Sold Price Analysis Report (February 01, 2007 to February 28, 2007)

Res. Apt/Condo/Loft/Co-Op/TIC

| Area | MLS# | Address | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|--------------------|------------|--------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| College | ML80703834 | 410 Sheridan Avenue #333 | \$475,000 | \$475,000 | \$475,000 | 100% | 100% | 6 |
| Downtown Palo Alto | ML80700323 | 315 Homer Avenue #307 | \$1,389,000 | \$1,295,000 | \$1,264,000 | 91% | 98% | 21 |
| Downtown Palo Alto | ML80700672 | 101 Alma Street #901 | \$729,000 | \$729,000 | \$733,000 | 101% | 101% | 12 |
| Downtown Palo Alto | ML80703338 | 800 High Street #303 | \$1,098,000 | \$1,098,000 | \$1,098,000 | 100% | 100% | 11 |
| Downtown Palo Alto | ML80703772 | 615 Forest Avenue | \$699,000 | \$699,000 | \$699,000 | 100% | 100% | 12 |
| South Palo Alto | ML80700370 | 2460 W Bayshore Road #4 | \$468,888 | \$468,888 | \$480,000 | 102% | 102% | 8 |
| | | | \$809,815 | \$794,148 | \$791,500 | 98% | 100% | 12 |

Res. Single Family

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|---------------------------------|------------|--------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Barron Park | ML80672300 | 791 Cereza Drive | \$2,745,000 | \$2,745,000 | \$2,650,000 | 97% | 97% | 44 |
| College | ML80701442 | 1637 Mariposa Avenue | \$1,395,000 | \$1,395,000 | \$1,365,000 | 98% | 98% | 7 |
| Crescent Park | ML80656322 | 405 Marlowe Street | \$2,395,000 | \$2,100,000 | \$2,050,000 | 86% | 98% | 142 |
| Crescent Park | ML80705012 | 957 Channing Avenue | \$659,000 | \$659,000 | \$710,000 | 108% | 108% | 3 |
| Crescent Park | ML80705919 | 1370 Pitman Avenue | \$2,795,000 | \$2,795,000 | \$2,817,000 | 101% | 101% | 6 |
| Downtown Palo Alto | ML80617467 | 470 Ruthven Avenue | \$1,795,000 | \$1,595,000 | \$1,585,000 | 88% | 99% | 316 |
| Downtown Palo Alto | ML80702588 | 305 Cowper Street | \$1,149,000 | \$1,149,000 | \$1,270,000 | 111% | 111% | 8 |
| Downtown Palo Alto | ML80703394 | 676 Everett Avenue | \$1,695,000 | \$1,695,000 | \$1,685,000 | 99% | 99% | 12 |
| Downtown Palo Alto | ML80703843 | 179 Cowper Street | \$1,249,000 | \$1,249,000 | \$1,455,000 | 116% | 116% | 6 |
| Downtown Palo Alto | ML80705849 | 334 Hawthorne Avenue | \$1,650,000 | \$1,650,000 | \$1,700,000 | 103% | 103% | 3 |
| East of U.S. 101 East Palo Alto | ML80649606 | 2833 Fordham Street | \$620,000 | \$620,000 | \$657,200 | 106% | 106% | 158 |
| East of U.S. 101 East Palo Alto | ML80656153 | 2174 Clarke Avenue | \$639,000 | \$599,900 | \$600,000 | 94% | 100% | 165 |
| East of U.S. 101 East Palo Alto | ML80659132 | 660 Bell Street | \$599,000 | \$530,000 | \$532,000 | 89% | 100% | 112 |
| East of U.S. 101 East Palo Alto | ML80661236 | 1255 Cypress Street | \$599,000 | \$599,000 | \$610,000 | 102% | 102% | 213 |
| East of U.S. 101 East Palo Alto | ML80663271 | 2195 Clarke Avenue | \$610,000 | \$610,000 | \$595,000 | 98% | 98% | 90 |
| East of U.S. 101 East Palo Alto | ML80665394 | 1195 Saratoga Avenue | \$675,000 | \$675,000 | \$680,000 | 101% | 101% | 59 |
| East of U.S. 101 East Palo Alto | ML80669801 | 2255 Addison Avenue | \$499,950 | \$499,950 | \$500,000 | 100% | 100% | 44 |
| East of U.S. 101 East Palo Alto | ML80671178 | 2342 Poplar Avenue | \$400,000 | \$400,000 | \$400,000 | 100% | 100% | 33 |
| East of U.S. 101 East Palo Alto | ML80671402 | 780 Avelar Street | \$799,000 | \$875,000 | \$885,000 | 111% | 101% | 27 |
| East of U.S. 101 East Palo Alto | ML80671824 | 2669 Gonzaga Street | \$619,000 | \$649,000 | \$645,000 | 104% | 99% | 39 |
| East of U.S. 101 East Palo Alto | ML80671930 | 468 Wisteria Drive | \$675,000 | \$615,500 | \$615,000 | 91% | 100% | 35 |
| East of U.S. 101 East Palo Alto | ML80701770 | 1678 Purdue Avenue | \$575,000 | \$585,000 | \$585,000 | 102% | 100% | 9 |
| East of U.S. 101 East Palo Alto | ML80707179 | 921 Gates Street | \$765,000 | \$765,000 | \$765,000 | 100% | 100% | 0 |
| Green Gables | ML80658620 | 2280 Saint Francis Drive | \$1,098,000 | \$1,150,000 | \$1,100,000 | 100% | 96% | 236 |
| Green Gables | ML80672175 | 1996 Louis Road | \$999,000 | \$999,000 | \$1,300,000 | 130% | 130% | 23 |
| Green Gables | ML80702483 | 2313 Santa Ana Street | \$1,799,000 | \$1,799,000 | \$1,868,000 | 104% | 104% | 11 |
| Green Gables | ML80702601 | 157 Lois Lane | \$1,495,000 | \$1,495,000 | \$1,579,000 | 106% | 106% | 8 |
| Green Gables | ML80702603 | 975 N California Avenue | \$1,188,000 | \$1,188,000 | \$1,470,000 | 124% | 124% | 14 |
| Green Gables | ML80707439 | 290 Iris Way | \$1,498,000 | \$1,498,000 | \$1,600,000 | 107% | 107% | 2 |
| Midtown | ML80667015 | 3415 Waverley Street | \$925,000 | \$898,000 | \$860,000 | 93% | 96% | 105 |
| Midtown | ML80667019 | 3466 Waverley Street | \$1,899,950 | \$1,899,950 | \$1,910,000 | 101% | 101% | 32 |
| Midtown | ML80704075 | 3015 South Court | \$1,150,000 | \$1,150,000 | \$1,187,500 | 103% | 103% | 7 |
| Palo Alto Hills | ML80671531 | 840 Mesa Avenue | \$1,998,000 | \$1,998,000 | \$1,838,000 | 92% | 92% | 17 |

