

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Single Family Residential

| Area           | MLS #    | Address                      | Org Price   | List Price  | Sold Price  | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|----------------|----------|------------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Almaden Valley | 81100480 | 6372 Gondola Way             | \$819,500   | \$749,950   | \$725,000   | 88%          | 97%           | 248 |
| Almaden Valley | 81113334 | 6003 Monteverde Drive        | \$839,000   | \$799,000   | \$775,000   | 92%          | 97%           | 169 |
| Almaden Valley | 81117560 | 1184 Nikulina Court          | \$1,925,000 | \$1,798,000 | \$1,670,000 | 87%          | 93%           | 141 |
| Almaden Valley | 81118767 | 6541 Crystal Springs Drive   | \$1,825,000 | \$1,675,000 | \$1,575,000 | 86%          | 94%           | 120 |
| Almaden Valley | 81123391 | 7100 Royal Ridge Drive       | \$2,599,000 | \$2,599,000 | \$2,450,000 | 94%          | 94%           | 205 |
| Almaden Valley | 81125194 | 1056 Wallace Drive           | \$715,000   | \$669,000   | \$650,000   | 91%          | 97%           | 83  |
| Almaden Valley | 81128148 | 1064 Crosspoint Court        | \$899,000   | \$949,000   | \$939,000   | 104%         | 99%           | 15  |
| Almaden Valley | 81128614 | 7088 Kindra Hill Drive       | \$1,495,000 | \$1,448,000 | \$1,415,000 | 95%          | 98%           | 51  |
| Almaden Valley | 81130390 | 20701 Lost Ranch Road        | \$1,699,950 | \$1,699,950 | \$1,560,000 | 92%          | 92%           | 43  |
| Almaden Valley | 81131295 | 6081 Crestoak Court          | \$690,000   | \$690,000   | \$677,500   | 98%          | 98%           | 40  |
| Almaden Valley | 81131653 | 1069 Woodview Place          | \$1,879,000 | \$1,799,500 | \$1,708,245 | 91%          | 95%           | 52  |
| Almaden Valley | 81132061 | 1188 Mountain Quail Circle   | \$968,000   | \$948,000   | \$920,000   | 95%          | 97%           | 53  |
| Almaden Valley | 81132441 | 6679 Dorene Place            | \$950,000   | \$894,888   | \$860,000   | 91%          | 96%           | 39  |
| Almaden Valley | 81132558 | 1035 Mountain Shadows Road   | \$1,195,000 | \$1,195,000 | \$1,110,000 | 93%          | 93%           | 141 |
| Almaden Valley | 81134461 | 6202 Meridian Avenue         | \$520,000   | \$520,000   | \$531,000   | 102%         | 102%          | 15  |
| Almaden Valley | 81135289 | 1603 Dorcey Lane             | \$1,079,000 | \$1,079,000 | \$1,043,000 | 97%          | 97%           | 26  |
| Almaden Valley | 81136357 | 1280 Mountain Quail Circle   | \$849,888   | \$849,888   | \$844,000   | 99%          | 99%           | 21  |
| Almaden Valley | 81136525 | 1160 Starling View Drive     | \$1,659,000 | \$1,598,000 | \$1,550,000 | 93%          | 97%           | 31  |
| Almaden Valley | 81136768 | 6528 Little Falls Drive      | \$1,098,000 | \$1,098,000 | \$1,075,000 | 98%          | 98%           | 11  |
| Almaden Valley | 81137013 | 6245 Tweedholm Court         | \$769,000   | \$749,000   | \$730,000   | 95%          | 97%           | 34  |
| Almaden Valley | 81138428 | 20747 Scenic Vista Drive     | \$1,399,999 | \$1,399,999 | \$1,345,888 | 96%          | 96%           | 7   |
| Almaden Valley | 81138954 | 6580 Graystone Meadow Circle | \$1,499,999 | \$1,499,999 | \$1,443,000 | 96%          | 96%           | 7   |
| Almaden Valley | 81139025 | 957 Mount Carmel Drive       | \$799,000   | \$799,000   | \$780,000   | 98%          | 98%           | 20  |
| Almaden Valley | 81139331 | 21110 Serene Way             | \$1,250,000 | \$1,250,000 | \$1,240,000 | 99%          | 99%           | 11  |
| Almaden Valley | 81139995 | 6427 Montego Court           | \$924,000   | \$924,000   | \$910,000   | 98%          | 98%           | 7   |
| Almaden Valley | 81144033 | 6953 Maiden Lane             | \$1,175,000 | \$1,175,000 | \$1,175,000 | 100%         | 100%          | 0   |
| Almaden Valley | 81145876 | 6481 Crystal Springs Drive   | \$1,210,000 | \$1,210,000 | \$1,210,000 | 100%         | 100%          | 0   |
| Alum Rock      | 81006013 | 2741 Concetta Court          | \$500,000   | \$470,000   | \$420,000   | 84%          | 89%           | 381 |
| Alum Rock      | 81046339 | 1677 East San Antonio Street | \$189,950   | \$189,950   | \$230,000   | 121%         | 121%          | 13  |
| Alum Rock      | 81046765 | 1821 Biscayne Way            | \$230,000   | \$230,000   | \$230,000   | 100%         | 100%          | 4   |
| Alum Rock      | 81047831 | 256 North Cragmont Avenue    | \$235,000   | \$235,000   | \$240,000   | 102%         | 102%          | 468 |
| Alum Rock      | 81053575 | 2231 Barlow Avenue           | \$280,000   | \$249,000   | \$225,000   | 80%          | 90%           | 219 |
| Alum Rock      | 81058423 | 769 Galahad Avenue           | \$262,000   | \$255,000   | \$255,000   | 97%          | 100%          | 255 |
| Alum Rock      | 81101140 | 2023 Inman Way               | \$260,000   | \$260,000   | \$257,499   | 99%          | 99%           | 151 |
| Alum Rock      | 81101463 | 10081 Roehampton Avenue      | \$300,000   | \$300,000   | \$300,000   | 100%         | 100%          | 148 |
| Alum Rock      | 81101721 | 282 Preservation Drive       | \$349,000   | \$359,000   | \$359,000   | 103%         | 100%          | 141 |
| Alum Rock      | 81105614 | 2016 Nottoway Avenue         | \$274,000   | \$274,000   | \$291,000   | 106%         | 106%          | 90  |
| Alum Rock      | 81106067 | 863 South Sunset Avenue      | \$203,000   | \$230,000   | \$253,000   | 125%         | 110%          | 182 |
| Alum Rock      | 81110571 | 1603 Shortridge Avenue       | \$298,000   | \$238,000   | \$248,000   | 83%          | 104%          | 172 |
| Alum Rock      | 81112240 | 10029 Roseview Drive         | \$549,900   | \$525,000   | \$525,000   | 95%          | 100%          | 189 |
| Alum Rock      | 81112790 | 3353 Mount Mckinley Drive    | \$280,000   | \$280,000   | \$330,000   | 118%         | 118%          | 60  |
| Alum Rock      | 81113456 | 1579 Whitton Avenue          | \$195,900   | \$182,900   | \$166,250   | 85%          | 91%           | 169 |
| Alum Rock      | 81114547 | 2115 Orlando Drive           | \$249,000   | \$249,000   | \$255,000   | 102%         | 102%          | 4   |

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| Alum Rock | 81115198 | 1462 Orlando Drive        | \$275,000 | \$242,000  | \$246,000  | 89%          | 102%          | 97  |
| Alum Rock | 81115552 | 908 South King Road       | \$349,500 | \$349,500  | \$348,000  | 100%         | 100%          | 135 |
| Alum Rock | 81116543 | 1709 Orlando Drive        | \$299,000 | \$299,000  | \$299,000  | 100%         | 100%          | 155 |
| Alum Rock | 81116999 | 2280 Moorings Court       | \$345,000 | \$345,000  | \$381,000  | 110%         | 110%          | 9   |
| Alum Rock | 81118365 | 109 Decker Way            | \$320,000 | \$280,000  | \$280,000  | 88%          | 100%          | 119 |
| Alum Rock | 81119812 | 369 Doris Avenue          | \$265,000 | \$280,000  | \$270,000  | 102%         | 96%           | 76  |
| Alum Rock | 81120556 | 1898 South White Road     | \$480,000 | \$434,950  | \$390,000  | 81%          | 90%           | 105 |
| Alum Rock | 81121015 | 1609 Firestone Drive      | \$415,000 | \$399,000  | \$350,000  | 84%          | 88%           | 52  |
| Alum Rock | 81122394 | 1436 Firestone Loop       | \$380,000 | \$380,000  | \$365,000  | 96%          | 96%           | 130 |
| Alum Rock | 81123063 | 315 Cureton Place         | \$301,000 | \$271,700  | \$270,000  | 90%          | 99%           | 119 |
| Alum Rock | 81123382 | 2226 Portal Way           | \$450,000 | \$389,000  | \$393,000  | 87%          | 101%          | 81  |
| Alum Rock | 81125240 | 1704 Mount Kenya Drive    | \$415,000 | \$425,000  | \$396,000  | 95%          | 93%           | 103 |
| Alum Rock | 81126477 | 10140 Torrance Avenue     | \$269,900 | \$269,900  | \$265,000  | 98%          | 98%           | 6   |
| Alum Rock | 81127097 | 3774 Rosemar Avenue       | \$715,000 | \$464,888  | \$475,000  | 66%          | 102%          | 57  |
| Alum Rock | 81128353 | 5280 Alum Rock Avenue     | \$425,000 | \$425,000  | \$405,000  | 95%          | 95%           | 271 |
| Alum Rock | 81128427 | 1456 South King Road      | \$279,900 | \$259,900  | \$250,000  | 89%          | 96%           | 10  |
| Alum Rock | 81128847 | 2068 Huran Drive          | \$309,000 | \$309,000  | \$309,000  | 100%         | 100%          | 44  |
| Alum Rock | 81130661 | 3460 Grass Valley Court   | \$300,493 | \$300,493  | \$347,500  | 116%         | 116%          | 131 |
| Alum Rock | 81131178 | 1698 Midfield Avenue      | \$299,888 | \$284,888  | \$300,000  | 100%         | 105%          | 75  |
| Alum Rock | 81131613 | 14040 Buckner Drive       | \$380,000 | \$380,000  | \$375,000  | 99%          | 99%           | 22  |
| Alum Rock | 81131689 | 1680 Nugget Court         | \$435,000 | \$435,000  | \$435,000  | 100%         | 100%          | 13  |
| Alum Rock | 81131991 | 3386 Mount Mckinley Drive | \$279,900 | \$279,900  | \$315,000  | 113%         | 113%          | 19  |
| Alum Rock | 81132782 | 368 Woodcraft Court       | \$325,000 | \$325,000  | \$330,000  | 102%         | 102%          | 6   |
| Alum Rock | 81132875 | 2347 Bluebell Avenue      | \$320,000 | \$320,000  | \$300,000  | 94%          | 94%           | 54  |
| Alum Rock | 81133116 | 13591 Marmont Way         | \$284,950 | \$284,950  | \$285,000  | 100%         | 100%          | 8   |
| Alum Rock | 81133335 | 3405 Viewmont Court       | \$379,888 | \$384,888  | \$385,000  | 101%         | 100%          | 6   |
| Alum Rock | 81133403 | 188 Piazza Way            | \$499,999 | \$499,999  | \$510,000  | 102%         | 102%          | 24  |
| Alum Rock | 81133797 | 1690 Sundown Lane         | \$310,000 | \$310,000  | \$305,000  | 98%          | 98%           | 15  |
| Alum Rock | 81133857 | 10350 Doris Avenue        | \$349,500 | \$349,500  | \$351,000  | 100%         | 100%          | 13  |
| Alum Rock | 81134242 | 1391 Bal Harbor Way       | \$319,888 | \$299,800  | \$315,000  | 98%          | 105%          | 279 |
| Alum Rock | 81134356 | 1228 Edith Street         | \$315,000 | \$299,000  | \$270,000  | 86%          | 90%           | 41  |
| Alum Rock | 81134848 | 1597 Endicott Drive       | \$230,000 | \$230,000  | \$230,000  | 100%         | 100%          | 1   |
| Alum Rock | 81136064 | 835 South Capitol Avenue  | \$287,900 | \$287,900  | \$309,000  | 107%         | 107%          | 14  |
| Alum Rock | 81136253 | 4017 Hobart Avenue        | \$429,000 | \$429,000  | \$429,000  | 100%         | 100%          | 25  |
| Alum Rock | 81136501 | 2719 Belfast Drive        | \$269,900 | \$269,900  | \$270,000  | 100%         | 100%          | 8   |
| Alum Rock | 81137107 | 1984 Waverly Avenue       | \$318,000 | \$318,000  | \$326,000  | 103%         | 103%          | 7   |
| Alum Rock | 81137176 | 1301 Tallahassee Drive    | \$300,000 | \$300,000  | \$320,100  | 107%         | 107%          | 6   |
| Alum Rock | 81137311 | 1199 Sundown Lane         | \$240,000 | \$240,000  | \$255,000  | 106%         | 106%          | 5   |
| Alum Rock | 81137416 | 1530 Lochner Drive        | \$249,900 | \$249,900  | \$260,000  | 104%         | 104%          | 13  |
| Alum Rock | 81137759 | 3361 Guluzzo Drive        | \$439,000 | \$439,000  | \$468,000  | 107%         | 107%          | 14  |
| Alum Rock | 81137855 | 2816 El Monte Way         | \$349,900 | \$349,900  | \$350,000  | 100%         | 100%          | 10  |
| Alum Rock | 81137961 | 2135 Mendota Way          | \$339,000 | \$349,000  | \$360,000  | 106%         | 103%          | 7   |
| Alum Rock | 81138035 | 212 Packing Place         | \$317,900 | \$317,900  | \$332,000  | 104%         | 104%          | 20  |

