

## Sold Price Analysis Report (December 02, 2013 to December 31, 2013)

### Single Family Residential

| Area        | MLS #    | Address                        | Org Price          | List Price       | Sold Price       | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|-------------|----------|--------------------------------|--------------------|------------------|------------------|--------------|---------------|-----------|
| Santa Clara | 81311645 | 2492 Scanlan Place             | \$529,000          | \$529,000        | \$615,000        | 116%         | 116%          | 4         |
| Santa Clara | 81320016 | 2286 Lafayette Street          | \$670,000          | \$599,000        | \$565,000        | 84%          | 94%           | 140       |
| Santa Clara | 81321442 | 1293 Bellomy Street            | \$635,000          | \$635,000        | \$515,000        | 81%          | 81%           | 39        |
| Santa Clara | 81326384 | 3393 Cecil Avenue              | \$1,598,000        | \$1,598,000      | \$1,500,000      | 94%          | 94%           | 119       |
| Santa Clara | 81326927 | 820 Civic Center Drive         | \$1,149,000        | \$875,000        | \$875,000        | 76%          | 100%          | 50        |
| Santa Clara | 81328590 | 1422 Rosalie Drive             | \$1,100,000        | \$1,049,950      | \$950,000        | 86%          | 90%           | 94        |
| Santa Clara | 81331211 | 589 Oakwood Drive              | \$689,950          | \$649,950        | \$638,000        | 92%          | 98%           | 52        |
| Santa Clara | 81332237 | 39 Conner Place                | \$965,215          | \$985,196        | \$1,003,924      | 104%         | 102%          | 21        |
| Santa Clara | 81332657 | 1712 Loveland Court            | \$829,000          | \$798,888        | \$791,000        | 95%          | 99%           | 50        |
| Santa Clara | 81332672 | 1715 Townsend Avenue           | \$699,000          | \$699,000        | \$670,000        | 96%          | 96%           | 69        |
| Santa Clara | 81333805 | 212 North Winchester Boulevard | \$936,100          | \$877,300        | \$877,300        | 94%          | 100%          | 51        |
| Santa Clara | 81333924 | 1756 Eberhard Street           | \$949,000          | \$995,000        | \$976,000        | 103%         | 98%           | 30        |
| Santa Clara | 81334677 | 3151 Cecil Avenue              | \$1,549,888        | \$1,499,888      | \$1,495,000      | 96%          | 100%          | 122       |
| Santa Clara | 81334817 | 3593 Macintosh Street          | \$569,000          | \$569,000        | \$655,000        | 115%         | 115%          | 21        |
| Santa Clara | 81337910 | 2693 Toledo Avenue             | \$790,000          | \$790,000        | \$785,000        | 99%          | 99%           | 34        |
| Santa Clara | 81338198 | 2746 Donovan Avenue            | \$799,000          | \$799,000        | \$799,000        | 100%         | 100%          | 30        |
| Santa Clara | 81338709 | 1805 Henning Place             | \$759,000          | \$759,000        | \$795,000        | 105%         | 105%          | 12        |
| Santa Clara | 81338768 | 1857 Cabrillo Avenue           | \$499,888          | \$499,888        | \$555,000        | 111%         | 111%          | 9         |
| Santa Clara | 81338833 | 219 Kit Carson Court           | \$650,000          | \$650,000        | \$700,000        | 108%         | 108%          | 15        |
| Santa Clara | 81339156 | 4423 Laird Circle              | \$888,000          | \$888,000        | \$875,000        | 99%          | 99%           | 36        |
| Santa Clara | 81339229 | 2756 Donovan Avenue            | \$785,000          | \$785,000        | \$760,000        | 97%          | 97%           | 31        |
| Santa Clara | 81339417 | 2777 Forbes Avenue             | \$775,000          | \$775,000        | \$770,000        | 99%          | 99%           | 38        |
| Santa Clara | 81339533 | 719 Garner Court               | \$960,000          | \$920,000        | \$910,000        | 95%          | 99%           | 34        |
| Santa Clara | 81339659 | 2385 Patricia Drive            | \$799,500          | \$799,500        | \$806,000        | 101%         | 101%          | 14        |
| Santa Clara | 81339784 | 2373 Harrison Street           | \$674,888          | \$674,888        | \$701,280        | 104%         | 104%          | 11        |
| Santa Clara | 81339868 | 2450 Glendenning Avenue        | \$699,000          | \$699,000        | \$832,000        | 119%         | 119%          | 9         |
| Santa Clara | 81340026 | 3026 Mckinley Drive            | \$888,000          | \$888,000        | \$920,000        | 104%         | 104%          | 22        |
| Santa Clara | 81340071 | 1922 De La Pena Avenue         | \$628,000          | \$628,000        | \$620,000        | 99%          | 99%           | 31        |
| Santa Clara | 81340414 | 1809 Henning Place             | \$775,000          | \$775,000        | \$808,000        | 104%         | 104%          | 7         |
| Santa Clara | 81340424 | 1007 Brackett Way              | \$12,999,800       | \$1,299,800      | \$1,360,000      | 10%          | 105%          | 6         |
| Santa Clara | 81340789 | 1153 Crowley Avenue            | \$839,000          | \$839,000        | \$971,000        | 116%         | 116%          | 8         |
| Santa Clara | 81340835 | 627 Flannery Street            | \$675,000          | \$675,000        | \$691,100        | 102%         | 102%          | 7         |
| Santa Clara | 81340902 | 835 Monroe Street              | \$789,950          | \$789,950        | \$805,000        | 102%         | 102%          | 9         |
| Santa Clara | 81340997 | 3596 Rowena Court              | \$475,000          | \$475,000        | \$540,000        | 114%         | 114%          | 7         |
| Santa Clara | 81341035 | 1882 Clifford Street           | \$570,000          | \$560,000        | \$560,030        | 98%          | 100%          | 30        |
| Santa Clara | 81341140 | 3580 Druffel Place             | \$898,000          | \$898,000        | \$884,000        | 98%          | 98%           | 11        |
| Santa Clara | 81341281 | 1984 Murguia Avenue            | \$988,000          | \$988,000        | \$1,080,000      | 109%         | 109%          | 9         |
| Santa Clara | 81341433 | 1442 Blackfield Drive          | \$839,000          | \$839,000        | \$865,000        | 103%         | 103%          | 13        |
| Santa Clara | 81341466 | 3586 Berry Way                 | \$699,950          | \$699,950        | \$803,000        | 115%         | 115%          | 8         |
| Santa Clara | 81341849 | 1861 Catherine Street          | \$548,800          | \$548,800        | \$568,000        | 103%         | 103%          | 9         |
| Santa Clara | 81342107 | 2338 Rosita Avenue             | \$725,000          | \$725,000        | \$875,000        | 121%         | 121%          | 9         |
|             |          |                                | <b>\$1,104,535</b> | <b>\$805,560</b> | <b>\$823,528</b> | <b>75%</b>   | <b>102%</b>   | <b>32</b> |

