

## Sold Price Analysis Report (May 03, 2011 to May 31, 2011)

### Single Family Residential

| Area            | MLS #    | Address                | Org Price          | List Price         | Sold Price         | Sold\$/Org\$ | Sold\$/List\$ | DOM       |
|-----------------|----------|------------------------|--------------------|--------------------|--------------------|--------------|---------------|-----------|
| Downtown        | 81045564 | 495 Hope Street        | \$1,300,000        | \$1,199,000        | \$996,000          | 77%          | 83%           | 151       |
| Downtown        | 81112576 | 1783 Woodhaven Place   | \$1,095,000        | \$1,095,000        | \$1,096,000        | 100%         | 100%          | 5         |
| Downtown        | 81113780 | 287 Chiquita Avenue    | \$998,000          | \$998,000          | \$1,025,000        | 103%         | 103%          | 15        |
| Downtown        | 81113816 | 545 Sierra Avenue      | \$1,350,000        | \$1,350,000        | \$1,400,000        | 104%         | 104%          | 8         |
| Downtown        | 81115716 | 1070 California Street | \$675,000          | \$675,000          | \$635,000          | 94%          | 94%           | 183       |
| Downtown        | 81118658 | 185 Eldora Drive       | \$1,485,000        | \$1,485,000        | \$1,625,000        | 109%         | 109%          | 7         |
| Grant           | 81104851 | 500 Preston Drive      | \$1,180,000        | \$1,180,000        | \$1,180,000        | 100%         | 100%          | 14        |
| Grant           | 81113661 | 2689 Yorkton Drive     | \$1,299,000        | \$1,299,000        | \$1,375,000        | 106%         | 106%          | 10        |
| Grant           | 81116180 | 458 Levin Avenue       | \$1,131,000        | \$1,131,000        | \$1,281,219        | 113%         | 113%          | 8         |
| Grant           | 81116373 | 293 Sleeper Avenue     | \$2,195,000        | \$2,195,000        | \$2,260,000        | 103%         | 103%          | 6         |
| Miramonte       | 81107913 | 1678 Begen Avenue      | \$1,299,000        | \$1,199,950        | \$1,150,000        | 89%          | 96%           | 32        |
| Miramonte       | 81115138 | 1015 Solana Drive      | \$949,000          | \$949,000          | \$945,000          | 100%         | 100%          | 10        |
| Miramonte       | 81116349 | 970 Gest Drive         | \$1,798,000        | \$1,798,000        | \$1,809,000        | 101%         | 101%          | 13        |
| Miramonte       | 81118594 | 1090 Tulane Drive      | \$998,000          | \$998,000          | \$1,076,000        | 108%         | 108%          | 7         |
| North Shoreline | 81114466 | 425 Farley Street      | \$999,000          | \$999,000          | \$1,200,000        | 120%         | 120%          | 9         |
| North Shoreline | 81115298 | 317 Farley Street      | \$499,000          | \$499,000          | \$478,000          | 96%          | 96%           | 14        |
| North Shoreline | 81120717 | 1447 San Marcos Circle | \$829,000          | \$829,000          | \$840,000          | 101%         | 101%          | 6         |
| Thompson        | 81115140 | 327 Ruth Avenue        | \$799,000          | \$799,000          | \$841,000          | 105%         | 105%          | 14        |
| Whisman         | 81114755 | 768 Emily Drive        | \$469,900          | \$469,900          | \$520,000          | 111%         | 111%          | 9         |
| Whisman         | 81116358 | 445 Farrel Court       | \$729,000          | \$729,000          | \$700,000          | 96%          | 96%           | 12        |
|                 |          |                        | <b>\$1,103,845</b> | <b>\$1,093,843</b> | <b>\$1,121,611</b> | <b>102%</b>  | <b>103%</b>   | <b>27</b> |