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| Alum Rock                   | 81138327 | 102 Cedar Lane               | \$399,000 | \$399,000  | \$399,000  | 100%         | 100%          | 9   |
| Alum Rock                   | 81138339 | 947 Sinbad Avenue            | \$270,000 | \$270,000  | \$300,000  | 111%         | 111%          | 15  |
| Alum Rock                   | 81138936 | 1730 East San Antonio Street | \$199,500 | \$199,500  | \$309,000  | 155%         | 155%          | 22  |
| Alum Rock                   | 81139118 | 1118 Cantara Court           | \$439,900 | \$439,900  | \$450,000  | 102%         | 102%          | 12  |
| Alum Rock                   | 81139783 | 33 Alexander Avenue          | \$194,995 | \$194,995  | \$192,500  | 99%          | 99%           | 12  |
| Alum Rock                   | 81140491 | 2198 Inman Way               | \$257,500 | \$257,500  | \$265,000  | 103%         | 103%          | 6   |
| Alum Rock                   | 81140849 | 1848 Cortez Avenue           | \$299,000 | \$299,000  | \$305,000  | 102%         | 102%          | 7   |
| Alum Rock                   | 81140925 | 1558 Mount Frazier Drive     | \$395,000 | \$395,000  | \$380,000  | 96%          | 96%           | 15  |
| Alum Rock                   | 81141435 | 1286 Leeward Drive           | \$220,000 | \$220,000  | \$266,000  | 121%         | 121%          | 34  |
| Alum Rock                   | 81141978 | 1307 Farrington Drive        | \$349,888 | \$349,888  | \$305,000  | 87%          | 87%           | 19  |
| Alum Rock                   | 81142189 | 2126 Newton Avenue           | \$249,900 | \$249,900  | \$271,000  | 108%         | 108%          | 9   |
| Alum Rock                   | 81142435 | 4092 Gion Avenue             | \$199,000 | \$199,000  | \$195,000  | 98%          | 98%           | 0   |
| Alviso (Santa Clara County) | 81118845 | 1044 Catherine Street        | \$675,000 | \$675,000  | \$630,000  | 93%          | 93%           | 136 |
| Berryessa                   | 81005250 | 573 Breezyglen Court         | \$370,000 | \$320,000  | \$315,000  | 85%          | 98%           | 617 |
| Berryessa                   | 81012170 | 2203 Estee Court             | \$600,000 | \$535,000  | \$515,000  | 86%          | 96%           | 410 |
| Berryessa                   | 81044674 | 1761 Widen Court             | \$500,000 | \$459,888  | \$415,000  | 83%          | 90%           | 581 |
| Berryessa                   | 81102745 | 3425 Pepper Tree Lane        | \$335,000 | \$335,000  | \$355,000  | 106%         | 106%          | 209 |
| Berryessa                   | 81107187 | 11979 Ellery Street          | \$330,000 | \$299,900  | \$300,000  | 91%          | 100%          | 30  |
| Berryessa                   | 81108883 | 2094 Limewood Drive          | \$389,900 | \$425,000  | \$386,000  | 99%          | 91%           | 194 |
| Berryessa                   | 81109489 | 2610 Poplarwood Way          | \$419,950 | \$427,000  | \$520,000  | 124%         | 122%          | 200 |
| Berryessa                   | 81116302 | 1189 Fargate Circle          | \$519,000 | \$519,000  | \$512,000  | 99%          | 99%           | 12  |
| Berryessa                   | 81117273 | 2263 Royaltree Circle        | \$449,900 | \$406,500  | \$406,500  | 90%          | 100%          | 162 |
| Berryessa                   | 81118998 | 2133 Carobwood Lane          | \$599,000 | \$550,000  | \$520,000  | 87%          | 95%           | 124 |
| Berryessa                   | 81119635 | 1829 Mandel Court            | \$399,950 | \$399,950  | \$370,000  | 93%          | 93%           | 2   |
| Berryessa                   | 81123495 | 1737 Maysong Court           | \$629,950 | \$589,950  | \$580,000  | 92%          | 98%           | 95  |
| Berryessa                   | 81126211 | 1311 Muench Court            | \$460,000 | \$500,000  | \$510,000  | 111%         | 102%          | 9   |
| Berryessa                   | 81126819 | 1026 Mapleton Ct.            | \$679,000 | \$679,000  | \$650,000  | 96%          | 96%           | 62  |
| Berryessa                   | 81127009 | 814 Fan Palm Court           | \$545,700 | \$455,888  | \$430,000  | 79%          | 94%           | 91  |
| Berryessa                   | 81128362 | 3064 Postwood Drive          | \$469,900 | \$449,900  | \$439,888  | 94%          | 98%           | 57  |
| Berryessa                   | 81130718 | 2836 Via Encinitas           | \$475,000 | \$475,000  | \$450,000  | 95%          | 95%           | 30  |
| Berryessa                   | 81131128 | 3078 Vesuvius Lane           | \$599,000 | \$575,000  | \$565,000  | 94%          | 98%           | 71  |
| Berryessa                   | 81131219 | 3671 Madrid Court            | \$525,000 | \$489,000  | \$465,000  | 89%          | 95%           | 81  |
| Berryessa                   | 81132090 | 2191 Bristolwood Lane        | \$405,000 | \$399,999  | \$385,000  | 95%          | 96%           | 49  |
| Berryessa                   | 81132426 | 1918 Grosvenor Drive         | \$644,888 | \$590,000  | \$580,000  | 90%          | 98%           | 61  |
| Berryessa                   | 81133482 | 3727 Arlen Court             | \$669,000 | \$669,000  | \$730,000  | 109%         | 109%          | 13  |
| Berryessa                   | 81133656 | 1462 Stubbins Way            | \$600,000 | \$600,000  | \$530,000  | 88%          | 88%           | 8   |
| Berryessa                   | 81133736 | 3535 Sierra Road             | \$699,000 | \$689,900  | \$691,000  | 99%          | 100%          | 42  |
| Berryessa                   | 81133903 | 3388 Brook Leaf Court        | \$648,000 | \$648,000  | \$620,000  | 96%          | 96%           | 42  |
| Berryessa                   | 81134505 | 3140 Kimlee Drive            | \$505,000 | \$505,000  | \$540,000  | 107%         | 107%          | 6   |
| Berryessa                   | 81135427 | 1728 Stone Creek Drive       | \$519,950 | \$519,950  | \$520,000  | 100%         | 100%          | 4   |
| Berryessa                   | 81135933 | 886 Salt Lake Drive          | \$519,000 | \$519,000  | \$515,000  | 99%          | 99%           | 38  |
| Berryessa                   | 81136229 | 3102 Heitman Court           | \$688,000 | \$688,000  | \$674,000  | 98%          | 98%           | 32  |
| Berryessa                   | 81136432 | 1418 Bellemeade Street       | \$735,000 | \$718,000  | \$711,000  | 97%          | 99%           | 44  |

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| Berryessa      | 81136434 | 1780 Castlegate Drive      | \$548,800 | \$548,800  | \$538,484  | 98%          | 98%           | 14  |
| Berryessa      | 81136445 | 823 Mary Caroline Drive    | \$548,000 | \$548,000  | \$535,000  | 98%          | 98%           | 36  |
| Berryessa      | 81136465 | 1290 Ashford Court         | \$698,000 | \$698,000  | \$705,000  | 101%         | 101%          | 13  |
| Berryessa      | 81136875 | 854 Gateview Court         | \$330,000 | \$330,000  | \$345,000  | 105%         | 105%          | 5   |
| Berryessa      | 81137529 | 1263 Donohue Drive         | \$395,500 | \$395,500  | \$380,000  | 96%          | 96%           | 14  |
| Berryessa      | 81137574 | 5335 Fairway Drive         | \$699,000 | \$729,000  | \$718,000  | 103%         | 98%           | 5   |
| Berryessa      | 81137674 | 1720 Fumia Drive           | \$749,000 | \$749,000  | \$765,000  | 102%         | 102%          | 10  |
| Berryessa      | 81137757 | 15107 Joanne Avenue        | \$599,950 | \$599,950  | \$620,000  | 103%         | 103%          | 6   |
| Berryessa      | 81137874 | 3345 San Pablo Avenue      | \$348,888 | \$348,888  | \$345,000  | 99%          | 99%           | 7   |
| Berryessa      | 81137956 | 1549 Oyama Drive           | \$655,000 | \$655,000  | \$655,000  | 100%         | 100%          | 16  |
| Berryessa      | 81138832 | 550 Ridge Vista Avenue     | \$395,000 | \$395,000  | \$391,000  | 99%          | 99%           | 12  |
| Berryessa      | 81139117 | 3367 Cavendish Drive       | \$595,000 | \$595,000  | \$605,000  | 102%         | 102%          | 12  |
| Berryessa      | 81139862 | 1152 Adams Drive           | \$550,000 | \$550,000  | \$560,000  | 102%         | 102%          | 9   |
| Berryessa      | 81139936 | 3231 Mabury Road           | \$495,000 | \$495,000  | \$499,950  | 101%         | 101%          | 8   |
| Berryessa      | 81139969 | 2023 Limewood Drive        | \$414,900 | \$414,900  | \$385,000  | 93%          | 93%           | 162 |
| Berryessa      | 81140018 | 2871 Agua Vista Drive      | \$599,888 | \$599,888  | \$585,000  | 98%          | 98%           | 12  |
| Berryessa      | 81140125 | 1594 Laketree Court        | \$399,900 | \$399,900  | \$423,000  | 106%         | 106%          | 17  |
| Berryessa      | 81140541 | 2821 Lucena Drive          | \$499,888 | \$499,888  | \$505,000  | 101%         | 101%          | 8   |
| Blossom Valley | 81002182 | 5853 Snell Avenue          | \$375,000 | \$339,000  | \$375,000  | 100%         | 111%          | 512 |
| Blossom Valley | 81005508 | 724 Azule Avenue           | \$399,888 | \$370,000  | \$350,000  | 88%          | 95%           | 541 |
| Blossom Valley | 81038588 | 5819 Ettersberg Drive      | \$480,000 | \$450,000  | \$420,000  | 88%          | 93%           | 353 |
| Blossom Valley | 81047011 | 4612 Park Norton Place     | \$630,000 | \$540,408  | \$524,000  | 83%          | 97%           | 349 |
| Blossom Valley | 81056679 | 748 Calero Avenue          | \$415,000 | \$375,000  | \$395,000  | 95%          | 105%          | 250 |
| Blossom Valley | 81105884 | 6105 Ashburton Drive       | \$459,000 | \$429,000  | \$420,000  | 92%          | 98%           | 224 |
| Blossom Valley | 81108029 | 5453 Giuffrida Court       | \$389,000 | \$329,000  | \$315,000  | 81%          | 96%           | 98  |
| Blossom Valley | 81113565 | 754 Altino Boulevard       | \$488,500 | \$465,800  | \$466,000  | 95%          | 100%          | 113 |
| Blossom Valley | 81115523 | 91 Hayes Avenue            | \$408,000 | \$410,999  | \$420,000  | 103%         | 102%          | 137 |
| Blossom Valley | 81118181 | 27 Lemon Blossom Court     | \$349,900 | \$421,896  | \$410,000  | 117%         | 97%           | 8   |
| Blossom Valley | 81120081 | 887 Corte De Blanco        | \$420,000 | \$335,000  | \$327,000  | 78%          | 98%           | 144 |
| Blossom Valley | 81120306 | 5031 Rue Calais            | \$429,000 | \$429,000  | \$425,000  | 99%          | 99%           | 117 |
| Blossom Valley | 81122097 | 489 Gavin Court            | \$569,000 | \$569,000  | \$580,000  | 102%         | 102%          | 236 |
| Blossom Valley | 81122805 | 263 Bieber Drive           | \$449,000 | \$415,530  | \$385,000  | 86%          | 93%           | 68  |
| Blossom Valley | 81122966 | 5822 Embee Drive           | \$399,000 | \$399,000  | \$420,000  | 105%         | 105%          | 12  |
| Blossom Valley | 81123131 | 627 Kiowa Circle           | \$399,000 | \$399,000  | \$412,000  | 103%         | 103%          | 12  |
| Blossom Valley | 81124390 | 6136 Geronimo Drive        | \$450,000 | \$450,000  | \$450,000  | 100%         | 100%          | 2   |
| Blossom Valley | 81125916 | 432 Bluefield Drive        | \$580,000 | \$529,000  | \$495,000  | 85%          | 94%           | 105 |
| Blossom Valley | 81125962 | 4226 Rosenbaum Avenue      | \$468,900 | \$430,900  | \$392,000  | 84%          | 91%           | 394 |
| Blossom Valley | 81126987 | 345 Mustang Street         | \$525,000 | \$489,000  | \$489,000  | 93%          | 100%          | 80  |
| Blossom Valley | 81127061 | 4579 Hampshire Place       | \$599,900 | \$549,900  | \$538,000  | 90%          | 98%           | 82  |
| Blossom Valley | 81127536 | 5842 Cohasset Way          | \$519,300 | \$525,300  | \$515,000  | 99%          | 98%           | 85  |
| Blossom Valley | 81128880 | 5559 Starcrest Drive       | \$550,000 | \$550,000  | \$540,000  | 98%          | 98%           | 68  |
| Blossom Valley | 81129344 | 506 Lanfair Circle         | \$479,000 | \$449,000  | \$430,000  | 90%          | 96%           | 86  |
| Blossom Valley | 81129410 | 4823 Wellington Park Drive | \$698,800 | \$698,800  | \$685,000  | 98%          | 98%           | 53  |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Single Family Residential

