

## Sold Price Analysis Report (September 01, 2010 to September 30, 2010)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Country Club	81014216	933 Lundy Lane	\$2,180,000	\$1,995,000	\$1,995,000	92%	100%	93
Country Club	81034949	981 Terrace Drive	\$1,468,000	\$1,468,000	\$1,408,000	96%	96%	37
Highlands	81026910	570 Pinecrest Drive	\$1,539,000	\$1,495,000	\$1,313,000	85%	88%	74
Highlands	81041131	1985 Laver Court	\$1,325,000	\$1,325,000	\$1,375,000	104%	104%	7
North Los Altos	81024748	160 Lockhart Lane	\$2,195,000	\$1,998,000	\$1,824,000	83%	91%	77
North Los Altos	81029444	62 Higgins Avenue	\$1,195,551	\$1,103,000	\$1,050,000	88%	95%	22
North Los Altos	81039921	740 Orange Avenue	\$2,199,000	\$2,199,000	\$2,150,000	98%	98%	27
North Los Altos	81040902	40 Sunkist Lane	\$2,149,000	\$2,149,000	\$2,200,000	102%	102%	12
North Los Altos	81042215	387 South Gordon Way	\$1,895,000	\$1,895,000	\$1,960,000	103%	103%	8
South of El Monte	81018153	2061 El Sereno Avenue	\$1,599,000	\$1,399,000	\$1,340,000	84%	96%	183
South of El Monte	81019473	1681 Holt Avenue	\$1,549,000	\$1,495,000	\$1,400,000	90%	94%	102
South of El Monte	81024873	1335 Ranchita Drive	\$3,299,000	\$2,999,000	\$2,697,000	82%	90%	62
South of El Monte	81034008	1939 Fallen Leaf Lane	\$1,475,000	\$1,495,000	\$1,476,000	100%	99%	43
South of El Monte	81036094	1449 Brookmill Road	\$1,279,000	\$1,279,000	\$1,272,000	99%	99%	15
South of El Monte	81036260	1525 Tiptoe Lane	\$1,498,000	\$1,498,000	\$1,450,000	97%	97%	8
South of El Monte	81037350	1275 Estate Drive	\$2,295,000	\$2,295,000	\$2,100,000	92%	92%	25
South of El Monte	81038549	1590 Julie Lane	\$1,928,888	\$1,928,888	\$1,928,888	100%	100%	6
South of El Monte	81039912	610 Teresi Lane	\$1,195,000	\$1,195,000	\$1,405,000	118%	118%	7
South of El Monte	81041123	316 Costello Drive	\$1,539,000	\$1,539,000	\$1,625,168	106%	106%	14
			<b>\$1,779,076</b>	<b>\$1,723,678</b>	<b>\$1,682,582</b>	<b>95%</b>	<b>98%</b>	<b>43</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
North Los Altos	81005627	507 Lassen Street	\$769,000	\$699,000	\$680,000	88%	97%	185
North Los Altos	81024807	1 West Edith Avenue #B206	\$1,249,000	\$1,198,000	\$1,100,000	88%	92%	88
			<b>\$1,009,000</b>	<b>\$948,500</b>	<b>\$890,000</b>	<b>88%</b>	<b>94%</b>	<b>137</b>