

## Sold Price Analysis Report (November 01, 2013 to November 29, 2013)

### Single Family Residential

| Area        | MLS #    | Address                     | Org Price   | List Price  | Sold Price  | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-------------|----------|-----------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Santa Clara | 81324419 | 4546 Lakeshore Drive        | \$755,000   | \$719,000   | \$685,000   | 91%          | 95%           | 70  |
| Santa Clara | 81326636 | 27 Brookside Avenue         | \$899,000   | \$899,000   | \$810,000   | 90%          | 90%           | 78  |
| Santa Clara | 81328855 | 972 Blossom Drive           | \$609,900   | \$609,900   | \$609,900   | 100%         | 100%          | 28  |
| Santa Clara | 81329625 | 4949 Avenida De Los Arboles | \$725,000   | \$659,000   | \$665,000   | 92%          | 101%          | 73  |
| Santa Clara | 81329774 | 1441 Calabazas Boulevard    | \$875,000   | \$790,000   | \$770,250   | 88%          | 98%           | 74  |
| Santa Clara | 81330059 | 638 Woodhams Road           | \$599,000   | \$610,000   | \$610,000   | 102%         | 100%          | 49  |
| Santa Clara | 81330060 | 1341 Los Padres Boulevard   | \$777,000   | \$799,888   | \$790,000   | 102%         | 99%           | 57  |
| Santa Clara | 81330849 | 2620 Monroe Street          | \$659,000   | \$645,000   | \$605,000   | 92%          | 94%           | 56  |
| Santa Clara | 81331761 | 431 Rosemont Drive          | \$998,880   | \$949,950   | \$960,000   | 96%          | 101%          | 43  |
| Santa Clara | 81332245 | 3493 Flora Vista Avenue     | \$599,900   | \$599,900   | \$660,000   | 110%         | 110%          | 24  |
| Santa Clara | 81332930 | 4377 Laird Circle           | \$960,000   | \$960,000   | \$950,000   | 99%          | 99%           | 21  |
| Santa Clara | 81334239 | 2369 Gianera Street         | \$789,900   | \$789,900   | \$780,000   | 99%          | 99%           | 24  |
| Santa Clara | 81334501 | 2115 Payne Place            | \$949,000   | \$899,000   | \$875,000   | 92%          | 97%           | 35  |
| Santa Clara | 81334806 | 126 Arcadia Avenue          | \$985,000   | \$985,000   | \$1,130,000 | 115%         | 115%          | 13  |
| Santa Clara | 81335135 | 4364 Watson Circle          | \$1,088,800 | \$1,088,800 | \$1,250,000 | 115%         | 115%          | 11  |
| Santa Clara | 81335305 | 1952 Eisenhower Drive       | \$619,000   | \$629,000   | \$640,000   | 103%         | 102%          | 19  |
| Santa Clara | 81335319 | 1578 Heatherdale Avenue     | \$615,000   | \$599,500   | \$599,500   | 97%          | 100%          | 29  |
| Santa Clara | 81335483 | 2118 Ventura Place          | \$820,000   | \$820,000   | \$830,000   | 101%         | 101%          | 30  |
| Santa Clara | 81335591 | 819 Miles Court             | \$790,000   | \$790,000   | \$765,375   | 97%          | 97%           | 23  |
| Santa Clara | 81336443 | 3420 Notre Dame Drive       | \$799,000   | \$799,000   | \$860,000   | 108%         | 108%          | 9   |
| Santa Clara | 81336566 | 2024 Gammell Brown Place    | \$790,000   | \$790,000   | \$808,000   | 102%         | 102%          | 6   |
| Santa Clara | 81336670 | 2181 Calabazas Boulevard    | \$599,950   | \$628,888   | \$626,000   | 104%         | 100%          | 12  |
| Santa Clara | 81337141 | 774 Layton Street           | \$699,000   | \$699,000   | \$775,000   | 111%         | 111%          | 9   |
| Santa Clara | 81337162 | 485 Wildwood Way            | \$749,950   | \$749,950   | \$710,000   | 95%          | 95%           | 9   |
| Santa Clara | 81337213 | 1423 Blackfield Drive       | \$649,888   | \$649,888   | \$700,000   | 108%         | 108%          | 162 |
| Santa Clara | 81337376 | 3422 Wheeling Drive         | \$898,000   | \$898,000   | \$965,000   | 107%         | 107%          | 8   |
| Santa Clara | 81337766 | 414 Fernandez Court         | \$719,950   | \$719,950   | \$738,850   | 103%         | 103%          | 8   |
| Santa Clara | 81337789 | 1953 Monroe Street          | \$547,500   | \$547,500   | \$485,000   | 89%          | 89%           | 17  |
| Santa Clara | 81337947 | 3650 Warbler Avenue         | \$998,000   | \$998,000   | \$1,180,000 | 118%         | 118%          | 7   |
| Santa Clara | 81338002 | 2163 Amethyst Drive         | \$649,800   | \$649,800   | \$650,000   | 100%         | 100%          | 9   |
| Santa Clara | 81338170 | 2209 Brown Avenue           | \$625,000   | \$625,000   | \$635,100   | 102%         | 102%          | 6   |
| Santa Clara | 81338351 | 3539 Wolf Place             | \$848,000   | \$848,000   | \$845,000   | 100%         | 100%          | 10  |
| Santa Clara | 81338368 | 3145 Atherton Drive         | \$899,950   | \$899,950   | \$1,010,000 | 112%         | 112%          | 11  |
| Santa Clara | 81338403 | 2775 Glorietta Circle       | \$999,000   | \$999,000   | \$1,225,000 | 123%         | 123%          | 13  |
| Santa Clara | 81338646 | 2618 Elliot Street          | \$724,750   | \$724,750   | \$750,000   | 103%         | 103%          | 8   |
| Santa Clara | 81338715 | 1261 Foley Avenue           | \$689,000   | \$689,000   | \$750,000   | 109%         | 109%          | 8   |
| Santa Clara | 81338722 | 4298 Rivermark Parkway      | \$1,428,000 | \$1,428,000 | \$1,400,000 | 98%          | 98%           | 9   |
| Santa Clara | 81338733 | 976 Wood Duck Avenue        | \$875,000   | \$875,000   | \$1,039,800 | 119%         | 119%          | 8   |
| Santa Clara | 81338739 | 3445 Notre Dame Drive       | \$799,000   | \$799,000   | \$853,125   | 107%         | 107%          | 8   |
| Santa Clara | 81338742 | 2107 San Antonio Place      | \$749,500   | \$749,500   | \$765,000   | 102%         | 102%          | 14  |
| Santa Clara | 81338769 | 601 Camino Drive            | \$748,800   | \$748,800   | \$780,000   | 104%         | 104%          | 12  |
| Santa Clara | 81338841 | 546 Chapman Court           | \$649,950   | \$649,950   | \$650,000   | 100%         | 100%          | 4   |
| Santa Clara | 81339033 | 1733 Wade Avenue            | \$679,000   | \$679,000   | \$743,000   | 109%         | 109%          | 6   |