| Area           | MLS #    | Address                  | Org Price   | List Price  | Sold Price  | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|----------------|----------|--------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Blossom Valley | 81130905 | 4457 Glenmont Drive      | \$524,000   | \$515,000   | \$492,500   | 94%          | 96%           | 71  |
| Blossom Valley | 81131080 | 1006 Woodgrove Lane      | \$558,000   | \$558,000   | \$538,000   | 96%          | 96%           | 22  |
| Blossom Valley | 81132234 | 4623 Holycon Circle      | \$399,888   | \$419,888   | \$418,088   | 105%         | 100%          | 76  |
| Blossom Valley | 81132523 | 217 Benbow Avenue        | \$560,000   | \$539,950   | \$535,000   | 96%          | 99%           | 40  |
| Blossom Valley | 81133475 | 623 Seneca Court         | \$439,950   | \$439,950   | \$425,000   | 97%          | 97%           | 40  |
| Blossom Valley | 81133573 | 4920 Pearl Avenue        | \$469,900   | \$469,900   | \$470,000   | 100%         | 100%          | 65  |
| Blossom Valley | 81134327 | 373 Roan Street          | \$458,000   | \$447,000   | \$447,000   | 98%          | 100%          | 42  |
| Blossom Valley | 81134596 | 4584 Meadowhurst Court   | \$549,999   | \$549,999   | \$525,000   | 95%          | 95%           | 26  |
| Blossom Valley | 81134754 | 3056 Mary Helen Lane     | \$499,000   | \$499,000   | \$595,000   | 119%         | 119%          | 10  |
| Blossom Valley | 81135382 | 4185 Crescendo Avenue    | \$445,000   | \$445,000   | \$450,000   | 101%         | 101%          | 18  |
| Blossom Valley | 81136239 | 5885 Snell Avenue        | \$399,000   | \$399,000   | \$400,000   | 100%         | 100%          | 61  |
| Blossom Valley | 81136339 | 614 Choctaw Drive        | \$529,500   | \$529,500   | \$519,950   | 98%          | 98%           | 23  |
| Blossom Valley | 81136916 | 584 Blairburry Way       | \$463,800   | \$463,800   | \$463,000   | 100%         | 100%          | 31  |
| Blossom Valley | 81137262 | 893 Windsor Hills Circle | \$615,000   | \$615,000   | \$595,000   | 97%          | 97%           | 10  |
| Blossom Valley | 81137677 | 5609 Indian Avenue       | \$480,000   | \$480,000   | \$475,000   | 99%          | 99%           | 10  |
| Blossom Valley | 81137946 | 170 Noyo Drive           | \$547,950   | \$547,950   | \$547,900   | 100%         | 100%          | 9   |
| Blossom Valley | 81138307 | 5737 Hillbright Circle   | \$399,900   | \$399,900   | \$410,000   | 103%         | 103%          | 13  |
| Blossom Valley | 81138377 | 5198 War Wagon Drive     | \$689,000   | \$689,000   | \$685,000   | 99%          | 99%           | 9   |
| Blossom Valley | 81138749 | 5568 Shadowcrest Way     | \$475,000   | \$475,000   | \$450,000   | 95%          | 95%           | 9   |
| Blossom Valley | 81139876 | 6197 Springer Way        | \$498,000   | \$498,000   | \$505,000   | 101%         | 101%          | 4   |
| Blossom Valley | 81139998 | 801 Foothill Drive       | \$725,000   | \$725,000   | \$700,000   | 97%          | 97%           | 7   |
| Blossom Valley | 81140887 | 5654 Keymar Drive        | \$369,000   | \$369,000   | \$375,000   | 102%         | 102%          | 6   |
| Cambrian       | 81011676 | 1788 Ledgewood Drive     | \$450,000   | \$399,999   | \$400,000   | 89%          | 100%          | 568 |
| Cambrian       | 81050135 | 1406 Lansing Avenue      | \$459,000   | \$399,000   | \$395,000   | 86%          | 99%           | 409 |
| Cambrian       | 81104512 | 5329 Clovercrest Drive   | \$534,999   | \$459,900   | \$452,500   | 85%          | 98%           | 234 |
| Cambrian       | 81110740 | 1429 Dentwood Drive      | \$448,000   | \$429,000   | \$392,000   | 88%          | 91%           | 164 |
| Cambrian       | 81116267 | 3162 Jenkins Avenue      | \$425,000   | \$425,000   | \$430,000   | 101%         | 101%          | 29  |
| Cambrian       | 81116419 | 1670 Kevin Drive         | \$525,000   | \$525,000   | \$582,000   | 111%         | 111%          | 14  |
| Cambrian       | 81122382 | 1651 York Street         | \$489,000   | \$445,000   | \$412,000   | 84%          | 93%           | 127 |
| Cambrian       | 81122395 | 1434 Jeffery Avenue      | \$535,000   | \$499,000   | \$477,000   | 89%          | 96%           | 47  |
| Cambrian       | 81122821 | 1530 Foxworthy Avenue    | \$649,000   | \$599,000   | \$594,000   | 92%          | 99%           | 79  |
| Cambrian       | 81123275 | 1390 Dentwood Drive      | \$489,000   | \$479,000   | \$482,000   | 99%          | 101%          | 24  |
| Cambrian       | 81124714 | 2349 Stratford Drive     | \$625,000   | \$605,000   | \$575,000   | 92%          | 95%           | 82  |
| Cambrian       | 81125947 | 3151 Kirk Road           | \$488,000   | \$399,800   | \$415,000   | 85%          | 104%          | 207 |
| Cambrian       | 81126330 | 1808 Little Branham Lane | \$539,888   | \$539,888   | \$510,000   | 94%          | 94%           | 19  |
| Cambrian       | 81127373 | 1247 Hillsdale Avenue    | \$385,000   | \$349,000   | \$345,000   | 90%          | 99%           | 92  |
| Cambrian       | 81130000 | 5747 Meridian Avenue     | \$514,950   | \$499,950   | \$476,000   | 92%          | 95%           | 72  |
| Cambrian       | 81130467 | 1415 Dentwood Drive      | \$549,000   | \$529,000   | \$505,000   | 92%          | 95%           | 76  |
| Cambrian       | 81130726 | 1839 Laurinda Drive      | \$689,888   | \$655,000   | \$650,000   | 94%          | 99%           | 138 |
| Cambrian       | 81131083 | 3280 Julio Avenue        | \$450,000   | \$435,000   | \$415,000   | 92%          | 95%           | 56  |
| Cambrian       | 81131640 | 3637 Jarvis Avenue       | \$484,800   | \$484,800   | \$455,000   | 94%          | 94%           | 192 |
| Cambrian       | 81131811 | 4134 Mystic Drive        | \$1,349,000 | \$1,259,000 | \$1,200,000 | 89%          | 95%           | 75  |
| Cambrian       | 81132293 | 1312 Dentwood Drive      | \$599       | \$579,000   | \$555,000   | 92654%       | 96%           | 46  |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Single Family Residential

| Area             | MLS #    | Address                    | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|------------------|----------|----------------------------|-----------|------------|------------|--------------|---------------|-----|
| Cambrian         | 81134170 | 1647 Wyndham Drive         | \$749,950 | \$739,950  | \$735,000  | 98%          | 99%           | 57  |
| Cambrian         | 81134232 | 5129 Noella Way            | \$595,000 | \$575,000  | \$562,000  | 94%          | 98%           | 46  |
| Cambrian         | 81134268 | 4851 Kingdale Drive        | \$665,000 | \$665,000  | \$649,000  | 98%          | 98%           | 39  |
| Cambrian         | 81134632 | 1520 Kooser Road           | \$399,000 | \$349,000  | \$340,000  | 85%          | 97%           | 56  |
| Cambrian         | 81134908 | 1490 Willowmont Avenue     | \$675,000 | \$675,000  | \$635,000  | 94%          | 94%           | 24  |
| Cambrian         | 81135926 | 1794 Barcelona Avenue      | \$575,000 | \$575,000  | \$568,000  | 99%          | 99%           | 22  |
| Cambrian         | 81136392 | 5690 Park Crest Drive      | \$949,000 | \$949,000  | \$937,000  | 99%          | 99%           | 10  |
| Cambrian         | 81137073 | 1568 Tobias Drive          | \$569,900 | \$569,900  | \$552,000  | 97%          | 97%           | 21  |
| Cambrian         | 81137631 | 1762 Mirassou Place        | \$659,900 | \$659,900  | \$650,000  | 98%          | 98%           | 28  |
| Cambrian         | 81137661 | 1667 Tupolo Drive          | \$730,000 | \$730,000  | \$731,000  | 100%         | 100%          | 9   |
| Cambrian         | 81138273 | 3177 San Luis Rey Avenue   | \$589,000 | \$549,000  | \$545,000  | 93%          | 99%           | 73  |
| Cambrian         | 81138603 | 14405 Bercaw Lane          | \$559,000 | \$559,000  | \$525,000  | 94%          | 94%           | 29  |
| Cambrian         | 81138779 | 2169 Barrett Avenue        | \$675,000 | \$675,000  | \$659,000  | 98%          | 98%           | 19  |
| Cambrian         | 81138841 | 5668 Coniston Way          | \$570,000 | \$570,000  | \$560,000  | 98%          | 98%           | 29  |
| Cambrian         | 81139353 | 1290 Foxwood Drive         | \$399,999 | \$379,999  | \$430,000  | 108%         | 113%          | 12  |
| Cambrian         | 81139410 | 14415 Esther Drive         | \$849,000 | \$849,000  | \$840,000  | 99%          | 99%           | 9   |
| Cambrian         | 81140092 | 1633 Babero Avenue         | \$449,950 | \$449,950  | \$457,000  | 102%         | 102%          | 13  |
| Cambrian         | 81141597 | 1660 Hyacinth Lane         | \$850,000 | \$850,000  | \$850,000  | 100%         | 100%          | 13  |
| Campbell         | 81026917 | 5035 Kingston Way          | \$650,000 | \$549,000  | \$550,000  | 85%          | 100%          | 235 |
| Campbell         | 81114129 | 4511 Parkwest Drive        | \$679,000 | \$499,888  | \$543,000  | 80%          | 109%          | 159 |
| Campbell         | 81115989 | 5297 Northlawn Road        | \$589,750 | \$589,750  | \$620,000  | 105%         | 105%          | 29  |
| Campbell         | 81130367 | 399 San Tomas Aquino Road  | \$669,900 | \$529,900  | \$530,000  | 79%          | 100%          | 73  |
| Campbell         | 81131756 | 1233 Sanfilippo Court      | \$879,000 | \$849,000  | \$849,000  | 97%          | 100%          | 58  |
| Campbell         | 81133550 | 617 Villa Centre Way       | \$720,000 | \$720,000  | \$702,000  | 98%          | 98%           | 23  |
| Campbell         | 81134110 | 3191 Verdant Way           | \$568,000 | \$568,000  | \$540,000  | 95%          | 95%           | 36  |
| Campbell         | 81134184 | 828 Onyx Court             | \$605,000 | \$595,000  | \$595,000  | 98%          | 100%          | 56  |
| Campbell         | 81135541 | 3565 Margate Avenue        | \$499,000 | \$494,000  | \$460,000  | 92%          | 93%           | 45  |
| Campbell         | 81136014 | 934 Radcliffe Drive        | \$665,000 | \$665,000  | \$630,000  | 95%          | 95%           | 19  |
| Campbell         | 81136482 | 4073 Payne Avenue          | \$499,000 | \$499,000  | \$510,000  | 102%         | 102%          | 11  |
| Campbell         | 81136522 | 1498 San Tomas Aquino Road | \$674,000 | \$674,000  | \$664,000  | 99%          | 99%           | 22  |
| Campbell         | 81136743 | 1073 Macon Avenue          | \$614,950 | \$614,950  | \$612,500  | 100%         | 100%          | 17  |
| Campbell         | 81137365 | 991 Hibiscus Lane          | \$979,000 | \$979,000  | \$979,000  | 100%         | 100%          | 10  |
| Campbell         | 81138345 | 3431 Kirkwood Drive        | \$471,900 | \$471,900  | \$472,000  | 100%         | 100%          | 15  |
| Campbell         | 81138367 | 1049 Empey Way             | \$519,888 | \$519,888  | \$536,000  | 103%         | 103%          | 10  |
| Campbell         | 81138403 | 774 Eden Avenue            | \$670,000 | \$650,000  | \$655,000  | 98%          | 101%          | 13  |
| Campbell         | 81140252 | 5028 Tiberan Way           | \$599,500 | \$599,500  | \$650,000  | 108%         | 108%          | 9   |
| Campbell         | 81140997 | 2258 Camrose Avenue        | \$650,000 | \$650,000  | \$642,000  | 99%          | 99%           | 7   |
| Central San Jose | 81051635 | 209 Rayos Del Sol Drive    | \$388,000 | \$368,000  | \$358,000  | 92%          | 97%           | 139 |
| Central San Jose | 81052573 | 317 East Julian Street     | \$318,000 | \$235,000  | \$210,000  | 66%          | 89%           | 944 |
| Central San Jose | 81101106 | 813 South 22Nd Street      | \$445,000 | \$409,000  | \$390,000  | 88%          | 95%           | 156 |
| Central San Jose | 81104369 | 313 Rayos Del Sol Drive    | \$400,000 | \$400,000  | \$415,000  | 104%         | 104%          | 33  |
| Central San Jose | 81105855 | 963 Melbourne Boulevard    | \$259,000 | \$259,000  | \$240,000  | 93%          | 93%           | 33  |
| Central San Jose | 81107828 | 1204 Singletary Avenue     | \$675,000 | \$575,000  | \$565,000  | 84%          | 98%           | 99  |

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### Single Family Residential