## Sold Price Analysis Report (December 02, 2013 to December 31, 2013)

### Townhouse/Condo (Comm Int Dev)

| Area        | MLS #    | Address                       | Org Price        | List Price       | Sold Price       | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|-------------|----------|-------------------------------|------------------|------------------|------------------|--------------|---------------|-----------|
| Santa Clara | 81325330 | 974 Kiely Boulevard #A        | \$390,000        | \$379,500        | \$379,500        | 97%          | 100%          | 135       |
| Santa Clara | 81326554 | 3901 Lick Mill Boulevard #264 | \$399,000        | \$419,000        | \$416,000        | 104%         | 99%           | 101       |
| Santa Clara | 81330400 | 3528 Flora Vista Avenue       | \$549,000        | \$499,000        | \$499,000        | 91%          | 100%          | 102       |
| Santa Clara | 81331993 | 3015 Kaiser Drive #F          | \$340,000        | \$397,900        | \$365,000        | 107%         | 92%           | 33        |
| Santa Clara | 81332712 | 2201 Monroe Street #1604      | \$425,000        | \$410,000        | \$405,000        | 95%          | 99%           | 66        |
| Santa Clara | 81333670 | 2200 Agnew Road #106          | \$345,000        | \$319,000        | \$319,000        | 92%          | 100%          | 67        |
| Santa Clara | 81335033 | 980 Kiely Boulevard #103      | \$299,000        | \$299,000        | \$299,000        | 100%         | 100%          | 45        |
| Santa Clara | 81336567 | 2252 Creek Bed Court          | \$469,999        | \$469,999        | \$493,000        | 105%         | 105%          | 18        |
| Santa Clara | 81337147 | 980 Kiely Boulevard #120      | \$275,000        | \$264,998        | \$265,000        | 96%          | 100%          | 28        |
| Santa Clara | 81337809 | 2315 Villa Place              | \$648,888        | \$635,000        | \$635,000        | 98%          | 100%          | 32        |
| Santa Clara | 81338022 | 1777 Lafayette Street #104    | \$499,000        | \$495,000        | \$505,500        | 101%         | 102%          | 40        |
| Santa Clara | 81338556 | 151 Buckingham Drive #230     | \$449,888        | \$449,888        | \$420,000        | 93%          | 93%           | 16        |
| Santa Clara | 81338753 | 2453 Golf Links Circle        | \$789,000        | \$789,000        | \$778,000        | 99%          | 99%           | 21        |
| Santa Clara | 81339152 | 2355 Avenida De Guadalupe     | \$429,900        | \$429,900        | \$510,001        | 119%         | 119%          | 13        |
| Santa Clara | 81339600 | 2431 Golf Links Circle        | \$839,950        | \$839,950        | \$839,950        | 100%         | 100%          | 33        |
| Santa Clara | 81340232 | 2271 River Bed Court          | \$629,000        | \$629,000        | \$655,000        | 104%         | 104%          | 30        |
| Santa Clara | 81340637 | 1845 Palm View Place #211     | \$395,000        | \$395,000        | \$357,500        | 91%          | 91%           | 70        |
| Santa Clara | 81340695 | 150 Saratoga Avenue #312      | \$287,500        | \$287,500        | \$287,000        | 100%         | 100%          | 9         |
| Santa Clara | 81340790 | 4037 Crandall Circle          | \$679,000        | \$679,000        | \$680,000        | 100%         | 100%          | 16        |
| Santa Clara | 81341387 | 3730 Miramesa Court #121      | \$499,000        | \$499,000        | \$517,000        | 104%         | 104%          | 8         |
| Santa Clara | 81341424 | 1954 Garzoni Place            | \$689,000        | \$689,000        | \$728,000        | 106%         | 106%          | 14        |
| Santa Clara | 81341778 | 2600 Cortez Drive #7205       | \$475,000        | \$475,000        | \$460,000        | 97%          | 97%           | 6         |
| Santa Clara | 81343103 | 4502 Billings Circle          | \$810,000        | \$810,000        | \$810,000        | 100%         | 100%          | 0         |
|             |          |                               | <b>\$504,875</b> | <b>\$502,636</b> | <b>\$505,367</b> | <b>100%</b>  | <b>101%</b>   | <b>39</b> |