monte	81122321	1306 Morton Avenue	\$1,230,000	\$1,178,000	\$1,149,000	93%	98%	66
South of El Monte	81122398	765 Edge Lane	\$1,700,000	\$1,700,000	\$1,635,000	96%	96%	27
South of El Monte	81124047	1331 Carvo Court	\$2,295,000	\$2,195,000	\$2,150,000	94%	98%	46
South of El Monte	81126719	24085 Summerhill Avenue	\$1,395,000	\$1,395,000	\$1,410,000	101%	101%	9
South of El Monte	81127647	1160 Lammy Place	\$1,698,000	\$1,698,000	\$1,698,000	100%	100%	24
South of El Monte	81128921	736 Campbell Avenue	\$2,448,000	\$2,448,000	\$2,500,000	102%	102%	9
South of El Monte	81129324	1286 Richardson Avenue	\$1,179,000	\$1,179,000	\$1,175,000	100%	100%	7
South of El Monte	81130917	1229 Gronwall Lane	\$1,395,000	\$1,395,000	\$1,465,000	105%	105%	13
South of El Monte	81132005	1361 Garthwick Drive	\$2,168,000	\$2,168,000	\$2,178,000	100%	100%	3
South of El Monte	81132592	900 Madonna Way	\$1,895,000	\$1,895,000	\$1,845,000	97%	97%	9
South of El Monte	81132916	1721 Askam Lane	\$1,988,800	\$1,988,800	\$1,999,000	101%	101%	7
			\$1,869,707	\$1,848,564	\$1,807,857	97%	98%	32

Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Highlands	81133314	13 Farm Road	\$738,000	\$738,000	\$765,000	104%	104%	5
North Los Altos	81105798	150 West Edith Avenue #12	\$549,000	\$529,000	\$515,000	94%	97%	300
North Los Altos	81118660	153 Fremont Avenue	\$899,000	\$899,000	\$890,000	99%	99%	45
North Los Altos	81124414	4388 El Camino Real #68	\$868,000	\$868,000	\$840,000	97%	97%	20
North Los Altos	81125579	6 Bay Tree Lane	\$1,175,000	\$1,175,000	\$1,150,300	98%	98%	40
North Los Altos	81127765	52 Bay Tree Lane	\$1,299,000	\$1,299,000	\$1,275,000	98%	98%	22
North Los Altos	81131726	1 West Edith Avenue #A204	\$899,000	\$899,000	\$899,000	100%	100%	8
North Los Altos	81132982	664 North San Antonio Road	\$565,000	\$565,000	\$580,000	103%	103%	8
			\$874,000	\$871,500	\$864,288	99%	99%	56