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|------------------|----------|----------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Central San Jose | 81110415 | 946 East Julian Street     | \$319,000   | \$330,000   | \$325,000   | 102%         | 98%           | 167 |
| Central San Jose | 81112637 | 825 North 2Nd Street       | \$529,000   | \$499,999   | \$499,999   | 95%          | 100%          | 154 |
| Central San Jose | 81113557 | 376 South 24Th Street      | \$349,900   | \$275,000   | \$275,000   | 79%          | 100%          | 154 |
| Central San Jose | 81113989 | 872 Corlista Drive         | \$460,000   | \$460,000   | \$480,000   | 104%         | 104%          | 132 |
| Central San Jose | 81117951 | 336 Willow Street          | \$269,000   | \$236,000   | \$230,000   | 86%          | 97%           | 180 |
| Central San Jose | 81119886 | 551 Mclaughlin Avenue      | \$300,000   | \$300,000   | \$300,000   | 100%         | 100%          | 151 |
| Central San Jose | 81121168 | 152 North 14Th Street      | \$250,000   | \$275,000   | \$260,000   | 104%         | 95%           | 173 |
| Central San Jose | 81123585 | 384 Bonita Avenue          | \$435,000   | \$415,000   | \$400,000   | 92%          | 96%           | 61  |
| Central San Jose | 81124800 | 1374 Dahlia Loop           | \$550,000   | \$550,000   | \$555,000   | 101%         | 101%          | 12  |
| Central San Jose | 81126300 | 99 Oak Street              | \$285,000   | \$274,999   | \$275,000   | 96%          | 100%          | 79  |
| Central San Jose | 81126718 | 1034 Villa Avenue          | \$949,000   | \$849,000   | \$836,000   | 88%          | 98%           | 102 |
| Central San Jose | 81126795 | 537 Clifton Avenue         | \$525,000   | \$400,000   | \$385,000   | 73%          | 96%           | 96  |
| Central San Jose | 81127909 | 476 East Saint John Street | \$201,300   | \$195,300   | \$180,000   | 89%          | 92%           | 49  |
| Central San Jose | 81128075 | 98 West Humboldt Street    | \$219,900   | \$213,400   | \$215,000   | 98%          | 101%          | 52  |
| Central San Jose | 81129635 | 290 Bonita Avenue          | \$189,000   | \$189,000   | \$189,000   | 100%         | 100%          | 3   |
| Central San Jose | 81132466 | 1165 Mariposa Avenue       | \$875,000   | \$875,000   | \$800,000   | 91%          | 91%           | 33  |
| Central San Jose | 81133208 | 28 South 13Th Street       | \$518,000   | \$488,000   | \$488,000   | 94%          | 100%          | 23  |
| Central San Jose | 81133645 | 42 Goodyear Street         | \$219,900   | \$219,900   | \$250,000   | 114%         | 114%          | 16  |
| Central San Jose | 81134089 | 1699 Hanchett Avenue       | \$739,000   | \$739,000   | \$699,000   | 95%          | 95%           | 42  |
| Central San Jose | 81134402 | 932 Delbert Way            | \$339,000   | \$339,000   | \$310,000   | 91%          | 91%           | 19  |
| Central San Jose | 81134691 | 274 South 19Th Street      | \$335,000   | \$315,000   | \$325,000   | 97%          | 103%          | 36  |
| Central San Jose | 81135903 | 789 North 15Th Street      | \$499,990   | \$475,000   | \$470,000   | 94%          | 99%           | 44  |
| Central San Jose | 81135939 | 877 Myrtle Street          | \$560,000   | \$560,000   | \$536,500   | 96%          | 96%           | 23  |
| Central San Jose | 81136072 | 447 North 2Nd Street       | \$675,000   | \$675,000   | \$662,000   | 98%          | 98%           | 24  |
| Central San Jose | 81136306 | 215 South Morrison Avenue  | \$265,900   | \$265,900   | \$262,900   | 99%          | 99%           | 13  |
| Central San Jose | 81136629 | 1239 Avis Drive            | \$609,900   | \$609,900   | \$609,900   | 100%         | 100%          | 11  |
| Central San Jose | 81136666 | 374 North 18Th Street      | \$250,000   | \$250,000   | \$270,000   | 108%         | 108%          | 102 |
| Central San Jose | 81137261 | 534 Rutland Avenue         | \$395,000   | \$395,000   | \$420,000   | 106%         | 106%          | 7   |
| Central San Jose | 81137899 | 324 North 19Th Street      | \$389,000   | \$389,000   | \$384,000   | 99%          | 99%           | 12  |
| Central San Jose | 81137902 | 1241 Arnold Avenue         | \$429,950   | \$429,950   | \$428,000   | 100%         | 100%          | 11  |
| Central San Jose | 81138067 | 928 South 9Th Street       | \$420,000   | \$420,000   | \$425,000   | 101%         | 101%          | 13  |
| Central San Jose | 81138817 | 556 Clifton Avenue         | \$325,000   | \$295,000   | \$259,000   | 80%          | 88%           | 30  |
| Central San Jose | 81139127 | 537 North 16Th Street      | \$399,888   | \$399,888   | \$450,000   | 113%         | 113%          | 5   |
| Central San Jose | 81139141 | 951 South 9Th Street       | \$310,000   | \$310,000   | \$375,000   | 121%         | 121%          | 10  |
| Central San Jose | 81139685 | 1765 Topeka Avenue         | \$799,950   | \$799,950   | \$790,000   | 99%          | 99%           | 15  |
| Central San Jose | 81140482 | 502 Parkmoor Avenue        | \$342,000   | \$342,000   | \$350,000   | 102%         | 102%          | 210 |
| Central San Jose | 81142001 | 558 Leland Avenue          | \$399,000   | \$399,000   | \$421,000   | 106%         | 106%          | 8   |
| Cupertino        | 81120787 | 4442 Moran Drive           | \$649,000   | \$598,888   | \$605,000   | 93%          | 101%          | 134 |
| Cupertino        | 81131022 | 1352 Johnson Avenue        | \$1,368,000 | \$1,268,000 | \$1,250,000 | 91%          | 99%           | 58  |
| Cupertino        | 81131391 | 1164 Donington Drive       | \$1,149,950 | \$1,049,825 | \$1,020,000 | 89%          | 97%           | 70  |
| Cupertino        | 81131422 | 1523 Daphne Drive          | \$998,888   | \$948,880   | \$975,000   | 98%          | 103%          | 52  |
| Cupertino        | 81132521 | 5890 West Walbrook Drive   | \$998,000   | \$998,000   | \$1,000,000 | 100%         | 100%          | 52  |
| Cupertino        | 81133190 | 6493 Prospect Road         | \$865,000   | \$865,000   | \$900,000   | 104%         | 104%          | 48  |

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### Single Family Residential

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|-----------|----------|-----------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Cupertino | 81133384 | 1520 English Drive          | \$920,000   | \$920,000   | \$895,000   | 97%          | 97%           | 10  |
| Cupertino | 81135208 | 6522 Canterbury Court       | \$968,000   | \$948,000   | \$940,000   | 97%          | 99%           | 36  |
| Cupertino | 81136893 | 5644 Glen Haven Court       | \$999,500   | \$999,500   | \$1,015,000 | 102%         | 102%          | 17  |
| Cupertino | 81137306 | 1583 Ardenwood Drive        | \$968,500   | \$968,500   | \$950,000   | 98%          | 98%           | 17  |
| Cupertino | 81137389 | 1064 Wunderlich Drive       | \$998,888   | \$998,888   | \$1,050,000 | 105%         | 105%          | 13  |
| Cupertino | 81137608 | 6064 Countess Drive         | \$1,198,800 | \$1,198,800 | \$1,260,000 | 105%         | 105%          | 10  |
| Cupertino | 81138364 | 6392 Wisteria Way           | \$986,000   | \$986,660   | \$975,000   | 99%          | 99%           | 18  |
| Cupertino | 81138549 | 6827 Devon Way              | \$978,000   | \$978,000   | \$990,000   | 101%         | 101%          | 12  |
| Cupertino | 81139305 | 7027 Blue Hill Drive        | \$890,000   | \$890,000   | \$800,000   | 90%          | 90%           | 3   |
| Cupertino | 81140746 | 4768 Englewood Drive        | \$769,950   | \$749,000   | \$749,000   | 97%          | 100%          | 21  |
| Cupertino | 81140820 | 4926 Moorpark Avenue        | \$699,000   | \$699,000   | \$687,000   | 98%          | 98%           | 8   |
| Cupertino | 81142289 | 4951 Westdale Drive         | \$799,000   | \$799,000   | \$810,000   | 101%         | 101%          | 8   |
| Cupertino | 81145056 | 1031 Craig Drive            | \$1,530,000 | \$1,530,000 | \$1,534,000 | 100%         | 100%          | 0   |
| Evergreen | 81016812 | 3127 Corby Drive            | \$450,000   | \$460,000   | \$454,900   | 101%         | 99%           | 278 |
| Evergreen | 81035058 | 6559 Old Meadow Court       | \$949,000   | \$799,000   | \$787,050   | 83%          | 99%           | 387 |
| Evergreen | 81039090 | 3603 Nortree Street         | \$628,888   | \$525,888   | \$540,000   | 86%          | 103%          | 314 |
| Evergreen | 81100724 | 2105 Chisin Street          | \$1,549,000 | \$1,200,000 | \$1,200,000 | 77%          | 100%          | 265 |
| Evergreen | 81101172 | 1624 Bowling Green Drive    | \$299,000   | \$299,000   | \$265,000   | 89%          | 89%           | 108 |
| Evergreen | 81102242 | 2206 Shadow Ridge Way       | \$1,270,000 | \$1,160,000 | \$1,175,000 | 93%          | 101%          | 234 |
| Evergreen | 81109854 | 6257 Scenic Meadow Lane     | \$1,269,000 | \$1,159,000 | \$1,105,000 | 87%          | 95%           | 165 |
| Evergreen | 81110683 | 2836 Dennywood Court        | \$430,000   | \$430,000   | \$480,000   | 112%         | 112%          | 11  |
| Evergreen | 81113740 | 3215 Royal Meadow Lane      | \$799,000   | \$799,000   | \$824,500   | 103%         | 103%          | 9   |
| Evergreen | 81117201 | 1588 Heritage Bay Drive #12 | \$999,999   | \$949,000   | \$900,000   | 90%          | 95%           | 146 |
| Evergreen | 81117357 | 3667 Rose Terrasse Circle   | \$1,285,000 | \$1,200,000 | \$1,200,000 | 93%          | 100%          |     |
| Evergreen | 81119071 | 3807 Venus Court            | \$735,888   | \$735,888   | \$750,000   | 102%         | 102%          | 15  |
| Evergreen | 81123412 | 3451 Pepperidge Drive       | \$674,888   | \$648,888   | \$600,800   | 89%          | 93%           | 111 |
| Evergreen | 81125308 | 3594 Meadowlands Lane       | \$1,090,000 | \$1,090,000 | \$1,060,000 | 97%          | 97%           | 14  |
| Evergreen | 81126601 | 407 Knollcrest Avenue       | \$538,888   | \$529,000   | \$520,000   | 96%          | 98%           | 44  |
| Evergreen | 81127485 | 5761 Algonquin Way          | \$1,098,000 | \$1,098,000 | \$1,175,000 | 107%         | 107%          | 13  |
| Evergreen | 81127593 | 3105 Pavan Drive            | \$399,000   | \$370,000   | \$381,000   | 95%          | 103%          | 7   |
| Evergreen | 81128233 | 4254 Littleworth Way        | \$975,000   | \$975,000   | \$992,000   | 102%         | 102%          | 11  |
| Evergreen | 81128733 | 3232 Cortona Drive          | \$1,025,000 | \$1,010,000 | \$977,000   | 95%          | 97%           | 57  |
| Evergreen | 81129510 | 2457 Glen Duff Way          | \$499,999   | \$499,999   | \$510,000   | 102%         | 102%          | 33  |
| Evergreen | 81129773 | 5319 Ligurian Drive         | \$825,000   | \$825,000   | \$800,000   | 97%          | 97%           | 16  |
| Evergreen | 81129899 | 2792 Westbranch Drive       | \$399,000   | \$390,000   | \$384,325   | 96%          | 99%           | 50  |
| Evergreen | 81130089 | 4486 Terra Brava Place      | \$1,333,000 | \$1,255,000 | \$1,238,000 | 93%          | 99%           | 61  |
| Evergreen | 81130999 | 3827 Carrera Court          | \$1,038,000 | \$1,038,000 | \$1,050,000 | 101%         | 101%          | 164 |
| Evergreen | 81132194 | 1578 Redfield Court         | \$429,900   | \$419,900   | \$390,000   | 91%          | 93%           | 22  |
| Evergreen | 81132652 | 3652 Tully Court            | \$630,000   | \$630,000   | \$615,000   | 98%          | 98%           | 4   |
| Evergreen | 81132676 | 3506 Chamberlain Drive      | \$479,000   | \$479,000   | \$485,000   | 101%         | 101%          | 18  |
| Evergreen | 81133962 | 3582 Rue Chene Dor          | \$918,000   | \$918,000   | \$890,000   | 97%          | 97%           | 90  |
| Evergreen | 81134038 | 3677 Satinwood Drive        | \$649,900   | \$649,900   | \$600,000   | 92%          | 92%           | 200 |
| Evergreen | 81134263 | 4112 Amos Way               | \$949,000   | \$899,950   | \$881,500   | 93%          | 98%           | 41  |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Single Family Residential