### Townhouse/Condo (Comm Int Dev)

| Area            | MLS #    | Address                         | Org Price | List Price | Sold Price | Sold\$/Org\$ | Sold\$/List\$ | DOM |
|-----------------|----------|---------------------------------|-----------|------------|------------|--------------|---------------|-----|
| Downtown        | 81103875 | 725 Mariposa Avenue #106        | \$375,000 | \$365,000  | \$355,000  | 95%          | 97%           | 82  |
| Downtown        | 81116301 | 813 Montgomery Street           | \$545,000 | \$545,000  | \$550,000  | 101%         | 101%          | 5   |
| North Shoreline | 81103616 | 6 Comstock Queen Court          | \$425,000 | \$399,000  | \$395,000  | 93%          | 99%           | 48  |
| North Shoreline | 81105981 | 905 West Middlefield Road #953  | \$499,500 | \$475,000  | \$468,000  | 94%          | 99%           | 76  |
| North Shoreline | 81107215 | 418 Mountain Laurel Court       | \$675,000 | \$675,000  | \$665,000  | 99%          | 99%           | 39  |
| North Shoreline | 81107648 | 505 Cypress Point Drive #83     | \$225,000 | \$225,000  | \$220,000  | 98%          | 98%           | 5   |
| North Shoreline | 81116401 | 403 Mountain Laurel Court       | \$659,000 | \$659,000  | \$665,000  | 101%         | 101%          | 5   |
| North Shoreline | 81119781 | 505 Cypress Point Drive #165    | \$348,000 | \$348,000  | \$350,000  | 101%         | 101%          | 3   |
| Rengstorff      | 81108252 | 1901 Vida Court                 | \$725,000 | \$725,000  | \$699,000  | 96%          | 96%           | 47  |
| Rengstorff      | 81110458 | 509 Sierra Vista Avenue #2      | \$448,000 | \$448,000  | \$448,000  | 100%         | 100%          | 127 |
| Rengstorff      | 81112277 | 743 Cottage Court               | \$519,999 | \$519,999  | \$520,000  | 100%         | 100%          | 13  |
| Rengstorff      | 81114679 | 366 Sierra Vista Avenue #13     | \$565,000 | \$565,000  | \$555,000  | 98%          | 98%           | 10  |
| Rengstorff      | 81116440 | 261 Sierra Vista Avenue         | \$515,000 | \$515,000  | \$462,500  | 90%          | 90%           | 19  |
| San Antonio     | 81037767 | 255 South Rengstorff Avenue #32 | \$267,500 | \$254,900  | \$254,900  | 95%          | 100%          | 40  |
| San Antonio     | 81050932 | 255 South Rengstorff Avenue #57 | \$190,000 | \$169,000  | \$169,000  | 89%          | 100%          | 168 |
| San Antonio     | 81057095 | 2025 California Street #19      | \$174,900 | \$147,100  | \$130,000  | 74%          | 88%           | 141 |
| San Antonio     | 81057156 | 2111 Latham Street #115         | \$368,800 | \$348,888  | \$380,000  | 103%         | 109%          | 69  |
| San Antonio     | 81100978 | 255 South Rengstorff Avenue #77 | \$329,950 | \$249,000  | \$275,000  | 83%          | 110%          | 64  |
| San Antonio     | 81109307 | 100 Pacchetti Way               | \$589,000 | \$589,000  | \$550,000  | 93%          | 93%           | 19  |

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|-------------|--------------|-----------------------------|------------------|-------------------|-------------------|---------------------|----------------------|------------|
| San Antonio | 81111317     | 49 Showers Drive #W 202     | \$445,000        | \$445,000         | \$445,000         | 100%                | 100%                 | 41         |
| San Antonio | 81112545     | 49 Showers Drive #J216      | \$579,000        | \$579,000         | \$580,000         | 100%                | 100%                 | 12         |
| San Antonio | 81113911     | 418 Hillwood Court #301     | \$735,000        | \$735,000         | \$743,000         | 101%                | 101%                 | 6          |
| San Antonio | 81116264     | 400 Ortega Avenue #305      | \$365,000        | \$365,000         | \$365,000         | 100%                | 100%                 | 3          |
| Sylvan Dale | 81113887     | 1194 Maria Privada          | \$975,000        | \$975,000         | \$945,000         | 97%                 | 97%                  | 19         |
| Whisman     | 81104843     | 352 Flower Lane             | \$649,000        | \$629,000         | \$629,000         | 97%                 | 100%                 | 62         |
| Whisman     | 81107356     | 99 East Middlefield Road #7 | \$399,900        | \$399,995         | \$399,995         | 100%                | 100%                 | 74         |
| Whisman     | 81112799     | 175 Campbell Drive          | \$629,000        | \$629,000         | \$620,000         | 99%                 | 99%                  | 14         |
| Whisman     | 81115145     | 126 Holly Court             | \$599,000        | \$599,000         | \$599,000         | 100%                | 100%                 | 25         |
| Whisman     | 81117765     | 361 Snyder Lane             | \$708,000        | \$708,000         | \$705,000         | 100%                | 100%                 | 0          |
| Whisman     | 81118451     | 217 Ada Avenue #52          | \$539,000        | \$539,000         | \$527,500         | 98%                 | 98%                  | 5          |
|             |              |                             | <b>\$502,252</b> | <b>\$494,163</b>  | <b>\$488,997</b>  | <b>97%</b>          | <b>99%</b>           | <b>41</b>  |