

## Sold Price Analysis Report (June 03, 2013 to June 28, 2013)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Highlands	81315620	1941 Deodara Drive	\$1,995,000	\$1,995,000	\$2,240,000	112%	112%	16
Highlands	81316673	1250 Monte Verde Court	\$1,450,000	\$1,450,000	\$1,610,000	111%	111%	9
Highlands	81319747	1210 Larnel Place	\$1,495,000	\$1,495,000	\$1,705,000	114%	114%	13
North Los Altos	81307465	377 Lunada Drive	\$2,895,000	\$2,699,000	\$2,650,000	92%	98%	26
North Los Altos	81308600	710 Morningside Road	\$2,895,000	\$2,595,000	\$2,300,000	79%	89%	66
North Los Altos	81312220	326 Chamisal Avenue	\$2,498,000	\$2,498,000	\$2,700,000	108%	108%	9
North Los Altos	81313641	789 Orange Avenue	\$1,495,000	\$1,495,000	\$1,600,000	107%	107%	34
North Los Altos	81313694	428 Casita Way	\$1,898,000	\$1,898,000	\$1,850,000	97%	97%	12
North Los Altos	81314535	451 Valencia Drive	\$2,198,000	\$2,198,000	\$2,300,000	105%	105%	8
North Los Altos	81314649	387 Alicia Way	\$1,499,900	\$1,499,900	\$1,700,000	113%	113%	11
North Los Altos	81314726	788 Orange Avenue	\$3,695,000	\$3,695,000	\$3,500,000	95%	95%	19
North Los Altos	81315661	224 Del Monte Avenue	\$1,249,000	\$1,249,000	\$1,608,000	129%	129%	8
North Los Altos	81315766	133 Sunkist Lane	\$1,998,000	\$1,998,000	\$2,200,000	110%	110%	10
North Los Altos	81316636	47 Alma Court	\$1,839,000	\$1,839,000	\$2,120,000	115%	115%	8
North Los Altos	81316693	667 North San Antonio Road	\$1,998,000	\$1,998,000	\$2,300,000	115%	115%	8
North Los Altos	81317049	340 Hacienda Way	\$2,155,000	\$2,155,000	\$2,202,000	102%	102%	26
North Los Altos	81318175	134 Jardin Drive	\$1,698,000	\$1,698,000	\$1,931,000	114%	114%	9
North Los Altos	81318723	48 Los Altos Avenue	\$1,890,000	\$1,890,000	\$2,010,000	106%	106%	7
North Los Altos	81319795	66 Yerba Buena Avenue	\$2,195,000	\$2,195,000	\$2,438,475	111%	111%	8
South of El Monte	81310731	2068 Cynthia Way	\$2,098,000	\$1,988,000	\$1,988,000	95%	100%	37
South of El Monte	81311648	1434 Fremont Avenue	\$1,478,000	\$1,478,000	\$1,450,000	98%	98%	34
South of El Monte	81314516	1672 Ben Roe Drive	\$1,665,000	\$1,665,000	\$1,970,000	118%	118%	9
South of El Monte	81314602	1188 Richardson Avenue	\$2,595,000	\$2,395,000	\$2,460,000	95%	103%	21
South of El Monte	81314642	571 South El Monte Avenue	\$1,899,999	\$1,899,999	\$2,000,000	105%	105%	8
South of El Monte	81315505	1514 Wessex Avenue	\$2,798,000	\$2,798,000	\$2,925,000	105%	105%	9
South of El Monte	81315683	1620 Wakefield Terrace	\$1,895,000	\$1,749,000	\$1,680,000	89%	96%	18
South of El Monte	81315724	1238 Gronwall Lane	\$1,775,000	\$1,775,000				40
South of El Monte	81315742	1135 Lisa Lane	\$2,499,000	\$2,499,000	\$2,700,000	108%	108%	6
South of El Monte	81316548	776 Parma Way	\$2,799,000	\$2,799,000	\$2,750,000	98%	98%	22
South of El Monte	81316694	663 Giralda Drive	\$2,195,000	\$2,195,000	\$2,228,000	102%	102%	11
South of El Monte	81316811	420 South Springer Road	\$1,798,000	\$1,798,000	\$1,815,250	101%	101%	15
South of El Monte	81316845	1405 Brookmill Road	\$1,399,000	\$1,399,000	\$1,400,000	100%	100%	6
South of El Monte	81316855	727 Sunshine Drive	\$1,600,000	\$1,600,000	\$1,725,000	108%	108%	8
South of El Monte	81317609	1104 West Rose Circle	\$1,495,000	\$1,495,000	\$1,787,000	120%	120%	11
South of El Monte	81317816	1650 Morton Avenue	\$1,388,000	\$1,388,000	\$1,705,000	123%	123%	11
South of El Monte	81318349	932 Covington Court	\$1,780,000	\$1,780,000	\$1,875,000	105%	105%	8
South of El Monte	81318635	850 Arroyo Road	\$1,950,000	\$1,950,000	\$2,500,000	128%	128%	7
South of El Monte	81319419	1655 Candace Way	\$1,398,000	\$1,398,000	\$1,600,000	114%	114%	3
South of El Monte	81322002	971 Stanley Avenue	\$1,395,000	\$1,395,000	\$1,650,000	118%	118%	2
			<b>\$1,972,715</b>	<b>\$1,948,305</b>	<b>\$2,083,493</b>	<b>103%</b>	<b>104%</b>	<b>15</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
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## Sold Price Analysis Report (June 03, 2013 to June 28, 2013)

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81312349	490 Tyndall Street	\$998,000	\$998,000	\$998,000	100%	100%	9
North Los Altos	81313682	543 Tyndall Street	\$499,000	\$499,000	\$420,000	84%	84%	33
North Los Altos	81313692	486 Gabilan Street	\$1,100,000	\$1,100,000	\$1,200,000	109%	109%	6
North Los Altos	81314668	553 Lassen Street	\$799,000	\$799,000	\$940,000	118%	118%	8
North Los Altos	81315678	4 Los Altos Square	\$969,000	\$969,000	\$925,000	95%	95%	7
			<b>\$873,000</b>	<b>\$873,000</b>	<b>\$896,600</b>	<b>103%</b>	<b>103%</b>	<b>13</b>