| Area                   | MLS #    | Address                   | Org Price   | List Price  | Sold Price  | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|------------------------|----------|---------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| Evergreen              | 81135439 | 2763 Croft Drive          | \$525,000   | \$475,000   | \$462,000   | 88%          | 97%           | 31  |
| Evergreen              | 81136147 | 2826 Hamrick Court        | \$331,700   | \$331,700   | \$335,000   | 101%         | 101%          | 13  |
| Evergreen              | 81136177 | 3690 Rollingside Drive    | \$629,000   | \$629,000   | \$629,000   | 100%         | 100%          | 25  |
| Evergreen              | 81136270 | 3305 Pomerado Way         | \$919,000   | \$919,000   | \$910,000   | 99%          | 99%           | 24  |
| Evergreen              | 81136451 | 4010 Lylewood Court       | \$675,000   | \$675,000   | \$683,000   | 101%         | 101%          | 20  |
| Evergreen              | 81136747 | 1543 Rangewood Drive      | \$824,900   | \$824,900   | \$875,200   | 106%         | 106%          | 17  |
| Evergreen              | 81137226 | 3079 Sulphur Spring Court | \$520,000   | \$520,000   | \$525,000   | 101%         | 101%          | 10  |
| Evergreen              | 81138167 | 2908 Vanport Drive        | \$349,000   | \$349,000   | \$345,000   | 99%          | 99%           | 5   |
| Evergreen              | 81138752 | 4643 Montecito Court      | \$949,000   | \$949,000   | \$935,000   | 99%          | 99%           | 7   |
| Evergreen              | 81138902 | 7018 Apple Grove Court    | \$975,000   | \$975,000   | \$975,000   | 100%         | 100%          | 11  |
| Evergreen              | 81139088 | 2636 Aida Avenue          | \$325,000   | \$325,000   | \$330,000   | 102%         | 102%          | 12  |
| Evergreen              | 81139134 | 3919 Emerald Isle Lane    | \$1,025,000 | \$1,025,000 | \$1,030,000 | 100%         | 100%          | 4   |
| Evergreen              | 81139792 | 3220 Pinot Blanc Way      | \$975,000   | \$975,000   | \$962,100   | 99%          | 99%           | 10  |
| Evergreen              | 81140835 | 3511 Dahill Court         | \$399,000   | \$399,000   | \$410,000   | 103%         | 103%          | 7   |
| Evergreen              | 81142689 | 2706 Chopin Avenue        | \$269,900   | \$269,900   | \$275,100   | 102%         | 102%          | 16  |
| Evergreen              | 81142827 | 2919 Remington Way        | \$449,999   | \$449,999   | \$465,000   | 103%         | 103%          | 10  |
| Evergreen              | 81143253 | 2813 Glen Donegal Drive   | \$459,000   | \$459,000   | \$480,000   | 105%         | 105%          | 187 |
| Los Gatos/Monte Sereno | 81136848 | 5460 Sharon Lane          | \$529,000   | \$529,000   | \$539,000   | 102%         | 102%          | 9   |
| Los Gatos/Monte Sereno | 81140398 | 5461 Laura Drive          | \$629,950   | \$629,950   | \$650,000   | 103%         | 103%          | 11  |
| Santa Clara            | 81136831 | 2384 Kenwood Avenue       | \$715,000   | \$715,000   | \$720,000   | 101%         | 101%          | 10  |
| Santa Teresa           | 81046438 | 7077 Via Ramada           | \$475,000   | \$420,000   | \$450,000   | 95%          | 107%          | 227 |
| Santa Teresa           | 81054821 | 202 Arbor Valley Court    | \$449,000   | \$375,000   | \$350,000   | 78%          | 93%           | 245 |
| Santa Teresa           | 81105221 | 473 Knollcrest Avenue     | \$479,888   | \$450,000   | \$450,000   | 94%          | 100%          | 205 |
| Santa Teresa           | 81113516 | 202 Prague Drive          | \$540,000   | \$510,000   | \$540,000   | 100%         | 106%          | 94  |
| Santa Teresa           | 81114624 | 441 Fontanelle Drive      | \$375,000   | \$375,000   | \$390,000   | 104%         | 104%          | 171 |
| Santa Teresa           | 81117838 | 11 Fortrose Court         | \$369,900   | \$359,900   | \$370,000   | 100%         | 103%          | 131 |
| Santa Teresa           | 81123769 | 6512 Lovely Creek Court   | \$899,950   | \$899,950   | \$907,000   | 101%         | 101%          | 9   |
| Santa Teresa           | 81125687 | 6169 Yeadon Way           | \$499,000   | \$484,000   | \$478,000   | 96%          | 99%           | 68  |
| Santa Teresa           | 81126272 | 165 Manley Court          | \$435,000   | \$435,000   | \$472,000   | 109%         | 109%          | 16  |
| Santa Teresa           | 81127037 | 63 Essendon Way           | \$450,000   | \$430,000   | \$422,000   | 94%          | 98%           | 100 |
| Santa Teresa           | 81127459 | 7329 Urshan Way           | \$499,999   | \$499,999   | \$520,000   | 104%         | 104%          | 9   |
| Santa Teresa           | 81129384 | 42 Kent Court             | \$449,500   | \$434,950   | \$427,000   | 95%          | 98%           | 51  |
| Santa Teresa           | 81132479 | 250 Martinvale Lane       | \$379,950   | \$379,950   | \$366,000   | 96%          | 96%           | 29  |
| Santa Teresa           | 81133222 | 7232 Golf Course Lane     | \$699,968   | \$699,968   | \$680,000   | 97%          | 97%           | 21  |
| Santa Teresa           | 81133654 | 7235 Clear Vista Court    | \$589,888   | \$589,888   | \$565,000   | 96%          | 96%           | 14  |
| Santa Teresa           | 81134731 | 138 Farnham Court         | \$539,000   | \$539,000   | \$520,000   | 96%          | 96%           | 75  |
| Santa Teresa           | 81135909 | 306 Bodega Way            | \$585,000   | \$569,000   | \$552,500   | 94%          | 97%           | 21  |
| Santa Teresa           | 81137227 | 6667 Cielito Way          | \$658,000   | \$658,000   | \$610,000   | 93%          | 93%           | 18  |
| Santa Teresa           | 81137983 | 359 Curie Drive           | \$363,000   | \$363,000   | \$382,000   | 105%         | 105%          | 18  |
| Santa Teresa           | 81139147 | 525 Hassinger Road        | \$385,000   | \$385,000   | \$405,000   | 105%         | 105%          | 5   |
| Santa Teresa           | 81140382 | 217 Burning Tree Drive    | \$369,000   | \$369,000   | \$382,500   | 104%         | 104%          | 8   |
| Saratoga               | 81134609 | 2074 Quito Road           | \$749,000   | \$749,000   | \$740,000   | 99%          | 99%           | 25  |
| South San Jose         | 80918904 | 315 Grey Ghost Avenue     | \$335,000   | \$355,000   | \$355,000   | 106%         | 100%          | 907 |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Single Family Residential

| Area           | MLS #    | Address                      | Org Price   | List Price  | Sold Price  | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|----------------|----------|------------------------------|-------------|-------------|-------------|--------------|---------------|-----|
| South San Jose | 81007686 | 308 Santa Rosa Drive         | \$250,000   | \$270,000   | \$300,000   | 120%         | 111%          | 413 |
| South San Jose | 81042440 | 4669 Symphony Lane           | \$269,999   | \$269,999   | \$270,000   | 100%         | 100%          | 393 |
| South San Jose | 81042687 | 564 Loumena Lane             | \$335,000   | \$385,000   | \$385,000   | 115%         | 100%          | 374 |
| South San Jose | 81055927 | 4946 Arnica Court            | \$459,950   | \$459,950   | \$459,950   | 100%         | 100%          | 193 |
| South San Jose | 81101902 | 1138 Roberts Avenue          | \$1,065,000 | \$499,000   | \$450,000   | 42%          | 90%           | 136 |
| South San Jose | 81104151 | 494 Sheridan Place           | \$269,000   | \$259,988   | \$250,000   | 93%          | 96%           | 222 |
| South San Jose | 81107960 | 1187 Carnelian Drive         | \$360,000   | \$280,000   | \$250,000   | 69%          | 89%           | 212 |
| South San Jose | 81111162 | 377 Whirlaway Drive          | \$150,000   | \$150,000   | \$250,000   | 167%         | 167%          | 210 |
| South San Jose | 81113107 | 670 Santee River Court       | \$349,950   | \$339,950   | \$333,000   | 95%          | 98%           | 138 |
| South San Jose | 81113327 | 1252 Boa Vista Drive         | \$199,000   | \$199,000   | \$170,000   | 85%          | 85%           | 819 |
| South San Jose | 81114815 | 13090 Haga Drive             | \$319,000   | \$319,000   | \$327,000   | 103%         | 103%          | 108 |
| South San Jose | 81122019 | 13124 Potts Drive            | \$295,000   | \$295,000   | \$305,000   | 103%         | 103%          | 9   |
| South San Jose | 81122661 | 556 Continental Drive        | \$364,900   | \$354,900   | \$361,350   | 99%          | 102%          | 531 |
| South San Jose | 81124293 | 5211 Discovery Avenue        | \$280,000   | \$280,000   | \$280,000   | 100%         | 100%          | 6   |
| South San Jose | 81127783 | 1155 Dudash Court            | \$468,000   | \$468,000   | \$440,000   | 94%          | 94%           | 190 |
| South San Jose | 81129846 | 3409 Pitcairn Way            | \$219,000   | \$219,000   | \$229,000   | 105%         | 105%          | 4   |
| South San Jose | 81130612 | 2820 Meadowfaire Drive       | \$459,000   | \$459,000   | \$465,000   | 101%         | 101%          | 23  |
| South San Jose | 81131366 | 335 El Cajon Drive           | \$338,000   | \$345,000   | \$335,000   | 99%          | 97%           | 63  |
| South San Jose | 81132808 | 1046 Umbarger Road           | \$415,500   | \$400,000   | \$384,500   | 93%          | 96%           | 44  |
| South San Jose | 81133440 | 4083 Forestbrook Way         | \$270,000   | \$270,000   | \$275,000   | 102%         | 102%          | 7   |
| South San Jose | 81133630 | 1294 Isengard Court          | \$549,000   | \$549,000   | \$549,000   | 100%         | 100%          | 79  |
| South San Jose | 81134339 | 5084 Calwa Court             | \$615,000   | \$615,000   | \$625,000   | 102%         | 102%          | 3   |
| South San Jose | 81134543 | 4572 Rhapsody Way            | \$385,000   | \$385,000   | \$370,000   | 96%          | 96%           | 19  |
| South San Jose | 81134904 | 2572 Boren Drive             | \$430,000   | \$459,990   | \$455,088   | 106%         | 99%           | 30  |
| South San Jose | 81135239 | 846 Vintage Way              | \$299,900   | \$299,900   | \$305,000   | 102%         | 102%          | 11  |
| South San Jose | 81135384 | 2922 McLaughlin Avenue       | \$419,900   | \$419,900   | \$400,000   | 95%          | 95%           | 32  |
| South San Jose | 81136428 | 3164 Durant Avenue           | \$283,500   | \$283,500   | \$285,000   | 101%         | 101%          | 35  |
| South San Jose | 81136444 | 735 River Falls Drive        | \$398,888   | \$398,888   | \$402,000   | 101%         | 101%          | 7   |
| South San Jose | 81136524 | 1422 Bali Court              | \$242,000   | \$242,000   | \$238,000   | 98%          | 98%           | 9   |
| South San Jose | 81138178 | 1054 Saddlewood Drive        | \$439,950   | \$429,950   | \$420,000   | 95%          | 98%           | 36  |
| South San Jose | 81138511 | 640 River View Drive         | \$330,000   | \$330,000   | \$356,000   | 108%         | 108%          | 10  |
| South San Jose | 81138610 | 634 Plaza Invierno           | \$375,000   | \$375,000   | \$368,000   | 98%          | 98%           | 22  |
| South San Jose | 81138964 | 239 Money Court              | \$389,900   | \$389,900   | \$385,000   | 99%          | 99%           | 18  |
| South San Jose | 81139006 | 1259 Isengard Drive          | \$469,500   | \$469,500   | \$445,000   | 95%          | 95%           | 12  |
| South San Jose | 81139547 | 3305 Pitcairn Way            | \$319,999   | \$319,999   | \$325,000   | 102%         | 102%          | 10  |
| South San Jose | 81140628 | 1392 Darwin Court            | \$289,800   | \$289,800   | \$300,000   | 104%         | 104%          | 13  |
| South San Jose | 81141584 | 2664 Kimball Drive           | \$304,900   | \$304,900   | \$305,000   | 100%         | 100%          | 8   |
| South San Jose | 81144056 | 3102 Haga Drive              | \$349,999   | \$349,999   | \$350,000   | 100%         | 100%          | 5   |
| Willow Glen    | 81015166 | 990 Minnesota Avenue         | \$475,000   | \$425,000   | \$410,000   | 86%          | 96%           | 691 |
| Willow Glen    | 81027174 | 1140 Curtner Avenue          | \$449,000   | \$379,950   | \$360,000   | 80%          | 95%           | 425 |
| Willow Glen    | 81108901 | 1460 Cherry Avenue           | \$1,799,000 | \$1,599,000 | \$1,599,000 | 89%          | 100%          | 122 |
| Willow Glen    | 81112567 | 2907 Rubino Circle #Court 20 | \$620,000   | \$575,000   | \$575,000   | 93%          | 100%          | 167 |
| Willow Glen    | 81115189 | 653 Dorothy Avenue           | \$699,000   | \$599,000   | \$586,000   | 84%          | 98%           | 137 |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Single Family Residential