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Res. Single Family

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|------------------|------------|----------------------|-------------|-------------|-------------|--------------|---------------|-----|
| South Palo Alto | ML80700648 | 3261 Ross Road | \$948,000 | \$948,000 | \$1,280,000 | 135% | 135% | 14 |
| South Palo Alto | ML80701438 | 3453 Kenneth Drive | \$1,120,000 | \$1,120,000 | \$1,135,000 | 101% | 101% | 14 |
| South Palo Alto | ML80701447 | 33 Roosevelt Circle | \$1,049,000 | \$1,049,000 | \$1,020,000 | 97% | 97% | 19 |
| South Palo Alto | ML80702561 | 961 Maddux Drive | \$998,000 | \$998,000 | \$1,020,000 | 102% | 102% | 16 |
| South Palo Alto | ML80702575 | 1031 Moffett Circle | \$1,398,000 | \$1,398,000 | \$1,485,000 | 106% | 106% | 7 |
| South Palo Alto | ML80702595 | 879 Rorke Way | \$1,098,000 | \$1,098,000 | \$1,250,000 | 114% | 114% | 12 |
| South Palo Alto | ML80703600 | 359 Creekside Drive | \$1,198,000 | \$1,198,000 | \$1,500,000 | 125% | 125% | 8 |
| South Palo Alto | ML80703655 | 4103 Wilkie Way | \$1,198,000 | \$1,198,000 | \$1,350,000 | 113% | 113% | 9 |
| South Palo Alto | ML80704872 | 2539 Ross Road | \$1,195,000 | \$1,195,000 | \$1,350,000 | 113% | 113% | 9 |
| South Palo Alto | ML80705160 | 3269 Morris Drive | \$1,250,000 | \$1,250,000 | \$1,450,000 | 116% | 116% | 5 |
| Ventura | ML80667238 | 450 Margarita Avenue | \$1,280,000 | \$1,280,000 | \$1,238,000 | 97% | 97% | 88 |
| West of U.S. 101 | ML80700814 | 201 Donohoe Street | \$688,000 | \$688,000 | \$665,000 | 97% | 97% | 18 |
| | | | \$1,179,376 | \$1,167,784 | \$1,218,038 | 103% | 104% | 49 |

Res. Townhouse

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|-----------------|------------|-----------------------------|-----------|------------|------------|--------------|---------------|-----|
| Barron Park | ML80670441 | 4010 Villa Vera | \$899,000 | \$899,000 | \$871,000 | 97% | 97% | 45 |
| Barron Park | ML80701301 | 4010 Villa Vista | \$899,000 | \$899,000 | \$930,000 | 103% | 103% | 9 |
| South Palo Alto | ML80704793 | 444 San Antonio Road #0012D | \$925,000 | \$925,000 | \$959,000 | 104% | 104% | 8 |
| | | | \$907,667 | \$907,667 | \$920,000 | 101% | 101% | 21 |