Sold Price Analysis Report (July 01, 2014 to July 31, 2014)

Res. Apt/Condo/Loft/Co-Op/TIC

| Area | MLS# | Address | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|--------------------|------------|--------------------|-------------|-------------|-------------|--------------|---------------|-----|
| North Los Altos | ML81422713 | 38 3Rd Street #103 | \$1,398,000 | \$1,398,000 | \$1,602,000 | 115% | 115% | 7 |
| | | | \$1,398,000 | \$1,398,000 | \$1,602,000 | 115% | 115% | 7 |
| Res. Single Family | | | | | | | | |

MLS# **Address Org Price List Price Sold Price** Sold\$/Org\$ Sold\$/List\$ DOM Area Country Club \$2,195,000 ML81413493 928 Terrace Drive \$1,999,000 \$2,165,000 99% 108% 55 Country Club ML81418100 1553 Plateau Avenue \$1,948,000 \$1.948.000 \$2,300,000 118% 118% 12 101% 15 Cupertino ML81420694 10554 Creston Drive \$1,788,000 \$1,788,000 \$1,800,000 101% 101% Highlands ML81415603 1192 Saint Anthony Court \$1,988,800 \$1,988,800 \$2,000,000 101% 56 7 113% Highlands ML81421719 1516 Wistaria Lane \$1,688,000 \$1,688,000 \$1,910,000 113% 9 Highlands ML81424184 1241 Via Huerta \$1,998,000 \$1,998,000 \$2,325,000 116% 116% 103% 0 Highlands ML81425412 1034 Highlands Circle \$1,895,000 \$1,895,000 \$1,960,000 103% 71 25857 Westwind Way Los Altos Hills ML81425189 \$6,500,000 \$6.500.000 North Los Altos ML81407614 665 Belden Court \$2,595,000 \$2,450,000 \$2,450,000 94% 100% 88 North Los Altos ML81411210 1092 Laureles Drive \$3,199,000 \$3,199,000 \$3,135,000 98% 98% 23 North Los Altos ML81418706 1093 Los Altos Avenue \$1,799,000 \$1,799,000 \$1,899,000 106% 106% 26 North Los Altos ML81420819 220 Yerba Santa Avenue \$3,488,000 \$3,488,000 \$3,480,000 100% 100% 9 North Los Altos ML81420998 651 Palm Avenue \$1,550,000 \$1,550,000 \$1,730,000 112% 112% 12 128% 128% 9 North Los Altos ML81421382 425 E Edith Avenue \$2,195,000 \$2,195,000 \$2,800,000 North Los Altos ML81421895 10 Alma Court \$2,395,000 \$2,395,000 \$2,660,000 111% 111% 8 North Los Altos ML81423785 40 Oak Street \$2,298,000 \$2,298,000 \$2,750,000 120% 120% 12 119% South of El Monte ML81414465 634 Cuesta Drive \$1,695,000 \$1.695.000 \$2.010.000 119% 10 South of El Monte ML81415732 1490 Fremont Avenue \$1,895,000 \$1,895,000 \$2,112,000 111% 111% 8 South of El Monte ML81416851 1030 Covington Road \$2,100,000 \$2,100,000 \$2,050,000 98% 98% 29 South of El Monte ML81417795 1734 Hawkins Drive \$1,780,000 \$1,660,000 93% 93% 22 \$1,780,000 650 Covington Road 103% 9 South of El Monte ML81419481 \$2,998,000 \$2,998,000 \$3,100,000 103% 7 South of El Monte ML81420704 1271 Petersen Court \$2,498,000 \$2,498,000 \$2,760,000 110% 110% ML81420853 \$2,450,000 100% 100% 8 South of El Monte 1109 Russell Avenue \$2,450,000 \$2,455,000 South of El Monte ML81421725 531 Hawthorne Avenue \$1,995,000 \$1,995,000 \$2,380,000 119% 119% 9 8 South of El Monte ML81421846 1932 Alford Avenue \$1,499,000 \$1,499,000 \$1,700,000 113% 113% South of El Monte ML81421861 735 Alvina Court \$1,875,000 \$1.875.000 \$2,300,000 123% 123% 6 South of El Monte ML81421863 607 Covington Road \$3,448,000 \$3,448,000 \$3,550,000 103% 103% 17 South of El Monte ML81422467 1694 Fallen Leaf Lane \$1,899,000 \$1,899,000 \$2,450,000 129% 129% 8 South of El Monte ML81422629 746 Casa Bonita Court \$1,995,000 \$1,995,000 \$2,670,000 134% 134% 8 8 South of El Monte ML81422871 1385 Mckenzie Avenue \$1,649,000 \$1,649,000 \$2,054,000 125% 125% \$1,750,000 98% 3 South of El Monte ML81423293 1694 Clay Drive \$1,750,000 \$1,712,000 98% 18 99% \$2,291,800 \$2,280,800 \$2,344,233 99%

Res. Townhouse

| Area | MLS# | Address | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-----------|------------|--------------|-------------|-------------|-------------|--------------|---------------|-----|
| Highlands | ML81419735 | 36 Farm Road | \$1,098,000 | \$1,098,000 | \$1,300,000 | 118% | 118% | 8 |
| | _ | _ | \$1,098,000 | \$1,098,000 | \$1,300,000 | 118% | 118% | 8 |