| Area        | MLS #    | Address                 | Org Price        | List Price       | Sold Price       | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|-------------|----------|-------------------------|------------------|------------------|------------------|--------------|---------------|-----------|
| Willow Glen | 81116427 | 994 Louise Avenue       | \$1,275,000      | \$1,150,000      | \$1,120,000      | 88%          | 97%           | 158       |
| Willow Glen | 81119186 | 1507 Grace Avenue       | \$679,000        | \$595,000        | \$595,000        | 88%          | 100%          | 124       |
| Willow Glen | 81121131 | 2466 Raleigh Drive      | \$597,888        | \$559,888        | \$515,000        | 86%          | 92%           | 146       |
| Willow Glen | 81121316 | 1851 Meridian Avenue    | \$495,500        | \$429,900        | \$415,000        | 84%          | 97%           | 274       |
| Willow Glen | 81121327 | 2896 Varden Avenue      | \$687,000        | \$630,000        | \$600,000        | 87%          | 95%           | 69        |
| Willow Glen | 81122454 | 1072 Broadway Avenue    | \$425,000        | \$425,000        | \$391,116        | 92%          | 92%           | 6         |
| Willow Glen | 81122807 | 1016 Riverside Drive    | \$1,148,000      | \$1,098,000      | \$1,075,000      | 94%          | 98%           | 139       |
| Willow Glen | 81124006 | 1518 Legacy Way         | \$699,000        | \$639,000        | \$625,000        | 89%          | 98%           | 103       |
| Willow Glen | 81125201 | 440 Belmont Avenue      | \$575,000        | \$549,500        | \$550,000        | 96%          | 100%          | 73        |
| Willow Glen | 81127758 | 2449 Fair oak Court     | \$769,950        | \$759,950        | \$689,000        | 89%          | 91%           | 90        |
| Willow Glen | 81128123 | 1781 Curtner Avenue     | \$683,000        | \$585,000        | \$570,000        | 83%          | 97%           | 85        |
| Willow Glen | 81129418 | 947 Chabrant Way        | \$669,000        | \$629,000        | \$600,000        | 90%          | 95%           | 72        |
| Willow Glen | 81129437 | 2714 Cardinal Lane      | \$889,000        | \$812,950        | \$790,000        | 89%          | 97%           | 73        |
| Willow Glen | 81130865 | 1837 Tioga Way          | \$795,000        | \$795,000        | \$775,000        | 97%          | 97%           | 13        |
| Willow Glen | 81132907 | 2807 Rubino Circle      | \$711,888        | \$699,588        | \$700,000        | 98%          | 100%          | 37        |
| Willow Glen | 81132930 | 1975 Abinante Lane      | \$739,000        | \$719,000        | \$700,000        | 95%          | 97%           | 53        |
| Willow Glen | 81133027 | 1750 Marina Way         | \$655,000        | \$655,000        | \$575,000        | 88%          | 88%           | 82        |
| Willow Glen | 81133170 | 730 Canoas Creek Circle | \$645,000        | \$645,000        | \$635,000        | 98%          | 98%           | 15        |
| Willow Glen | 81133846 | 2178 Jewell Drive       | \$695,000        | \$649,000        | \$645,000        | 93%          | 99%           | 25        |
| Willow Glen | 81135404 | 1267 Avis Drive         | \$799,000        | \$799,000        | \$780,000        | 98%          | 98%           | 45        |
| Willow Glen | 81135955 | 1691 Grizilo Drive      | \$718,000        | \$718,000        | \$714,000        | 99%          | 99%           | 56        |
| Willow Glen | 81136017 | 724 Dorothy Avenue      | \$529,900        | \$498,500        | \$485,000        | 92%          | 97%           | 22        |
| Willow Glen | 81136791 | 1747 Harte Drive        | \$724,500        | \$724,500        | \$716,000        | 99%          | 99%           | 14        |
| Willow Glen | 81136879 | 1840 Frobisher Way      | \$619,000        | \$619,000        | \$609,000        | 98%          | 98%           | 113       |
| Willow Glen | 81137198 | 525 Willow Street       | \$289,000        | \$255,000        | \$255,000        | 88%          | 100%          | 224       |
| Willow Glen | 81137241 | 2193 Hicks Avenue       | \$499,950        | \$499,950        | \$498,800        | 100%         | 100%          | 27        |
| Willow Glen | 81137407 | 1538 Cherry Avenue      | \$1,235,000      | \$1,235,000      | \$1,205,000      | 98%          | 98%           | 1         |
| Willow Glen | 81137738 | 2587 Cottle Avenue      | \$1,499,000      | \$1,499,000      | \$1,448,500      | 97%          | 97%           | 25        |
| Willow Glen | 81137954 | 1963 Margot Place       | \$1,050,000      | \$1,050,000      | \$1,038,000      | 99%          | 99%           | 10        |
| Willow Glen | 81138020 | 440 Coe Avenue          | \$399,900        | \$399,900        | \$388,000        | 97%          | 97%           | 17        |
| Willow Glen | 81138682 | 921 Hummingbird Drive   | \$575,000        | \$575,000        | \$571,000        | 99%          | 99%           | 9         |
| Willow Glen | 81138685 | 1541 Alisal Avenue      | \$760,000        | \$760,000        | \$760,000        | 100%         | 100%          | 16        |
| Willow Glen | 81139343 | 2949 Lantz Avenue       | \$640,000        | \$640,000        | \$635,000        | 99%          | 99%           | 119       |
| Willow Glen | 81139584 | 970 Patricia Way        | \$649,000        | \$649,000        | \$644,000        | 99%          | 99%           | 7         |
| Willow Glen | 81139761 | 1588 Peregrino Way      | \$1,319,800      | \$1,319,800      | \$1,500,000      | 114%         | 114%          | 8         |
| Willow Glen | 81140318 | 2381 Walden Square      | \$1,065,000      | \$1,065,000      | \$1,020,000      | 96%          | 96%           | 78        |
| Willow Glen | 81140431 | 1230 Blewett Avenue     | \$1,249,999      | \$1,249,999      | \$1,250,000      | 100%         | 100%          | 4         |
| Willow Glen | 81140590 | 1659 Curtner Avenue     | \$574,950        | \$574,950        | \$560,000        | 97%          | 97%           | 6         |
| Willow Glen | 81140941 | 2196 Almaden Road       | \$469,000        | \$469,000        | \$464,900        | 99%          | 99%           | 6         |
| Willow Glen | 81141522 | 1544 De Anza Way        | \$699,000        | \$699,000        | \$693,000        | 99%          | 99%           | 6         |
| Willow Glen | 81144921 | 1117 Cherry Avenue      | \$680,000        | \$680,000        | \$680,000        | 100%         | 100%          | 0         |
|             |          |                         | <b>\$582,652</b> | <b>\$566,680</b> | <b>\$561,184</b> | <b>96%</b>   | <b>99%</b>    | <b>81</b> |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Townhouse/Condo (Comm Int Dev)

| Area                        | MLS #    | Address                       | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-----------------------------|----------|-------------------------------|-----------|------------|------------|--------------|---------------|-----|
| Almaden Valley              | 81107758 | 6553 Timber Court             | \$535,000 | \$518,000  | \$495,000  | 93%          | 96%           | 223 |
| Almaden Valley              | 81116602 | 1290 Chilanian Lane           | \$475,000 | \$475,000  | \$485,000  | 102%         | 102%          | 14  |
| Almaden Valley              | 81132391 | 1079 Almaden Village Lane     | \$538,000 | \$528,000  | \$515,000  | 96%          | 98%           | 43  |
| Alum Rock                   | 80952971 | 2148 Rio Guacimal Court       | \$170,000 | \$135,000  | \$130,000  | 76%          | 96%           | 366 |
| Alum Rock                   | 81111053 | 2177 Alum Rock Avenue #216    | \$199,000 | \$200,000  | \$200,000  | 101%         | 100%          | 177 |
| Alum Rock                   | 81112656 | 141 Spyglass Hill Road        | \$399,000 | \$299,000  | \$315,000  | 79%          | 105%          | 105 |
| Alum Rock                   | 81113619 | 2177 Alum Rock Avenue #212    | \$199,000 | \$189,000  | \$185,000  | 93%          | 98%           | 168 |
| Alum Rock                   | 81114720 | 280 Russo Common              | \$349,900 | \$299,900  | \$291,060  | 83%          | 97%           | 83  |
| Alum Rock                   | 81125598 | 108 Spyglass Hill Road        | \$299,950 | \$299,950  | \$299,000  | 100%         | 100%          | 27  |
| Alum Rock                   | 81128160 | 85 Rosebay Court              | \$269,888 | \$277,000  | \$277,000  | 103%         | 100%          | 26  |
| Alum Rock                   | 81128960 | 88 North Jackson Avenue #214  | \$160,000 | \$152,000  | \$155,000  | 97%          | 102%          | 90  |
| Alum Rock                   | 81130704 | 2422 Madden Terrace           | \$257,000 | \$249,300  | \$242,000  | 94%          | 97%           | 66  |
| Alum Rock                   | 81134839 | 19 Monte Verano Court         | \$124,000 | \$124,000  | \$120,000  | 97%          | 97%           | 23  |
| Alum Rock                   | 81135291 | 98 Poas Circle                | \$145,000 | \$145,000  | \$155,500  | 107%         | 107%          | 17  |
| Alum Rock                   | 81137406 | 2244 Alexian Drive            | \$180,000 | \$180,000  | \$180,000  | 100%         | 100%          | 19  |
| Alum Rock                   | 81137800 | 316 Heredia Court             | \$165,000 | \$165,000  | \$168,100  | 102%         | 102%          | 22  |
| Alum Rock                   | 81139409 | 2284 Alexian Drive            | \$134,900 | \$134,900  | \$144,000  | 107%         | 107%          | 10  |
| Alum Rock                   | 81140515 | 164 Monte Verano Court        | \$129,900 | \$129,900  | \$133,569  | 103%         | 103%          | 13  |
| Alum Rock                   | 81140579 | 2177 Alum Rock Avenue #511    | \$245,000 | \$245,000  | \$242,000  | 99%          | 99%           | 179 |
| Alum Rock                   | 81143304 | 259 North Capitol Avenue #288 | \$198,000 | \$188,888  | \$181,000  | 91%          | 96%           | 9   |
| Alviso (Santa Clara County) | 81140428 | 435 Milan Drive #201          | \$304,950 | \$304,950  | \$295,000  | 97%          | 97%           | 4   |
| Berryessa                   | 81108460 | 2636 Baton Rouge Drive        | \$350,000 | \$350,000  | \$345,000  | 99%          | 99%           | 31  |
| Berryessa                   | 81109968 | 1953 Tia Place                | \$303,000 | \$290,000  | \$283,000  | 93%          | 98%           | 194 |
| Berryessa                   | 81111779 | 2173 Beech Circle             | \$489,888 | \$450,000  | \$435,000  | 89%          | 97%           | 182 |
| Berryessa                   | 81113052 | 1671 River Birch Court        | \$470,000 | \$350,000  | \$345,000  | 73%          | 99%           | 126 |
| Berryessa                   | 81116284 | 1635 Lorient Terrace          | \$390,000 | \$329,000  | \$329,000  | 84%          | 100%          | 176 |
| Berryessa                   | 81117072 | 2891 Kingsgate Court          | \$225,000 | \$225,000  | \$218,500  | 97%          | 97%           | 121 |
| Berryessa                   | 81119416 | 657 North Capitol Avenue      | \$329,950 | \$299,950  | \$320,000  | 97%          | 107%          | 61  |
| Berryessa                   | 81120296 | 1113 Ribisi Circle            | \$349,000 | \$299,000  | \$295,000  | 85%          | 99%           | 135 |
| Berryessa                   | 81123138 | 1855 Elk Grove Landing        | \$389,900 | \$389,900  | \$380,000  | 97%          | 97%           | 27  |
| Berryessa                   | 81123204 | 1974 Tradan Drive             | \$169,900 | \$154,900  | \$146,000  | 86%          | 94%           | 97  |
| Berryessa                   | 81125047 | 1609 Mabury Road              | \$330,000 | \$299,000  | \$315,000  | 95%          | 105%          | 64  |
| Berryessa                   | 81126377 | 1101 Rock Avenue #29          | \$576,758 | \$576,758  | \$521,758  | 90%          | 90%           | 55  |
| Berryessa                   | 81126708 | 1126 Chen Street              | \$450,000 | \$450,000  | \$370,000  | 82%          | 82%           | 62  |
| Berryessa                   | 81128058 | 1344 Fairway Entrance Drive   | \$316,230 | \$316,230  | \$290,199  | 92%          | 92%           | 18  |
| Berryessa                   | 81128987 | 1580 Shanghai Circle          | \$489,888 | \$450,000  | \$430,000  | 88%          | 96%           | 82  |
| Berryessa                   | 81129207 | 1591 Thornbriar Drive         | \$265,000 | \$271,000  | \$271,000  | 102%         | 100%          | 64  |
| Berryessa                   | 81129937 | 1561 Thornbriar Drive         | \$259,000 | \$259,000  | \$260,000  | 100%         | 100%          | 18  |
| Berryessa                   | 81130140 | 1205 Sierra Village Way       | \$418,000 | \$418,000  | \$402,250  | 96%          | 96%           | 32  |
| Berryessa                   | 81131736 | 2665 Heron Court              | \$338,888 | \$338,888  | \$351,000  | 104%         | 104%          | 10  |
| Berryessa                   | 81131836 | 1898 Scepter Court            | \$318,000 | \$318,000  | \$318,000  | 100%         | 100%          | 17  |
| Berryessa                   | 81133018 | 355 Hans Way                  | \$210,000 | \$210,000  | \$190,000  | 90%          | 90%           | 77  |
| Berryessa                   | 81133146 | 2876 Parkrow Lane             | \$300,000 | \$250,000  | \$228,000  | 76%          | 91%           | 26  |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Townhouse/Condo (Comm Int Dev)