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| Santa Clara | 81339064 | 624 East Hickory Place | \$628,000        | \$628,000        | \$750,500        | 120%         | 120%          | 6         |
| Santa Clara | 81339101 | 3525 Shafer Drive      | \$675,000        | \$675,000        | \$676,000        | 100%         | 100%          | 11        |
| Santa Clara | 81339326 | 772 Fairlane Avenue    | \$649,950        | \$649,950        | \$720,000        | 111%         | 111%          | 9         |
| Santa Clara | 81339424 | 544 Flannery Street    | \$998,500        | \$998,500        | \$980,000        | 98%          | 98%           | 9         |
| Santa Clara | 81339549 | 1974 Murguia Avenue    | \$584,950        | \$584,950        | \$585,000        | 100%         | 100%          | 11        |
| Santa Clara | 81340094 | 2196 Esperanca Avenue  | \$695,888        | \$695,888        | \$698,888        | 100%         | 100%          | 11        |
| Santa Clara | 81340478 | 1123 Reed Street       | \$549,888        | \$549,888        | \$565,000        | 103%         | 103%          | 7         |
|             |          |                        | <b>\$774,251</b> | <b>\$769,399</b> | <b>\$798,086</b> | <b>103%</b>  | <b>104%</b>   | <b>24</b> |

