

## Sold Price Analysis Report (March 03, 2014 to March 28, 2014)

### Single Family Residential

| Area      | MLS #    | Address                    | Org Price          | List Price         | Sold Price         | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|-----------|----------|----------------------------|--------------------|--------------------|--------------------|--------------|---------------|-----------|
| Cupertino | 81335273 | 10201 Hillcrest Road       | \$2,599,000        | \$2,390,000        | \$2,408,000        | 93%          | 101%          | 133       |
| Cupertino | 81342158 | 21608 Flintshire Street    | \$1,889,888        | \$1,799,000        | \$1,760,000        | 93%          | 98%           | 54        |
| Cupertino | 81401523 | 10745 Minette Drive        | \$1,598,000        | \$1,598,000        | \$1,260,000        | 79%          | 79%           | 20        |
| Cupertino | 81403184 | 10479 Heney Creek Place    | \$2,200,000        | \$2,200,000        | \$2,100,000        | 95%          | 95%           | 20        |
| Cupertino | 81403382 | 867 East Estates Drive     | \$1,080,000        | \$1,080,000        | \$1,330,000        | 123%         | 123%          | 10        |
| Cupertino | 81403453 | 10399 Normandy Court       | \$1,350,000        | \$1,550,000        | \$1,555,000        | 115%         | 100%          | 15        |
| Cupertino | 81403479 | 10771 Gascoigne Drive      | \$1,698,888        | \$1,698,888        | \$1,800,000        | 106%         | 106%          | 13        |
| Cupertino | 81403581 | 22256 South De Anza Circle | \$1,595,000        | \$1,595,000        | \$1,725,000        | 108%         | 108%          | 6         |
| Cupertino | 81403792 | 20598 Sunrise Drive        | \$1,238,000        | \$1,238,000        | \$1,540,000        | 124%         | 124%          | 7         |
| Cupertino | 81404259 | 10935 Dryden Avenue        | \$1,699,956        | \$1,699,956        | \$2,000,000        | 118%         | 118%          | 14        |
| Cupertino | 81404968 | 21848 Corte Madera Lane    | \$1,398,000        | \$1,398,000        | \$1,650,000        | 118%         | 118%          | 9         |
| Cupertino | 81405026 | 10888 Sycamore Court       | \$2,388,000        | \$2,388,000        | \$2,700,000        | 113%         | 113%          | 7         |
| Cupertino | 81405058 | 20663 Cheryl Drive         | \$1,599,000        | \$1,599,000        | \$1,625,000        | 102%         | 102%          | 8         |
| Cupertino | 81405065 | 10475 Bearon Drive         | \$2,498,000        | \$2,498,000        | \$2,650,000        | 106%         | 106%          | 9         |
| Cupertino | 81405890 | 20172 Merritt Drive        | \$1,349,000        | \$1,349,000        | \$1,618,000        | 120%         | 120%          | 11        |
| Cupertino | 81406773 | 20298 Clay Street          | \$1,385,000        | \$1,385,000        | \$1,600,000        | 116%         | 116%          | 11        |
| Cupertino | 81406801 | 7983 Woodlark Way          | \$1,198,000        | \$1,198,000        | \$1,530,000        | 128%         | 128%          | 8         |
| Cupertino | 81406871 | 18832 Tuggle Avenue        | \$898,000          | \$898,000          | \$1,030,000        | 115%         | 115%          | 0         |
| Cupertino | 81408000 | 10479 Bonny Drive          | \$1,451,100        | \$1,451,100        | \$1,500,000        | 103%         | 103%          | 4         |
| Cupertino | 81408216 | 21900 Oakview Lane         | \$1,488,000        | \$1,488,000        | \$1,520,000        | 102%         | 102%          | 0         |
| Cupertino | 81409782 | 10260 Johnson Avenue       | \$998,000          | \$998,000          | \$1,150,000        | 115%         | 115%          | 0         |
|           |          |                            | <b>\$1,599,944</b> | <b>\$1,595,188</b> | <b>\$1,716,714</b> | <b>107%</b>  | <b>108%</b>   | <b>17</b> |

### Townhouse/Condo (Comm Int Dev)

| Area      | MLS #    | Address                            | Org Price        | List Price       | Sold Price       | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|-----------|----------|------------------------------------|------------------|------------------|------------------|--------------|---------------|-----------|
| Cupertino | 81401219 | 20488 Stevens Creek Boulevard #221 | \$798,000        | \$798,000        | \$780,000        | 98%          | 98%           | 17        |
| Cupertino | 81403221 | 22951 Stonebridge                  | \$1,058,000      | \$1,058,000      | \$1,063,000      | 100%         | 100%          | 9         |
| Cupertino | 81404369 | 20500 Town Center Lane #195        | \$728,888        | \$728,888        | \$775,000        | 106%         | 106%          | 11        |
| Cupertino | 81405855 | 10745 North De Anza Boulevard #313 | \$968,000        | \$968,000        | \$980,000        | 101%         | 101%          | 9         |
| Cupertino | 81405934 | 8136 Park Villa Circle             | \$928,000        | \$928,000        | \$1,070,000      | 115%         | 115%          | 9         |
| Cupertino | 81406326 | 21075 Red Fir Court                | \$699,000        | \$699,000        | \$750,000        | 107%         | 107%          | 10        |
| Cupertino | 81406333 | 20302 Northcove Square             | \$628,000        | \$628,000        | \$632,000        | 101%         | 101%          | 11        |
| Cupertino | 81407404 | 10231 Danube Drive                 | \$709,000        | \$709,000        | \$760,000        | 107%         | 107%          | 8         |
| Cupertino | 81407627 | 10883 Canyon Vista Drive           | \$1,248,000      | \$1,248,000      | \$1,350,000      | 108%         | 108%          | 9         |
|           |          |                                    | <b>\$862,765</b> | <b>\$862,765</b> | <b>\$906,667</b> | <b>105%</b>  | <b>105%</b>   | <b>10</b> |