| Area           | MLS #    | Address                   | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|----------------|----------|---------------------------|-----------|------------|------------|--------------|---------------|-----|
| Berryessa      | 81134077 | 2514 Alveswood Circle     | \$145,000 | \$145,000  | \$140,000  | 97%          | 97%           | 21  |
| Berryessa      | 81135418 | 1920 Bluewood Circle      | \$348,000 | \$328,000  | \$328,500  | 94%          | 100%          | 27  |
| Berryessa      | 81135670 | 867 Wyman Way #1          | \$153,000 | \$153,000  | \$156,000  | 102%         | 102%          | 10  |
| Berryessa      | 81136864 | 603 Devlin Court          | \$189,900 | \$179,900  | \$165,000  | 87%          | 92%           | 55  |
| Berryessa      | 81138170 | 3360 Landess Avenue #C    | \$249,888 | \$249,888  | \$250,000  | 100%         | 100%          | 20  |
| Berryessa      | 81138318 | 1303 Marcello Drive       | \$422,000 | \$422,000  | \$422,000  | 100%         | 100%          | 348 |
| Berryessa      | 81138792 | 1760 Piedmont Road        | \$258,000 | \$258,000  | \$255,000  | 99%          | 99%           | 25  |
| Berryessa      | 81140507 | 2487 Clear Spring Court   | \$239,950 | \$239,950  | \$247,000  | 103%         | 103%          | 9   |
| Berryessa      | 81141295 | 839 Southgrove Drive      | \$208,000 | \$208,000  | \$216,000  | 104%         | 104%          | 7   |
| Blossom Valley | 81108705 | 506 Cedargate Lane        | \$249,900 | \$249,900  | \$220,000  | 88%          | 88%           | 75  |
| Blossom Valley | 81110271 | 5471 Sanchez Drive        | \$219,900 | \$219,900  | \$222,000  | 101%         | 101%          | 72  |
| Blossom Valley | 81113992 | 5715 Makati Circle #G     | \$224,000 | \$194,900  | \$137,500  | 61%          | 71%           | 127 |
| Blossom Valley | 81120397 | 723 Batista Drive         | \$349,000 | \$349,000  | \$365,000  | 105%         | 105%          | 11  |
| Blossom Valley | 81121721 | 3445 Vittoria Place #4    | \$498,000 | \$449,000  | \$455,000  | 91%          | 101%          | 33  |
| Blossom Valley | 81122732 | 308 Vista Roma Way        | \$440,000 | \$425,000  | \$420,000  | 95%          | 99%           | 141 |
| Blossom Valley | 81123564 | 614 Altino Boulevard      | \$299,999 | \$299,999  | \$288,000  | 96%          | 96%           | 26  |
| Blossom Valley | 81124681 | 535 Elk Ridge Way         | \$275,000 | \$245,000  | \$270,000  | 98%          | 110%          | 301 |
| Blossom Valley | 81125675 | 40 Cherryton Lane         | \$295,000 | \$295,000  | \$295,000  | 100%         | 100%          | 7   |
| Blossom Valley | 81126331 | 5552 Makati Circle        | \$235,000 | \$240,000  | \$240,000  | 102%         | 100%          | 74  |
| Blossom Valley | 81128699 | 3371 City Lights Place    | \$340,000 | \$340,000  | \$325,000  | 96%          | 96%           | 79  |
| Blossom Valley | 81128819 | 58 Cherryton Lane         | \$175,000 | \$175,000  | \$170,000  | 97%          | 97%           | 140 |
| Blossom Valley | 81129500 | 204 Truckee Lane          | \$255,000 | \$255,000  | \$260,000  | 102%         | 102%          | 37  |
| Blossom Valley | 81130139 | 3110 La Terrace Circle    | \$257,000 | \$244,150  | \$242,000  | 94%          | 99%           | 29  |
| Blossom Valley | 81130826 | 5735 Playa Del Rey #1     | \$160,000 | \$160,000  | \$140,000  | 88%          | 88%           | 9   |
| Blossom Valley | 81132161 | 5364 Colony Park Circle   | \$239,995 | \$239,995  | \$270,000  | 113%         | 113%          | 7   |
| Blossom Valley | 81133263 | 516 King George Avenue    | \$342,500 | \$342,500  | \$306,000  | 89%          | 89%           | 39  |
| Blossom Valley | 81133315 | 5027 Grey Feather Circle  | \$174,900 | \$174,900  | \$174,900  | 100%         | 100%          | 13  |
| Blossom Valley | 81133744 | 955 Goodacre Way          | \$389,000 | \$389,000  | \$389,000  | 100%         | 100%          | 27  |
| Blossom Valley | 81133823 | 5512 Don Enrico Court     | \$229,500 | \$229,900  | \$229,000  | 100%         | 100%          | 9   |
| Blossom Valley | 81134104 | 762 Batista Drive         | \$390,000 | \$390,000  | \$395,000  | 101%         | 101%          | 13  |
| Blossom Valley | 81134221 | 325 Marble Arch Avenue    | \$425,000 | \$425,000  | \$450,000  | 106%         | 106%          | 10  |
| Blossom Valley | 81134940 | 202 Cedargate Lane        | \$6,200   | \$256,200  | \$256,200  | 4132%        | 100%          | 16  |
| Blossom Valley | 81136049 | 5502 Sean Circle #120     | \$230,000 | \$230,000  | \$230,000  | 100%         | 100%          | 21  |
| Blossom Valley | 81136449 | 5724 Calmor Avenue #3     | \$175,500 | \$169,200  | \$160,000  | 91%          | 95%           | 43  |
| Blossom Valley | 81136996 | 2988 Grassina Street #505 | \$349,900 | \$349,900  | \$349,900  | 100%         | 100%          | 13  |
| Blossom Valley | 81137125 | 294 Tradewinds Drive #3   | \$158,900 | \$152,900  | \$146,000  | 92%          | 95%           | 47  |
| Blossom Valley | 81137190 | 426 Curraghmore Court     | \$329,900 | \$329,900  | \$360,000  | 109%         | 109%          | 14  |
| Blossom Valley | 81138065 | 5535 Makati Circle        | \$300,000 | \$306,000  | \$306,000  | 102%         | 100%          | 41  |
| Blossom Valley | 81138145 | 5516 Sean Circle #43      | \$199,000 | \$199,000  | \$199,000  | 100%         | 100%          | 10  |
| Blossom Valley | 81138585 | 313 Tradewinds Drive      | \$258,888 | \$258,888  | \$259,000  | 100%         | 100%          | 14  |
| Blossom Valley | 81139049 | 2988 Grassina Street #431 | \$360,000 | \$360,000  | \$355,000  | 99%          | 99%           | 21  |
| Cambrian       | 81120979 | 1282 Bouret Drive #1      | \$149,000 | \$149,000  | \$140,000  | 94%          | 94%           | 7   |
| Cambrian       | 81127611 | 1157 Cherryview Lane      | \$375,000 | \$350,000  | \$335,000  | 89%          | 96%           | 38  |

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### Townhouse/Condo (Comm Int Dev)

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|------------------|----------|-------------------------------------|-----------|------------|------------|--------------|---------------|-----|
| Cambrian         | 81132104 | 2857 South Bascom Avenue #105       | \$225,000 | \$200,000  | \$202,000  | 90%          | 101%          | 33  |
| Cambrian         | 81137000 | 1266 Bouret Drive #1                | \$154,900 | \$154,900  | \$165,000  | 107%         | 107%          | 9   |
| Cambrian         | 81139918 | 2863 South Bascom Avenue #806       | \$237,900 | \$237,900  | \$248,000  | 104%         | 104%          | 12  |
| Cambrian         | 81141492 | 1322 Shawn Drive #3                 | \$175,000 | \$175,000  | \$175,000  | 100%         | 100%          | 0   |
| Campbell         | 81026991 | 607 Valley Forge Way #1             | \$299,000 | \$239,000  | \$235,000  | 79%          | 98%           | 449 |
| Campbell         | 81119363 | 801 South Winchester Boulevard #240 | \$197,500 | \$215,000  | \$195,000  | 99%          | 91%           | 77  |
| Campbell         | 81119755 | 1795 Braddock Court                 | \$359,900 | \$299,900  | \$297,000  | 83%          | 99%           | 138 |
| Campbell         | 81123728 | 471 Northlake Drive #16             | \$350,000 | \$249,000  | \$233,000  | 67%          | 94%           | 104 |
| Campbell         | 81126931 | 4020 Williams Road #6               | \$299,900 | \$288,800  | \$292,000  | 97%          | 101%          | 195 |
| Campbell         | 81130700 | 471 Northlake Drive #43             | \$220,000 | \$188,888  | \$180,000  | 82%          | 95%           | 19  |
| Campbell         | 81131472 | 801 South Winchester Boulevard #520 | \$325,000 | \$325,000  | \$326,000  | 100%         | 100%          | 75  |
| Campbell         | 81132178 | 801 South Winchester Boulevard #230 | \$330,000 | \$330,000  | \$330,000  | 100%         | 100%          | 8   |
| Campbell         | 81135895 | 1438 Millich Lane                   | \$370,000 | \$370,000  | \$328,000  | 89%          | 89%           | 13  |
| Campbell         | 81138406 | 2066 Foxhall Loop                   | \$449,000 | \$449,000  | \$425,000  | 95%          | 95%           | 7   |
| Campbell         | 81139745 | 801 South Winchester Boulevard #340 | \$339,800 | \$339,800  | \$348,000  | 102%         | 102%          | 7   |
| Central San Jose | 81019378 | 734 Northrup Street #231            | \$309,000 | \$240,000  | \$270,000  | 87%          | 113%          | 371 |
| Central San Jose | 81021548 | 38 North Almaden Boulevard #1003    | \$410,000 | \$410,000  | \$347,500  | 85%          | 85%           | 432 |
| Central San Jose | 81042230 | 307 Laurel Grove Lane               | \$350,000 | \$350,000  | \$330,000  | 94%          | 94%           | 262 |
| Central San Jose | 81042325 | 1060 South 3Rd Street #306          | \$120,000 | \$156,000  | \$147,000  | 123%         | 94%           | 370 |
| Central San Jose | 81053115 | 809 Auzerais Avenue #332            | \$359,000 | \$349,000  | \$340,000  | 95%          | 97%           | 172 |
| Central San Jose | 81057538 | 88 Bush Street #2157                | \$354,900 | \$354,900  | \$345,000  | 97%          | 97%           | 265 |
| Central San Jose | 81057540 | 88 Bush Street #2175                | \$499,900 | \$499,900  | \$490,900  | 98%          | 98%           | 265 |
| Central San Jose | 81100201 | 1475 De Rose Way #251               | \$179,000 | \$193,000  | \$195,000  | 109%         | 101%          | 189 |
| Central San Jose | 81102679 | 783 Modern Ice Drive #124           | \$405,957 | \$359,957  | \$359,742  | 89%          | 100%          | 198 |
| Central San Jose | 81109151 | 1026 Yarwood Court                  | \$259,900 | \$239,900  | \$225,000  | 87%          | 94%           | 51  |
| Central San Jose | 81112269 | 324 Shadow Run Drive                | \$199,000 | \$189,000  | \$182,500  | 92%          | 97%           | 148 |
| Central San Jose | 81114088 | 175 West St. James #112             | \$289,000 | \$230,000  | \$230,000  | 80%          | 100%          | 103 |
| Central San Jose | 81115225 | 199 Kentdale Place                  | \$339,950 | \$319,950  | \$325,000  | 96%          | 102%          | 137 |
| Central San Jose | 81118082 | 478 Shadowgraph Drive               | \$250,000 | \$195,000  | \$194,000  | 78%          | 99%           | 54  |
| Central San Jose | 81118146 | 1060 South 3Rd Street #366          | \$199,000 | \$199,000  | \$205,000  | 103%         | 103%          | 156 |
| Central San Jose | 81118203 | 1407 Alegria Loop                   | \$374,900 | \$349,900  | \$349,900  | 93%          | 100%          | 155 |
| Central San Jose | 81119441 | 88 Bush Street #4190                | \$341,950 | \$319,950  | \$320,000  | 94%          | 100%          | 106 |
| Central San Jose | 81123487 | 1310 East Saddle Rack Street #244   | \$220,000 | \$222,000  | \$222,000  | 101%         | 100%          | 137 |
| Central San Jose | 81123497 | 95 Hobson Street #12B               | \$229,000 | \$229,000  | \$219,000  | 96%          | 96%           | 33  |
| Central San Jose | 81125342 | 404 South Buena Vista Avenue        | \$225,000 | \$215,000  | \$200,000  | 89%          | 93%           | 68  |
| Central San Jose | 81127614 | 800 North 8Th Street #303           | \$335,000 | \$235,000  | \$235,000  | 70%          | 100%          | 15  |
| Central San Jose | 81131009 | 603 Teatree Court                   | \$259,000 | \$220,000  | \$230,000  | 89%          | 105%          | 14  |
| Central San Jose | 81132114 | 1060 South 3Rd Street #313          | \$163,500 | \$150,500  | \$146,000  | 89%          | 97%           | 48  |
| Central San Jose | 81132118 | 540 Manzana Place                   | \$399,900 | \$399,900  | \$390,000  | 98%          | 98%           | 26  |
| Central San Jose | 81132121 | 1550 Technology Drive #3032         | \$201,000 | \$201,000  | \$205,000  | 102%         | 102%          | 380 |
| Central San Jose | 81132508 | 966 La Barbera Drive                | \$275,000 | \$275,000  | \$265,000  | 96%          | 96%           | 49  |
| Central San Jose | 81133921 | 1310 Saddle Rack Street #338        | \$212,900 | \$212,900  | \$200,000  | 94%          | 94%           | 16  |
| Central San Jose | 81133980 | 923 Sakura Drive                    | \$379,900 | \$379,900  | \$380,000  | 100%         | 100%          | 12  |