### Townhouse/Condo (Comm Int Dev)

| Area        | MLS #    | Address                       | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-------------|----------|-------------------------------|-----------|------------|------------|--------------|---------------|-----|
| Santa Clara | 81315224 | 1031 Clyde Avenue #303        | \$449,888 | \$429,888  | \$398,800  | 89%          | 93%           | 184 |
| Santa Clara | 81317401 | 1101 Alta Mira Drive #A       | \$395,000 | \$379,888  | \$401,000  | 102%         | 106%          | 163 |
| Santa Clara | 81319710 | 151 Buckingham Drive #226     | \$325,000 | \$315,000  | \$310,000  | 95%          | 98%           | 152 |
| Santa Clara | 81322999 | 3901 Lick Mill Boulevard #359 | \$449,000 | \$424,900  | \$426,000  | 95%          | 100%          | 89  |
| Santa Clara | 81327789 | 4465 Headen Way               | \$789,000 | \$769,000  | \$769,000  | 97%          | 100%          | 73  |
| Santa Clara | 81330228 | 2201 Monroe Street #1601      | \$399,250 | \$380,000  | \$380,000  | 95%          | 100%          | 63  |
| Santa Clara | 81330646 | 843 Woodhams Oaks Place       | \$539,000 | \$529,000  | \$517,000  | 96%          | 98%           | 48  |
| Santa Clara | 81331079 | 3901 Lick Mill Boulevard #148 | \$569,988 | \$559,988  | \$550,000  | 96%          | 98%           | 29  |
| Santa Clara | 81332276 | 2601 Cortez Drive #3203       | \$375,000 | \$375,000  | \$380,000  | 101%         | 101%          | 32  |
| Santa Clara | 81333281 | 835 Bing Drive #24            | \$399,000 | \$399,000  | \$385,000  | 96%          | 96%           | 37  |
| Santa Clara | 81333578 | 2200 Agnew Road #120          | \$250,000 | \$250,000  | \$290,000  | 116%         | 116%          | 8   |
| Santa Clara | 81334253 | 2946 Mauricia Avenue          | \$650,000 | \$650,000  | \$690,000  | 106%         | 106%          | 10  |
| Santa Clara | 81334473 | 855 Harrigan Drive            | \$819,000 | \$819,000  | \$819,000  | 100%         | 100%          | 23  |
| Santa Clara | 81334829 | 1075 Alta Mira Drive #A       | \$399,999 | \$399,999  | \$400,000  | 100%         | 100%          | 12  |
| Santa Clara | 81335160 | 1883 Agnew Road #454          | \$590,000 | \$590,000  | \$608,000  | 103%         | 103%          | 18  |
| Santa Clara | 81335875 | 1400 Bowe Avenue #2006        | \$399,000 | \$399,000  | \$410,000  | 103%         | 103%          | 13  |
| Santa Clara | 81335932 | 3377 Benton Street            | \$583,000 | \$583,000  | \$580,000  | 99%          | 99%           | 13  |
| Santa Clara | 81336131 | 1741 Hillebrant Place         | \$750,000 | \$750,000  | \$760,000  | 101%         | 101%          | 6   |
| Santa Clara | 81336298 | 4448 Headen Way               | \$669,000 | \$669,000  | \$698,000  | 104%         | 104%          | 10  |
| Santa Clara | 81336308 | 1883 Agnew Road #316          | \$525,000 | \$525,000  | \$532,000  | 101%         | 101%          | 21  |
| Santa Clara | 81336347 | 1845 Palm View Place #215     | \$383,000 | \$383,000  | \$383,000  | 100%         | 100%          | 6   |
| Santa Clara | 81336451 | 1313 Karmen Court             | \$688,000 | \$688,000  | \$747,000  | 109%         | 109%          | 7   |
| Santa Clara | 81336493 | 4386 Lakeshore Drive          | \$589,000 | \$589,000  | \$605,000  | 103%         | 103%          | 34  |
| Santa Clara | 81336822 | 1883 Agnew Road #112          | \$549,888 | \$549,888  | \$535,000  | 97%          | 97%           | 22  |
| Santa Clara | 81337146 | 2527 Palmdale Court           | \$530,000 | \$530,000  | \$545,000  | 103%         | 103%          | 8   |
| Santa Clara | 81337156 | 2002 Garzoni Place            | \$849,800 | \$849,800  | \$872,000  | 103%         | 103%          | 7   |
| Santa Clara | 81337165 | 1400 Bowe Avenue #1707        | \$389,000 | \$389,000  | \$445,000  | 114%         | 114%          | 7   |
| Santa Clara | 81337328 | 3023 Kaiser Drive #D          | \$399,950 | \$399,950  | \$416,000  | 104%         | 104%          | 7   |
| Santa Clara | 81337343 | 2944 Mauricia Avenue          | \$588,000 | \$588,000  | \$590,750  | 100%         | 100%          | 10  |
| Santa Clara | 81337413 | 3901 Lick Mill Boulevard #448 | \$568,000 | \$568,000  | \$600,000  | 106%         | 106%          | 13  |
| Santa Clara | 81337608 | 2250 Monroe Street #130       | \$435,000 | \$435,000  | \$430,000  | 99%          | 99%           | 4   |
| Santa Clara | 81337908 | 2536 Homestead Road           | \$635,000 | \$635,000  | \$650,000  | 102%         | 102%          | 18  |

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|-------------|----------|----------------------------|------------------|------------------|------------------|--------------|---------------|-----------|
| Santa Clara | 81337928 | 864 Transill Circle        | \$718,000        | \$718,000        | \$730,000        | 102%         | 102%          | 10        |
| Santa Clara | 81338024 | 1913 Magdalena Circle #110 | \$450,000        | \$450,000        | \$506,000        | 112%         | 112%          | 8         |
| Santa Clara | 81338234 | 966 Kiely Boulevard #J     | \$269,000        | \$269,000        | \$280,000        | 104%         | 104%          | 5         |
| Santa Clara | 81338724 | 1901 Miraplaza Court #6    | \$416,000        | \$416,000        | \$455,000        | 109%         | 109%          | 7         |
| Santa Clara | 81338747 | 151 Buckingham Drive #225  | \$299,990        | \$299,990        | \$307,000        | 102%         | 102%          | 6         |
|             |          |                            | <b>\$515,750</b> | <b>\$512,278</b> | <b>\$524,339</b> | <b>102%</b>  | <b>102%</b>   | <b>32</b> |