

## Sold Price Analysis Report (October 03, 2011 to October 31, 2011)

### Single Family Residential

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Allied Arts / Downtown	81138787	742 Live Oak Avenue	\$988,000	\$988,000	\$1,078,000	109%	109%	15
Central Menlo	81126956	1835 White Oak Drive	\$4,895,000	\$4,650,000				124
Central Menlo	81129954	1810 White Oak Drive	\$1,650,000	\$1,650,000	\$1,875,000	114%	114%	0
Central Menlo	81139951	645 Evergreen Street	\$1,750,000	\$1,750,000	\$1,780,000	102%	102%	3
Central Menlo	81140076	360 Claire Place	\$1,495,000	\$1,495,000	\$1,805,000	121%	121%	11
Central Menlo	81141562	555 Oakfield Lane	\$1,975,000	\$1,975,000	\$2,000,000	101%	101%	0
Central Menlo	81143042	1355 Hillview Drive	\$1,588,000	\$1,588,000	\$1,705,000	107%	107%	10
County / Alameda Area	81121536	148 Hillside Avenue	\$1,595,000	\$1,399,000	\$1,352,500	85%	97%	129
County / Alameda Area	81133966	19 Montana Lane	\$1,399,000	\$1,399,000	\$1,340,000	96%	96%	37
County / Alameda Area	81136571	2121 Valparaiso Avenue	\$1,299,000	\$1,299,000	\$1,249,746	96%	96%	8
County / Alameda Area	81141934	1359 Orange Avenue	\$1,798,000	\$1,798,000	\$1,700,000	95%	95%	11
County / Alameda Area	81142601	2090 Monterey Avenue	\$900,000	\$900,000	\$850,000	94%	94%	3
East of U.S. 101	81057473	1251 Sevier Avenue	\$250,000	\$250,000	\$255,000	102%	102%	281
East of U.S. 101	81124840	1159 Carlton Avenue	\$359,000	\$359,000	\$355,000	99%	99%	81
East of U.S. 101	81131506	1115 Berkeley Avenue	\$379,000	\$350,000	\$350,000	92%	100%	52
Felton Gables	81141779	203 Arden Road	\$1,749,000	\$1,749,000	\$1,825,000	104%	104%	4
Menlo Oaks Area	81129994	360 Arlington Way	\$2,495,000	\$2,495,000	\$2,235,000	90%	90%	66
Menlo Oaks Area	81132334	286 San Luis Drive	\$1,375,000	\$1,375,000	\$1,275,000	93%	93%	55
Menlo Oaks Area	81136961	890 Menlo Oaks Drive	\$3,195,000	\$2,995,000	\$2,800,000	88%	93%	27
Middlefield to El Camino	81137966	841 Paulson Circle	\$2,200,000	\$2,200,000	\$2,200,000	100%	100%	7
Sharon Heights / Stanford Hills	81124802	1125 Deanna Drive	\$2,299,000	\$2,125,000	\$2,000,000	87%	94%	111
Sharon Heights / Stanford Hills	81126122	1025 Whitney Drive	\$1,695,000	\$1,599,000	\$1,583,000	93%	99%	103
Sharon Heights / Stanford Hills	81138111	960 Continental Drive	\$1,695,000	\$1,695,000	\$1,650,000	97%	97%	25
Sharon Heights / Stanford Hills	81140291	1035 Trinity Drive	\$2,395,000	\$2,395,000	\$2,345,000	98%	98%	16
Willows / O'Conner Area	81132531	236 Willow Road	\$739,900	\$739,900	\$725,000	98%	98%	197
Willows / O'Conner Area	81134860	100 Green Street	\$299,900	\$299,900	\$442,000	147%	147%	17
Willows / O'Conner Area	81137794	455 Falk Court	\$898,000	\$898,000	\$894,000	100%	100%	14
Willows / O'Conner Area	81141202	232 Marmona Drive	\$1,295,000	\$1,295,000	\$1,471,000	114%	114%	9
			<b>\$1,594,671</b>	<b>\$1,561,100</b>	<b>\$1,449,639</b>	<b>88%</b>	<b>90%</b>	<b>51</b>

### Townhouse/Condo (Comm Int Dev)

Area	MLS #	Address	Org Price	List Price	Sold Price	Sold\$/Org\$	Sold\$/List\$	DOM
Sharon Heights / Stanford Hills	81109893	1202 Sharon Park Drive #72	\$934,000	\$895,000	\$825,000	88%	92%	193
Sharon Heights / Stanford Hills	81138912	2148 Harkins Avenue	\$1,069,000	\$1,069,000	\$1,075,000	101%	101%	13
Sharon Heights / Stanford Hills	81139252	1280 Sharon Park Drive #27	\$798,000	\$798,000	\$820,000	103%	103%	14
Sharon Heights / Stanford Hills	81139276	7 Brent Court	\$1,995,000	\$1,995,000	\$1,905,000	95%	95%	24
Sharon Heights / Stanford Hills	81141586	2335 Sharon Road	\$529,000	\$529,000	\$530,000	100%	100%	13
			<b>\$1,065,000</b>	<b>\$1,057,200</b>	<b>\$1,031,000</b>	<b>97%</b>	<b>98%</b>	<b>51</b>