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### Townhouse/Condo (Comm Int Dev)

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|------------------|----------|----------------------------------|-----------|------------|------------|--------------|---------------|-----|
| Central San Jose | 81134013 | 350 North Second Street #313     | \$235,000 | \$235,000  | \$251,375  | 107%         | 107%          | 9   |
| Central San Jose | 81134033 | 951 South 12Th Street #117       | \$159,900 | \$159,900  | \$155,000  | 97%          | 97%           | 35  |
| Central San Jose | 81134413 | 647 North 4Th Street             | \$282,900 | \$240,900  | \$241,000  | 85%          | 100%          | 250 |
| Central San Jose | 81134616 | 1060 South 3Rd Street #372       | \$105,000 | \$105,000  | \$121,000  | 115%         | 115%          | 3   |
| Central San Jose | 81134619 | 46 West Julian Street #319       | \$425,000 | \$425,000  | \$382,500  | 90%          | 90%           | 25  |
| Central San Jose | 81134624 | 1550 Technology Drive #2119      | \$239,900 | \$239,900  | \$252,000  | 105%         | 105%          | 8   |
| Central San Jose | 81135159 | 520 North 4Th Street             | \$225,800 | \$225,800  | \$247,000  | 109%         | 109%          | 15  |
| Central San Jose | 81135385 | 435 North 2Nd Street #114        | \$279,900 | \$279,900  | \$273,000  | 98%          | 98%           | 50  |
| Central San Jose | 81135755 | 925 The Alameda #310             | \$324,880 | \$324,880  | \$320,000  | 98%          | 98%           | 43  |
| Central San Jose | 81135782 | 925 The Alameda #308             | \$315,880 | \$315,880  | \$310,000  | 98%          | 98%           | 24  |
| Central San Jose | 81136134 | 38 North Almaden Boulevard #1319 | \$603,000 | \$603,000  | \$535,000  | 89%          | 89%           | 36  |
| Central San Jose | 81136373 | 38 North Almaden Boulevard #1002 | \$315,000 | \$315,000  | \$295,000  | 94%          | 94%           | 35  |
| Central San Jose | 81136450 | 1181 Arabica Terrace             | \$429,900 | \$419,900  | \$410,000  | 95%          | 98%           | 34  |
| Central San Jose | 81137296 | 1390 Saddle Rack Street #428     | \$319,900 | \$319,900  | \$320,000  | 100%         | 100%          | 12  |
| Central San Jose | 81137778 | 1550 Technology Drive #3096      | \$158,000 | \$158,000  | \$158,000  | 100%         | 100%          | 36  |
| Central San Jose | 81137868 | 1 East Julian Street #320        | \$439,000 | \$439,000  | \$431,000  | 98%          | 98%           | 15  |
| Central San Jose | 81138125 | 233 Grayson Terrace              | \$279,950 | \$279,950  | \$303,500  | 108%         | 108%          | 10  |
| Central San Jose | 81139734 | 1511 Rhinecliff Way              | \$345,900 | \$345,900  | \$340,000  | 98%          | 98%           | 7   |
| Central San Jose | 81139961 | 951 South 12Th Street #114       | \$275,000 | \$275,000  | \$269,888  | 98%          | 98%           | 12  |
| Central San Jose | 81140084 | 238 Kentdale Place               | \$309,000 | \$309,000  | \$340,000  | 110%         | 110%          | 18  |
| Central San Jose | 81140215 | 1060 South 3Rd Street #285       | \$150,000 | \$150,000  | \$151,500  | 101%         | 101%          | 11  |
| Central San Jose | 81140557 | 973 Catkin Court                 | \$243,000 | \$243,000  | \$243,000  | 100%         | 100%          | 9   |
| Central San Jose | 81140837 | 30 East Julian Street #309       | \$347,900 | \$347,900  | \$327,900  | 94%          | 94%           | 7   |
| Central San Jose | 81141187 | 1550 Technology Drive #1002      | \$199,950 | \$249,950  | \$252,000  | 126%         | 101%          | 13  |
| Cupertino        | 81058388 | 490 Auburn Way #14               | \$197,888 | \$260,000  | \$245,000  | 124%         | 94%           | 245 |
| Cupertino        | 81119514 | 1009 Tulipan Drive               | \$879,000 | \$829,000  | \$812,000  | 92%          | 98%           | 129 |
| Cupertino        | 81125500 | 4405 Norwalk Drive #8            | \$365,000 | \$365,000  | \$340,000  | 93%          | 93%           | 56  |
| Cupertino        | 81126654 | 4454 Junipero Serra Lane         | \$579,000 | \$525,000  | \$501,000  | 87%          | 95%           | 95  |
| Cupertino        | 81126870 | 7100 Rainbow Drive #7            | \$375,000 | \$375,000  | \$375,000  | 100%         | 100%          | 15  |
| Cupertino        | 81128770 | 4405 Norwalk Drive #3            | \$398,000 | \$358,000  | \$350,000  | 88%          | 98%           | 79  |
| Cupertino        | 81129490 | 7101 Rainbow Drive #7            | \$339,900 | \$299,999  | \$285,000  | 84%          | 95%           | 65  |
| Cupertino        | 81131694 | 340 Auburn Way #21               | \$220,000 | \$220,000  | \$220,000  | 100%         | 100%          | 9   |
| Cupertino        | 81137133 | 320 Auburn Way #24               | \$250,000 | \$250,000  | \$245,000  | 98%          | 98%           | 25  |
| Evergreen        | 81109382 | 7300 Via Granja                  | \$385,000 | \$339,000  | \$339,000  | 88%          | 100%          | 210 |
| Evergreen        | 81124775 | 2766 Buena Point Court           | \$294,300 | \$249,000  | \$249,900  | 85%          | 100%          | 211 |
| Evergreen        | 81125259 | 2520 Yerba Hills Court           | \$220,000 | \$278,409  | \$267,000  | 121%         | 96%           | 13  |
| Evergreen        | 81128343 | 8717 Mccarty Ranch Drive         | \$699,000 | \$699,000  | \$660,000  | 94%          | 94%           | 89  |
| Evergreen        | 81128963 | 8507 Grenache Court              | \$399,000 | \$399,000  | \$350,000  | 88%          | 88%           | 77  |
| Evergreen        | 81129838 | 885 Monarch Circle               | \$419,000 | \$419,000  | \$419,000  | 100%         | 100%          | 179 |
| Evergreen        | 81130780 | 5490 Cribari Bend                | \$145,000 | \$145,000  | \$145,000  | 100%         | 100%          | 22  |
| Evergreen        | 81130929 | 3685 Jasmine Circle              | \$519,000 | \$519,000  | \$546,222  | 105%         | 105%          | 22  |
| Evergreen        | 81131023 | 5479 Cribari Green               | \$168,900 | \$145,900  | \$140,000  | 83%          | 96%           | 395 |
| Evergreen        | 81131289 | 5464 Cribari Green               | \$179,900 | \$159,900  | \$140,000  | 78%          | 88%           | 67  |

## Sold Price Analysis Report (October 01, 2011 to October 31, 2011)

### Townhouse/Condo (Comm Int Dev)

| Area           | MLS #    | Address                   | Org Price        | List Price       | Sold Price       | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|----------------|----------|---------------------------|------------------|------------------|------------------|--------------|---------------|-----------|
| Evergreen      | 81131440 | 2038 Folle Blanche Drive  | \$599,000        | \$549,900        | \$520,000        | 87%          | 95%           | 88        |
| Evergreen      | 81132032 | 1955 Postgate Court       | \$232,500        | \$232,500        | \$233,000        | 100%         | 100%          | 41        |
| Evergreen      | 81133347 | 6037 Montgomery Corner    | \$159,000        | \$159,000        | \$137,000        | 86%          | 86%           | 40        |
| Evergreen      | 81134377 | 8334 Colombard Court      | \$337,000        | \$337,000        | \$351,000        | 104%         | 104%          | 12        |
| Evergreen      | 81136227 | 5018 Cribari Vale         | \$211,900        | \$211,900        | \$197,500        | 93%          | 93%           | 29        |
| Evergreen      | 81136739 | 3052 Shadow Springs Place | \$140,000        | \$140,000        | \$154,000        | 110%         | 110%          | 23        |
| Evergreen      | 81137211 | 3321 Canongate Court      | \$240,000        | \$240,000        | \$245,000        | 102%         | 102%          | 12        |
| Evergreen      | 81137502 | 2748 Fricka Court         | \$190,300        | \$190,300        | \$192,500        | 101%         | 101%          | 11        |
| Evergreen      | 81138010 | 1953 Postgate Court       | \$215,000        | \$215,000        | \$236,000        | 110%         | 110%          | 20        |
| Evergreen      | 81140239 | 7500 Deveron Court        | \$485,500        | \$485,500        | \$495,000        | 102%         | 102%          | 8         |
| Evergreen      | 81140274 | 8609 Vineyard Ridge Place | \$535,000        | \$535,000        | \$512,500        | 96%          | 96%           | 18        |
| Evergreen      | 81140505 | 3318 Cannongate Court     | \$165,000        | \$165,000        | \$168,000        | 102%         | 102%          | 6         |
| Evergreen      | 81140636 | 5168 Cribari Knls         | \$169,000        | \$172,000        | \$175,000        | 104%         | 102%          | 9         |
| Evergreen      | 81141654 | 5561 Cribari Circle       | \$250,000        | \$250,000        | \$238,500        | 95%          | 95%           | 10        |
| Evergreen      | 81143274 | 6102 Montgomery Court     | \$220,000        | \$220,000        | \$220,000        | 100%         | 100%          | 0         |
| Santa Clara    | 81120006 | 826 Jazz Court            | \$220,000        | \$220,000        | \$242,000        | 110%         | 110%          | 14        |
| Santa Clara    | 81136920 | 439 Camille Circle #13    | \$628,888        | \$628,888        | \$620,000        | 99%          | 99%           | 19        |
| Santa Teresa   | 81110470 | 198 Banff Springs Way     | \$357,204        | \$331,000        | \$315,000        | 88%          | 95%           | 159       |
| Santa Teresa   | 81121229 | 211 Fairway Glen Lane     | \$362,500        | \$287,600        | \$242,550        | 67%          | 84%           | 153       |
| Santa Teresa   | 81128338 | 156 Sunwood Meadows       | \$212,000        | \$205,000        | \$203,000        | 96%          | 99%           | 44        |
| Santa Teresa   | 81134713 | 7444 Tulare Hill Drive    | \$359,900        | \$351,000        | \$335,000        | 93%          | 95%           | 38        |
| South San Jose | 81053914 | 25 Kenbrook Circle        | \$188,500        | \$165,500        | \$165,500        | 88%          | 100%          | 133       |
| South San Jose | 81114612 | 2316 Warfield Way #D      | \$225,000        | \$210,000        | \$210,000        | 93%          | 100%          | 168       |
| South San Jose | 81114843 | 76 Kenbrook Circle #426   | \$108,900        | \$108,900        | \$109,000        | 100%         | 100%          | 111       |
| South San Jose | 81122307 | 2303 Warfield Way #C      | \$200,000        | \$200,000        | \$205,000        | 103%         | 103%          | 50        |
| South San Jose | 81122801 | 2188 Galveston Avenue #D  | \$214,000        | \$218,000        | \$223,000        | 104%         | 102%          | 88        |
| South San Jose | 81124119 | 1008 Bellhurst Avenue     | \$137,500        | \$137,500        | \$157,000        | 114%         | 114%          | 9         |
| South San Jose | 81124300 | 3457 Ravendale Court      | \$160,000        | \$160,000        | \$154,000        | 96%          | 96%           | 6         |
| South San Jose | 81124495 | 102 Rancho Drive #D       | \$147,084        | \$125,000        | \$132,000        | 90%          | 106%          | 34        |
| South San Jose | 81125038 | 72 Rancho Drive #D        | \$149,000        | \$139,000        | \$141,000        | 95%          | 101%          | 43        |
| South San Jose | 81134743 | 121 Rancho Drive #B       | \$124,900        | \$124,900        | \$135,500        | 108%         | 108%          | 7         |
| South San Jose | 81138102 | 2128 Galveston Avenue #B  | \$158,000        | \$157,500        | \$155,000        | 98%          | 98%           | 28        |
| South San Jose | 81140034 | 121 Rancho Drive #D       | \$159,900        | \$159,900        | \$159,900        | 100%         | 100%          | 14        |
| South San Jose | 81141366 | 561 Groth Drive           | \$199,999        | \$199,999        | \$200,000        | 100%         | 100%          | 6         |
| Willow Glen    | 81122434 | 2342 Winepol Loop         | \$358,000        | \$289,000        | \$297,500        | 83%          | 103%          | 139       |
| Willow Glen    | 81128234 | 1169 Minnesota Avenue #8  | \$389,000        | \$329,000        | \$320,000        | 82%          | 97%           | 105       |
| Willow Glen    | 81128768 | 2881 Meridian Avenue #229 | \$365,000        | \$365,000        | \$355,000        | 97%          | 97%           | 69        |
| Willow Glen    | 81132329 | 2612 Villa Cortona Way    | \$358,000        | \$358,000        | \$335,000        | 94%          | 94%           | 11        |
| Willow Glen    | 81141413 | 1621 Foxworthy Avenue     | \$589,950        | \$589,950        | \$565,000        | 96%          | 96%           | 101       |
|                |          |                           | <b>\$293,015</b> | <b>\$284,013</b> | <b>\$279,285</b> | <b>95%</b>   | <b>98%</b>    | <b>73</b> |